

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/041021-2024>

Contract

Health Kiosk Programme

London Borough of Southwark

F03: Contract award notice

Notice identifier: 2024/S 000-041021

Procurement identifier (OCID): ocds-h6vhtk-04c9b5

Published 19 December 2024, 3:19pm

Section I: Contracting authority

I.1) Name and addresses

London Borough of Southwark

Southwark Council, 160 Tooley Street

London

SE1 2QH

Contact

Ms Rebecca Wycliffe

Email

rebecca.wycliffe@southwark.gov.uk

Telephone

+44 2075250325

Country

United Kingdom

Region code

UKI - London

Internet address(es)

Main address

<http://www.southwark.gov.uk>

Buyer's address

<http://www.southwark.gov.uk>

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Health Kiosk Programme

Reference number

DN756706

II.1.2) Main CPV code

- 85000000 - Health and social work services

II.1.3) Type of contract

Services

II.1.4) Short description

The health kiosk programme provides residents with access to free, self-service digital health checks. The programme addresses the Vital 5 health conditions which significantly contribute to poor health and mortality (obesity, smoking, high blood pressure, alcohol intake and mental ill health).

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £364,500

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKI - London

II.2.4) Description of the procurement

Long term conditions (LTCs) have a significant impact on people's health and wellbeing;

over 111,000 Southwark GP patients have one or more LTC, with over 32,000 living with three or more LTCs (Southwark JSNA Annual Report 2024). The most diagnosed LTCs in these patients are hypertension, depression and obesity. In Southwark, patients from Black ethnic backgrounds are over-represented among those with LTCs (Southwark JSNA Annual Report 2024). As populations age, an increasing number of people suffer from multimorbidity, putting further pressure on the costs and availability of service provision in the NHS.

Health kiosks provide a free, self-service health check, easily accessible in Southwark's libraries and leisure centres. The specific benefits of this model include:

- Suitability for those who prefer to check their health independently over attending healthcare appointments or speaking to healthcare professionals
- Ability to reach target groups without targeted invitations or marketing
- Low cost per check
- Ease of data collection and service monitoring
- Ability for users to check their health regularly and track their measurements over time

The health kiosk offer sites alongside other health check offers in the borough (including the Southwark health outreach service and the NHS Health Check) which have their own unique benefits in reaching residents.

A recent evaluation of programme outcomes demonstrated its ability to increase uptake of health checks amongst key target groups, including men, Black, Asian and ethnic minority groups and the "Core20" (the most deprived 20% of the national population as identified by the national Index of Multiple Deprivation (IMD)). The evaluation also highlighted positive outcomes with respect to participants' knowledge of their health status, motivation to make lifestyle changes and change in health measurements over time. Between July 2021 and May 2024, over 16,900 people used the stations to better understand their health.

The recommissioning of the Health Kiosk Programme will include:

- expanding the number of stationary kiosks within the borough from six to up to 12, including placing the kiosks in settings such as supermarkets/shopping centres and community centres/faith settings
- developing a practitioner portal to facilitate direct referrals from the kiosks into the Southwark Healthy Lifestyle Hub

- making changes to the text and thresholds used within the kiosk 'user journey' to align with the Vital 5 health check and NHS guidance and to ensure information about data sharing and age criteria for kiosk use is appropriately communicated
- piloting the use of a portable version of the health kiosk through the Southwark health outreach service
- developing language options (Spanish, Portuguese, Bengali and Chinese) for the health kiosks to improve accessibility

Southwark Council will recommission the health check kiosk service via direct award process C to the current provider SiSU, under Provider Selection Regime (PSR) Regulation 6.

The lifetime value of the service is in the sum of up to £364,500 for a period of three years and two months commencing on 9 February 2025. The contract will end on 31 March 2028.

II.2.5) Award criteria

Quality criterion - Name: the existing provider is satisfying the original contract and will likely satisfy the proposed contract to a sufficient standard / Weighting: 100

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to decision makers by 6 January 2025, (8 working days following publication of intention to award notice). This contract has not yet been formally awarded; this notice serves as an intention to award under the PSR.

Written representations must be sent to rebecca.wycliffe@southwark.gov.uk. The award decision maker panel was formed from Public Health members and all panel members completed conflicts of interest declarations based on Council procedures.

In line with the PSR requirements, a service and provider assessment has been completed against the five key criteria (quality and innovation; value; integration, collaboration, and service sustainability; improving access, reducing health inequalities, and facilitating choice; social value). 'Improving access, reducing health inequalities and facilitating choice' and 'Value' most greatly impact this service and so hold greater priority than the other criteria. This assessment supports the selection of SiSU as the suitable provider.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

17 December 2024

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

SiSU Wellness Limited

Cardiff

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £364,500

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Independent Patient Choice for Procurement Panel

London

Country

United Kingdom

Internet address

<https://www.southwark.gov.uk/>