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Tender

Provision of IT Security Solutions (2025)

National Museum of the Royal Navy

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

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Procurement identifier (OCID): ocds-h6vhtk-0563e4

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Scope

Reference

NMRNO.2025.008

Description

The National Museum of the Royal Navy (NMRN) has reviewed its current cyber security stack and is looking to implement further measures to protect its systems, data and people. Solutions to be implemented should complement current security measures and enhance our visibility, understanding and response to cyber threats within the IT environment.

The NMRN is reviewing its supply arrangements to ensure that it is aware of what the market currently has to offer and is in a position to select a supplier that is best able to deliver the National Museum's requirements over the next 3 - 5 years.

The tender is split into three lots which can be seen in the ITT documents, with associated

evaluation criteria. The response is to be completed both on the ITT and associated Appendix 1 response form.

Note- Lot 1 has a cost of £180k as per the ITT document.

Bidders are welcome to bid on individual lots or all lots.

Clarifications are to be send to tenders@nmrn.org.uk

Total value (estimated)

- £235,000 excluding VAT
- £282,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 30 September 2025 to 29 September 2028
- Possible extension to 29 September 2030
- 5 years

Description of possible extension:

3 Year Initial Contract, with option to extend for further 2 years with satisfactory performance.

Main procurement category

Services

Contract locations

- UK - United Kingdom

Not the same for all lots

CPV classifications are shown in Lot sections, because they are not the same for all lots.

Lot 1. Lot 1- Managed Detect and Response (MDR)

Description

The NMRN is seeking a Managed Detect and Response (MDR) service to monitor activity across its IT estate and detect potential cyber threats. Full details in the ITT

Lot value (estimated)

- £177,000 excluding VAT
- £212,400 including VAT

CPV classifications

- 48700000 - Software package utilities
- 72000000 - IT services: consulting, software development, Internet and support

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Email Security Solution

Description

The NMRN uses Microsoft 365 Exchange for email services and the solution will need to be able to support this. The email security solution should also integrate with other security solutions, such as EDR, NDR and identity security solutions to enhance visibility of threats and help inform detection and response. Current contract is due to end in October 2025.

Lot value (estimated)

- £38,000 excluding VAT
- £45,600 including VAT

CPV classifications

- 48700000 - Software package utilities
- 72000000 - IT services: consulting, software development, Internet and support

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Lot 3- Microsoft 365 Identity Security Solution

Description

The NMRN uses Microsoft 365 services throughout the business. This includes, Exchange, Azure/Entra, Microsoft Teams, SharePoint and OneDrive, Dynamics 365, Power Platform and Power BI. Entra Single Sign On is also configured on a number of 3rd party services. The identity security solution to be implemented should support these services to help monitor and protect accounts against malicious activity and compromise.

Full details are in the ITT. Current contract concludes in October 2025.

Lot value (estimated)

- £20,000 excluding VAT
- £24,000 including VAT

CPV classifications

- 72000000 - IT services: consulting, software development, Internet and support

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Participation

Particular suitability

Lot 1. Lot 1- Managed Detect and Response (MDR)

Lot 2. Email Security Solution

Lot 3. Lot 3- Microsoft 365 Identity Security Solution

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

8 August 2025, 12:00pm

Tender submission deadline

18 August 2025, 12:00pm

Submission address and any special instructions

All bids must be submitted to tenders@nmrn.org.uk before the stated deadline. To ensure your documents are received it is recommended to email and express your interest in this tender in advance. To understand who the NMRN are please see www.nmrn.org.uk

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

12 September 2025

Award criteria**Lot 1. Lot 1- Managed Detect and Response (MDR)**

| Name | Description | Type | Weighting |
|---|--------------------------|-------------|------------------|
| Please respond to the Appendix 1- Security Tender Questionnaire Lot 1 Tab-MDR Questionnaire | See Appendix 1 Document. | Quality | 30% |
| Please provide a case study for the proposed MDR service from an existing deployment | Full details in the ITT | Quality | 20% |
| • Describe how the proposed MDR service meets the criteria set out in Annex A, section 4. | Full Details in the ITT | Quality | 20% |
| • Describe how the proposed MDR service supports the current requirements | Full Details in the ITT | Quality | 15% |
| Please detail your OLA and SLA for the proposed service | Full details in the ITT | Quality | 10% |
| • Please confirm your average threat detection and response times | Full details in the ITT | Quality | 5% |

Lot 2. Email Security Solution

| Name | Description | Type | Weighting |
|--|---|-------------|------------------|
| Please respond to the Appendix 1- Security Tender Questionnaire- Lot 2 Tab - Email questionnaire | See Appendix 1 document for the relevant tab to complete. | Quality | 30% |
| Describe how the proposed email security solution meets the criteria set out in Annex A | Full details in the ITT. | Quality | 25% |
| Describe how the proposed email security solution supports the current requirements set out in Annex A | Full details in the ITT. | Quality | 20% |
| Please confirm the solutions average threat detection and response times | | Quality | 15% |
| Please detail the reporting capabilities of the system. | Full details for this question in the ITT. | Quality | 10% |

Lot 3. Lot 3- Microsoft 365 Identity Security Solution

| Name | Description | Type | Weighting |
|---|---|-------------|------------------|
| Please respond to the Appendix 1- Security Tender Questionnaire- Lot 3 Tab | See Appendix 1 for the relevant tab for this Criterion. | Quality | 30% |
| Describe how the proposed identity security solution meets the criteria set out in Annex A | Please see the ITT for full information. | Quality | 25% |
| Describe how the proposed identity security solution supports the current requirements set out in Annex A | Please see the ITT for full information. | Quality | 20% |

| Name | Description | Type | Weighting |
|--|--|---------|-----------|
| Please confirm the solutions average threat detection and response times | Please see the ITT for full information. | Quality | 15% |
| Please detail the reporting capabilities of the system. | Please see the ITT for full information. | Quality | 10% |

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Documents

Associated tender documents

[Appendix 1- Security Tender Questionnaire.xlsx](#)

Appendix 1 for relevant tabs to complete for the Lot you are submitting for.

[NMRN ITT \[Open\]- IT Security Solutions.docx](#)

Main ITT Document.

Contracting authority

National Museum of the Royal Navy

- Public Procurement Organisation Number: PZYJ-5834-NBRM

Main Road (PP66), HM Naval Base Portsmouth

Portsmouth

PO1 3NH

United Kingdom

Contact name: Dave Hartley

Telephone: 02392891370

Email: procurement@nmrn.org.uk

Region: UKJ31 - Portsmouth

Organisation type: Public authority - central government