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Contract

V3 One Edinburgh - Home Based Care and Associated Services - FPS

The City of Edinburgh Council

F21: Social and other specific services – public contracts

Contract award notice

Notice identifier: 2025/S 000-041580

Procurement identifier (OCID): ocds-h6vhtk-02e8be

Published 21 July 2025, 11:54am

Section I: Contracting authority

I.1) Name and addresses

The City of Edinburgh Council

4 East Market Street

Edinburgh

EH8 8BG

Contact

Paula Deegan

Email

paula.deegan@edinburgh.gov.uk

Telephone

+44 1315294723

Country

United Kingdom

NUTS code

UKM75 - Edinburgh, City of

Internet address(es)

Main address

<http://www.edinburgh.gov.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00290

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

V3 One Edinburgh - Home Based Care and Associated Services - FPS

Reference number

CT0883

II.1.2) Main CPV code

- 85000000 - Health and social work services

II.1.3) Type of contract

Services

II.1.4) Short description

Please note that this procurement process is a refresh on previous Notices published in 2022. The City of Edinburgh Council in partnership with the Edinburgh Health and Social Care Partnership (EHSCP) is looking to establish a flexible purchasing system for Home Based Care and other associated services. This will be a long-term opportunity with the aim to work in partnership with providers to increase capacity for services under Self Directed Support (SDS) as per the Social Care (Self-directed Support) (Scotland) Act 2013. The EHSCP wishes to build community networks of support which will meet the changing requirements of Edinburgh Citizens. They require Home Based Care and associated services which are tailored to meet Edinburgh Citizen's needs and can adapt by flexing capacity, whilst having a focus on sustainability, high standards of care, value for money and continuous improvement. The Flexible Purchasing system will be split into Categories and Sub-Categories (Lots), which are still in development, to cover the range of potential contracts which could be issued through the flexible purchasing system throughout the 10-year term. These may include: Category 1 - Home Based Care Re-design, Category 2 Individual Service Funds, Category 3 Specialised Services, Category 4 Associated Support Services. Due to the term of the opportunity, additional categories / sub-categories may be added in future, to reflect the Council's requirements.

Applying to this system will provide the Council with a list of providers who have proven to have the required skill, knowledge, registrations etc to deliver the service, who could then be offered a contract as part of a Locality Partnership model with providers working together in the best interests of the individuals needing care. The aim of the Home-Based Care Re-design is to build upon networks and foster a culture of collaboration within a

Locality model for adults and older people. This will enable data sharing between partners to understand our collective capacity, which will help us to enable growth with key partners and ensure efficient coverage across the city, allowing us to provide good quality of care which meets the needs of the individual within the City of Edinburgh. This lot within the framework has been estimated to have an annual value of up to 55 million GBP, with a total maximum estimated value of 550 million GBP over the full term of the Framework Agreement (subject to Scottish Government funding increases, demand for the service and the absorption of other care requirements).

Notes that the Framework Agreement is flexible and can sustain increase in requirements which may relate to the umbrella service of Home-based Care, such as overnight care provision, technology enabled care and re-open to new providers throughout the life of the agreement.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £550,000,000

II.2) Description

II.2.1) Title

One Edinburgh - Home Based Care

Lot No

1

II.2.2) Additional CPV code(s)

- 85000000 - Health and social work services

II.2.3) Place of performance

NUTS codes

- UKM75 - Edinburgh, City of

II.2.4) Description of the procurement

Providers are required to provide:

- Care at Home
- Housing Support Service
- Or Dual registration under “Support Services – care at home and housing support service combined (or equivalent).

This consisted of 7 lots and sublots which link to postcodes throughout Edinburgh to ensure citywide provision. The lotting structure was devised to add resilience to the provision, for example should any provider fail to deliver then another provider within that Lot will be able to step forward as an option for growth.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Please see Bidder Guidance Document for more information on the operation of the Flexible Purchasing System and how to apply.

Section IV. Procedure

IV.1) Description

IV.1.1) Form of procedure

Restricted procedure

IV.1.3) Information about a framework agreement

The procurement involves the establishment of a framework agreement

IV.1.10) Identification of the national rules applicable to the procedure

Information about national procedures is available at:

<https://www.legislation.gov.uk/ssi/2015/446/contents/made>

IV.1.11) Main features of the award procedure

Category 1 - 80% quality, 20% cost

Category 2, 3 and 4 - may vary, 40 - 80% quality, 60 - 20% cost (dependent on requirement)

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-013026](#)

Section V. Award of contract

Lot No

1

Title

One Edinburgh - Home Based Care

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 July 2025

V.2.2) Information about tenders

Number of tenders received: 27

Number of tenders received from SMEs: 24

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 27

Number of tenders received by electronic means: 27

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

1st Focus Homecare ltd

Unit 26 Castlebrae Business Centre, Peffer Place

bonnyrigg

EH16 4BB

Telephone

+44 7392841814

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

All Care Services Ltd

2 , Grampian Court , Beveridge Square

Livingston

EH54 6QF

Telephone

+44 1506239191

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

ALMOND BLOSSOM CARE LIMITED

112 Granton Road

Edinburgh

EH5 3QB

Telephone

+44 7877179988

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Amaris Care

20-22 Wenlock Road

London

N1 7GU

Telephone

+44 07915907433

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Baal-perazim Care Services Ltd

130 Pitt Street

Edinburgh

EH6 4DD

Telephone

+44 1312616870

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Bliss Care Soutions

11 Grove Street, Edinburgh

Edinburgh

EH3 8AF

Telephone

+44 7821155794

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Blackwood Care

23 Craigmount Road , Dundee

Dundee

DD2 4PW

Telephone

+44 000000

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

V.2.3) Name and address of the contractor

Caley Home Care Ltd

38, MERCHISTON AVENUE

EDINBURGH

EH10 4NZ

Telephone

+44 1316230163

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

'Call In' Homecare Ltd.

84 Willowbrae Road

Edinburgh

EH8 7HW

Telephone

+44 000000

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

V.2.3) Name and address of the contractor

Blessing Grace Limited t/a CURA

61 East Main Street

Broxburn

EH52 5EE

Telephone

+44 7916307409

Country

United Kingdom

NUTS code

- UKM78 - West Lothian

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

DB Effusive Care LTD

2, 12 West Pilton Green LTD

Edinburgh

EH4 4HT

Telephone

+44 7429525211

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Eben Care and Support

13b Fairbairn Road

Livingston

EH54 6TS

Telephone

+44 1506857351

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

EIDYN CARE (FIFE) LTD

157 Broughton Road

Edinburgh

EH7 4JJ

Telephone

+44 7977500536

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Family Circle Care Ltd

22 Tower Street

Edinburgh

EH67BY

Telephone

+44 7918742308

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

JB Homecare & Staff Agency

115 Comiston Road

Edinburgh

EH10 6AQ

Telephone

+44 1314479530

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

LOTHIAN TRADING SERVICES

30, Ashley Terrace

EDINBURGH

EH11 1RE

Telephone

+44 1313132003

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Monteith Personal Care Management Ltd

Unit 4 Castlebrae Business Centre, Peffer Place

Edinburgh

EH16 4BB

Telephone

+44 7961904529

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

M & G HEALTHCARE SERVICES LTD

4, SHORE PLACE

EDINBURGH

EH6 6SW

Telephone

+44 1315531302

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Primecare Health Ltd

11 Castle Road, Winchburgh

Broxburn

EH52 6RQ

Telephone

+44 7956235755

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Professional Carers

Unit 31 6 Elizabeth House, Royal Elizabeth Yard

South Queensferry, Kirkliston

EH29 9EN

Telephone

+44 1516384500

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Purple Social Care Ltd

9A South Gyle Crescent

Edinburgh

EH12 9EB

Telephone

+44 1315554986

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

The Richmond Fellowship (Scotland) Ltd

46/2 Duff Street, Edinburgh

Edinburgh

EH11 2HR

Telephone

+44 7884752641

Country

United Kingdom

NUTS code

- UK - United Kingdom

V.2.3) Name and address of the contractor

seasoned hands care

8/2 PRESTONFIELD TERRACE, EH16 5EE

EDINBURGH

EH16 5EE

Telephone

+44 1316777411

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Social Care Alba Ltd

26 George Square

Edinburgh

EH8 9LD

Telephone

+44 1312851606

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Tanshe Limited

1 Wester Shawfair, Shawfair Park

Edinburgh

EH22 1FD

Telephone

+44 7903700195

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Time For You Care

3 Redheughs Rigg, 209 Gyleview House

Edinburgh

EH12 9DQ

Telephone

+44 000000

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

McSence Communication Ltd.

32 Sycamore Road, Mayfield, Dalkeith

Dalkeith

eh22 5ta

Telephone

+44 1314541506

Country

United Kingdom

NUTS code

- UKM73 - East Lothian and Midlothian

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £550,000,000

Section VI. Complementary information

VI.3) Additional information

It is a mandatory requirement of this Framework Agreement that a prompt payment clause is present in all Contracts used in the delivery of the requirements. This ensures payment

of sub-contractors at all stages of the supply chain within 30 days and includes an obligation to provide a point of contact for sub-contractors to refer to in the case of payment difficulties. This will require active monitoring of payment performance as well as the provision of evidence and reports to the Council on request or as contractually scheduled.

Tenderers were also asked to confirm that they will pay staff that are involved in the delivery of services under the contract, at least the real Living Wage.

(SC Ref:804162)

VI.4) Procedures for review

VI.4.1) Review body

Sheriff Court

Sheriff Court House, 27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

An economic operator that suffers or risks suffering loss or damage attributable to a breach of duty under Public Contracts (Scotland) Regulations 2015 may bring proceedings in the Sheriff Court or Court of Session. A claim for an ineffectiveness order must be made within 30 days of the Contract Award Notice being published in the Find a Tender Service or within 30 days of the date those who expressed an interest in or otherwise bid for the contract were informed of the conclusion of the contract or in any other case within 6 months from the date on which the contract was entered into.