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Contract

Agreement For The Supply Of A Cellular Pathology Managed Service Contract For South Midlands Pathology

HealthTrust Europe LLP (HTE) acting on behalf of the South Midlands Pathology Network (University Hospitals Coventry and Warwickshire NHS Trust, South Warwickshire University Hospitals NHS Foundation Trust, George Eliot NHS Trust, Worcestershire Acute Hospitals NHS Trust and Wye Valley NHS Trust

F03: Contract award notice

Notice identifier: 2025/S 000-042405

Procurement identifier (OCID): ocids-h6vhtk-03c268

Published 23 July 2025, 2:24pm

Section I: Contracting authority

I.1) Name and addresses

HealthTrust Europe LLP (HTE) acting on behalf of the South Midlands Pathology Network (University Hospitals Coventry and Warwickshire NHS Trust, South Warwickshire University Hospitals NHS Foundation Trust, George Eliot NHS Trust, Worcestershire Acute Hospitals NHS Trust and Wye Valley NHS Trust

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Region code

UK - United Kingdom

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Main address

<https://healthtrusteurope.bravosolution.co.uk>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object**II.1) Scope of the procurement****II.1.1) Title**

Agreement For The Supply Of A Cellular Pathology Managed Service Contract For South Midlands Pathology

II.1.2) Main CPV code

- 85111800 - Pathology services

II.1.3) Type of contract

Services

II.1.4) Short description

South Midlands Pathology are looking to establish an Agreement for the Supply of a Cellular Pathology Managed Service Contract ("Agreement").

The duration of the Contract will be 7 years (the "Initial Term") with the option for The Trust to extend the term for a further 7 years (the "Extension Period")

This contract is anticipated to have a value of £13.260,000 over the initial term of 7 years. The estimated total contract value, including a potential extension of up to a period of seven (7) years, is £30,000,000 over a 14-year period. This figure accounts for an expected annual increase in test volume and the impact of inflation over the lifetime of the contract.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £30,000,000

II.2) Description

II.2.2) Additional CPV code(s)

- 71900000 - Laboratory services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

South Midlands Pathology Network are seeking a partner to implement a Cellular Pathology Managed Service Contract ("MSC") that will include the provision of maintenance and replacement of pathology equipment, associated connectivity and the supply of consumables, associated items, chemicals and reagents. The award will be to one supplier and for three individual contracts. The Contracting Authorities will be: University Hospitals Coventry and Warwickshire NHS Trust (on behalf of Coventry and Warwickshire Pathology Service ("CWPS")), Worcestershire Acute Hospitals NHS Trust and Wye Valley NHS Trust respectively.

CWPS includes the following Trusts:

- University Hospitals Coventry and Warwickshire NHS Trust
- George Eliot NHS Trust
- South Warwickshire University Hospitals NHS Foundation Trust

The scope of this MSC includes, but is not limited to; sample receipt, pre-analytical systems, histology sampling, cytology sampling and post analytical systems.

II.2.5) Award criteria

Quality criterion - Name: Quality (including Social Value) / Weighting: 85

Price - Weighting: 15

II.2.11) Information about options

Options: Yes

Description of options

The duration of the Contract will be 7 years (the “Initial Term”) with the option for The Trust to extend the term for a further 7 years (the “Extension Period”)

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive dialogue

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-011391](#)

Section V. Award of contract

Title

South Midlands Pathology - Cellular Pathology Managed Service

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

24 June 2025

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Roche Diagnostics Limited

West Sussex

RH15 9RY

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

00571546

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £30,000,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

HealthTrust Europe LLP

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United Kingdom

VI.4.2) Body responsible for mediation procedures

Legal Department, HealthTrust Europe

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