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Tender

Disaster Recovery as a Service (DRaaS)

MIDLAND HEART LIMITED

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-042271

Procurement identifier (OCID): ocds-h6vhtk-056467 ([view related notices](#))

Published 23 July 2025, 10:32am

Scope

Description

Midland Heart requires a Disaster as a Service (DRaaS) solution from a trusted contractor to keep our organisation safe and return our systems to full operation as soon as practically possible.

We are looking to encompass the provision of comprehensive cloud-based solutions to ensure business resilience, continuity and data protection in the event of system failures, cyberattacks, or natural disasters. This should include the replication and hosting of physical and virtual servers by the supplier to enable swift recovery and minimal downtime 24/7, 365 days a year.

The contractor should ensure that their solution is adaptable to enhanced security advancements, aligns with cloud-native principles, zero trust networking, provides flexibility and scalability to adapt to evolving enterprise integration patterns and cloud migration.

A new DRaaS will align to our IT Strategy and meets the following strategic drivers:

- Staying Secure - Replacing our current DRaaS will ensure that we have a service which aligns to our cyber security principle of zero trust, but will also ensure that we are utilising latest, efficient and secure technologies creating enhanced business resilience.

- Value for Money - Our current DRaaS has been in place for a significant period of time without a review of how we can reduce costs and demonstrate value for money whilst achieving business resiliency.
- Cloud Optimisation - We would like to reduce energy consumption and physical footprint and drive green efficiencies by utilising the Cloud more.

Total value (estimated)

- £0 including VAT

Above the relevant threshold

Contract dates (estimated)

- 9 January 2026 to 8 January 2029
- Possible extension to 8 January 2036
- 10 years

Description of possible extension:

This Contract will be awarded for a duration of 3 years with an option to extend for up to 7 years in annual increments, which may be a single extension or a series of extensions but no more than 7 years in total.

Main procurement category

Services

CPV classifications

- 72251000 - Disaster recovery services

Contract locations

- UKG3 - West Midlands

Submission

Submission type

Requests to participate

Deadline for requests to participate

22 August 2025, 12:59am

Submission address and any special instructions

<https://in-tendhost.co.uk/midlandheart.aspx/Home>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

3 December 2025

Award criteria

Name	Description	Type
Simple description	Price - 25% Quality - 75%	Price

Weighting description

Price - 25%

Quality - 75%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

As part of this procurement procedure the following stages may be incorporated into the tender process:

- Conditions of Participation
- Invitation to Tender
- Site Visits
- Supplier Presentations
- Product Demonstrations
- Interim Assessment of Tenders to Narrow Competition
- Negotiation (if required)
- Dialogue
- Clarification Process

Midland Heart reserves the right to modify the tender stages or evaluation criteria at any time during the process, at its sole discretion. All Contractors will be informed of any changes and, where required, agreement will be sought before proceeding. Midland Heart may also amend the ITT documents prior to the submission of tender proposals or extend the tender period at its sole discretion. All Contractors will be notified of any changes to the ITT or tender process via the Intend messaging portal.

Contracting authority

MIDLAND HEART LIMITED

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Region: UKG31 - Birmingham

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)