

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/041622-2025>

Tender

## Training & Development

East Of England NHS Collaborative Hub

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-041622

Procurement identifier (OCID): ocds-h6vhtk-055210

Published 21 July 2025, 12:45pm

## Changes to notice

This notice has been edited. The [previous version](#) is still available.

Tender submission deadline extended until 27th August 2025. Contract dates have been updated to reflect this change.

## Scope

## Description

Prior notices relating to this procurement are UK-0064 and UK-1445. The East of England NHS Collaborative Procurement Hub wishes to provide support to the NHS and the wider arena of publicly funded services with the provision of innovative learning methods and support services to assist them in meeting system challenges they face, both now and in the future. The purpose of this procurement is to secure appropriately skilled service providers per Lot, to help upskill individuals in the identified key areas. The framework offers the following Lots: Lot 1 - Coaching and Mentoring Services Lot 2 - Training Programmes Lot 3 - System Leadership Lot 4 - Patient Safety Incident Response Framework Lot 4a - Systems Approach to Learning from Patient Safety Incidents Lot 4b - Patient Safety Incident Response Framework Oversight Lot 4c - Patient and Staff Engagement and Involvement in Learning from Patient Safety Incidents Lot 5 - Digital Clinical Safety Lot 6 - Environment Sustainability Skills Lot 7 - Oliver McGowan Training EOE NHS CPH are proposing an Open Framework which will run under the Procurement Act 2023, and will be opened at least twice during the course (2+2+2+2). The open framework route also allows for Contracting Authorities to call-off via direct award or further competition.

## Commercial tool

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

## Total value (estimated)

- £8,333,333.33 excluding VAT
- £10,000,000 including VAT

Above the relevant threshold

## Contract dates (estimated)

- 3 November 2025 to 2 November 2027
- Possible extension to 2 November 2028
- 3 years

Description of possible extension:

This framework term is 2 years + 1x12 months optional extension. EOE NHS CPH are creating an Open Framework which will run under the Procurement Act 2023, and will be opened at least twice during the course of 8 years. The maximum term of the open framework series is 02/11/2033.

## **Options**

The right to additional purchases while the contract is valid.

Should a training and development need be identified throughout the framework term, EoE NHS CPH would consider its inclusion at the next reopening of the framework if it would drive efficiency and value for the NHS and other public sector bodies.

## **Main procurement category**

Services

## **CPV classifications**

- 80000000 - Education and training services
- 80300000 - Higher education services
- 79998000 - Coaching services

- 80400000 - Adult and other education services
- 80420000 - E-learning services
- 80500000 - Training services
- 80510000 - Specialist training services
- 80511000 - Staff training services
- 80520000 - Training facilities
- 80521000 - Training programme services
- 80530000 - Vocational training services
- 80531000 - Industrial and technical training services
- 80532000 - Management training services
- 80570000 - Personal development training services

## **Contract locations**

- UK - United Kingdom
- 

## **Lot 1. Coaching and Mentoring Services**

## Description

This Lot provides support for individuals or teams personal development through the facilitation of bespoke coaching or mentoring services.

## Lot value (estimated)

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

## Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

---

## Lot 2. Training Programmes

### Description

This lot will support individuals and organisation respond to skill and knowledge gaps to enhance workforce capability, support organisational goals, improve employee engagement and retention, and ensure compliance and accountability at all levels with an organisation.

### Lot value (estimated)

- £925,925.93 excluding VAT

- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

## Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

---

## Lot 3. System Leadership

### Description

This Lot intends to help leaders of the public sector meet the demands of governance structures, align strategic priorities, and ensure services are designed and delivered in partnership with the communities served.

### Lot value (estimated)

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

## Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

---

## Lot 4a. Patient Safety Incident Response Framework - 4a

### Description

Systems approach to learning from patient safety incidents. Lot 4a provides training to support the development of core understanding and competencies to enable application of systems-based patient safety learning responses.

### Lot value (estimated)

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

### Same for all lots

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

---

## Lot 4b. Patient Safety Incident Response - 4b

### Description

PSIRF Oversight. Lot 4b provides training to support the development of understanding, competencies and strategies to enable supportive oversight of patient safety learning response systems aligned with the PSIRF guidance.

### **Lot value (estimated)**

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

---

## **Lot 4c. Patient Safety Incident Response Framework - 4c**

### **Description**

Patient and staff engagement and involvement in learning from patient safety incidents. Lot 4c provides training to support the development of understanding and competencies to enable compassionate support engagement and involvement of those affected by patient safety incidents in line with PSIRF guidance.

### **Lot value (estimated)**

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots



## **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

---

## **Lot 5. Digital Clinical Safety**

### **Description**

Lot 5 provides digital clinical safety (CDS) practitioner training for care providers and manufacturers of health IT products.

### **Lot value (estimated)**

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

---

## **Lot 6. Environmental Sustainability Skills**

### **Description**

Lot 6 covers training and development services focused on building environmental sustainability skills for staff in healthcare and other public sector organisations.

### **Lot value (estimated)**

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

---

## **Lot 7. Oliver McGowan**

### **Description**

The Oliver McGowan Mandatory Training focuses on providing appropriately adjusted care for people with a learning disability and autistic people to reduce health inequality.

### **Lot value (estimated)**

- £925,925.93 excluding VAT
- £1,111,111.11 including VAT

Framework lot values may be shared with other lots

## **Same for all lots**

CPV classifications, contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

---

## **Framework**

### **Open framework scheme end date (estimated)**

2 November 2033

### **Maximum number of suppliers**

Unlimited

### **Maximum percentage fee charged to suppliers**

1%

### **Further information about fees**

Activity based income will be charged at 1%.

## **Framework operation description**

As per tender documentation.

## **Award method when using the framework**

Either with or without competition

## **Contracting authorities that may use the framework**

This framework is for the benefit of existing and emerging organisations during the life of the Contract, which includes but is not limited to providers, commissioners and support organisations. Please see the Invitation to Tender documents for a full list of framework users.

---

## **Submission**

### **Enquiry deadline**

7 July 2025, 12:00pm

### **Tender submission deadline**

27 August 2025, 12:00pm

## **Submission address and any special instructions**

The Authority is utilising an electronic Tendering system ("E-Tendering Portal") to manage this procurement and communicate with Tenderers. Accordingly, there will be no hard copy documents issued to Tenderers and all communications with the Authority, including the submission of Tender responses, will be conducted solely via the following link:

<https://health-family.force.com/s/Welcome> Please search project reference: C363130 on the Atamis e-tendering portal.

## **Tenders may be submitted electronically**

Yes

## **Languages that may be used for submission**

English

## **Award decision date (estimated)**

1 October 2025

---

## **Award criteria**

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Technical	70% Weighting	Quality	70.00%
Commercial	20% Weighting	Price	20.00%
Sustainability and Social Value	10% Weighting	Quality	10.00%

---

## Other information

### Description of risks to contract performance

1. Higher utilisation of the framework agreement than planned, where the contract value is achieved earlier than the last framework in the framework series. 2. As EoE NHS CPH is establishing an open framework, we have anticipated reopening times through the term of the framework. There is potential that expected re-tendering procedures may take longer than as specified in the Invitation to Tender documents and may need to be amended. 3. Should a training and development need be identified throughout the framework term, EoE NHS CPH would consider its inclusion at the next reopening of the framework if it would drive efficiency and value for the NHS and other public sector bodies.

### Applicable trade agreements

- Government Procurement Agreement (GPA)

### Conflicts assessment prepared/revised

Yes

---

## Procedure

### Procedure type

Open procedure

## Special regime

Light touch

---

## Contracting authority

### East Of England NHS Collaborative Hub

- Public Procurement Organisation Number: PXMB-9766-NLTH

Victoria House, Camlife, Cambridge Road

Fulbourn

CB21 5XA

United Kingdom

Contact name: Corporate Services

Email: [corporate.services@eocph.nhs.uk](mailto:corporate.services@eocph.nhs.uk)

Website: <https://www.eocph.nhs.uk>

Region: UKH12 - Cambridgeshire CC

Organisation type: Public authority - central government