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Contract

## **Sustainable Furniture**

APUC Limited

F03: Contract award notice

Notice identifier: 2024/S 000-040945

Procurement identifier (OCID): ocds-h6vhtk-047c4a

Published 19 December 2024, 12:10pm

## **Section I: Contracting authority**

### **I.1) Name and addresses**

APUC Limited

Unit 27, Stirling Business Centre, Wellgreen

Stirling

FK8 2DZ

### **Contact**

Andy Anderson

### **Email**

[aanderson@apuc-scot.ac.uk](mailto:aanderson@apuc-scot.ac.uk)

### **Telephone**

+44 1314428931

**Country**

United Kingdom

**NUTS code**

UKM77 - Perth & Kinross and Stirling

**Internet address(es)**

Main address

<http://www.apuc-scot.ac.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10402](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10402)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Other type

Education

**I.5) Main activity**

Education

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**Section II: Object****II.1) Scope of the procurement****II.1.1) Title**

Sustainable Furniture

Reference number

FFE1017 AP

### **II.1.2) Main CPV code**

- 39100000 - Furniture

### **II.1.3) Type of contract**

Supplies

### **II.1.4) Short description**

The Authority was seeking to appoint Contractor(s) capable of providing sustainable solutions for the supply, delivery and installation of Furniture to the higher education (HE) institutions and further education (FE) institutions of Scotland, to institutions throughout Scotland, and Skills Development Scotland and other organisations as detailed at <https://www.apuc-scot.ac.uk/#!/members>.

This will include encouraging and facilitating re-use via repair and refurbishment of existing products as well as offering a re-use of redundant furniture by other parties and other circular economy solutions aimed at extending the life of products and reducing the associated embedded carbon impact.

The Framework Agreement is split in to four specific product lots:

Lot 1: Workplace and Learning Environment Furniture

Lot 2a: Beds and Mattresses

Lot 2b: Residential Furniture

Lot 3 Circular Economy Solutions

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £38,000,000

## **II.2) Description**

### **II.2.1) Title**

Lot 1 Workplace and Learning Environment Furniture

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 39130000 - Office furniture
- 39100000 - Furniture
- 39156000 - Lounge and reception-area furniture
- 39155000 - Library furniture
- 39153000 - Conference-room furniture
- 39110000 - Seats, chairs and related products, and associated parts
- 39120000 - Tables, cupboards, desk and bookcases
- 39162000 - Educational equipment
- 39151000 - Miscellaneous furniture
- 39151300 - Modular furniture
- 44421720 - Lockers

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various sites through Scotland (Mainland and Islands)

## **II.2.4) Description of the procurement**

The Authority was seeking to appoint Contractor(s) capable of providing sustainable solutions for the supply, delivery and installation of Workplace & Learning Environment furniture to the Higher Education (HE) institutions and Further Education (FE) institutions of Scotland, Skills Development Scotland and other organisations as detailed at <https://www.apuc-scot.ac.uk/#!/members>. This will include encouraging and facilitating re-use via repair and refurbishment of existing products as well as offering re-use of redundant furniture by other parties and other circular economy solutions aimed at extending the life of products and reducing the associated embedded carbon impact.

## **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 60

Price - Weighting: 40

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Horizon Funding

## **II.2.14) Additional information**

Economic operators may have been excluded from this competition if they were in any of the situations referred to in

Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

## **II.2) Description**

### **II.2.1) Title**

Lot 2A Beds and Mattresses

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 50850000 - Repair and maintenance services of furniture
- 39143112 - Mattresses
- 39512300 - Mattress covers
- 39143110 - Beds and bedding and specialist soft furnishings
- 39143111 - Mattress supports

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various sites through Scotland (Mainland and Islands)

### **II.2.4) Description of the procurement**

The Authority was seeking to appoint Contractor(s) capable of providing sustainable solutions for the supply, delivery and installation of Beds and Mattresses to the Higher Education (HE) institutions and Further Education (FE) institutions of Scotland, Skills Development Scotland and other organisations as detailed at <https://www.apuc-scot.ac.uk/#!/members>. This will include encouraging and facilitating re-use via repair and refurbishment of existing products as well as offering re-use of redundant furniture by other parties and other circular economy solutions aimed at extending the life of products and reducing the associated embedded carbon impact.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Horizon Funding

### **II.2.14) Additional information**

Economic operators may have been excluded from this competition if they were in any of the situations referred to in

Regulation 58 of the Public Contracts (Scotland) Regulations 2015.

## **II.2) Description**

### **II.2.1) Title**

Lot 2B Residential Furniture

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 39151000 - Miscellaneous furniture
- 39143100 - Bedroom furniture
- 50850000 - Repair and maintenance services of furniture
- 39100000 - Furniture
- 39143300 - Living-room furniture
- 39143110 - Beds and bedding and specialist soft furnishings

- 39143000 - Bedroom, dining room and living-room furniture
- 39140000 - Domestic furniture
- 39151300 - Modular furniture

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various sites through Scotland (Mainland and Islands)

### **II.2.4) Description of the procurement**

The Authority was seeking to appoint Contractor(s) capable of providing sustainable solutions for the supply, delivery and installation of Residential Furniture to the Higher Education (HE) institutions and Further Education (FE) institutions of Scotland, Skills Development Scotland and other organisations as detailed at <https://www.apuc-scot.ac.uk/#!/members>. This will include encouraging and facilitating re-use via repair and refurbishment of existing products as well as offering re-use of redundant furniture by other parties and other circular economy solutions aimed at extending the life of products and reducing the associated embedded carbon impact.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 60

Price - Weighting: 40

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project



Horizon Funding

## **II.2.14) Additional information**

Economic operators may have been excluded from this competition if they were in any of the situations referred to in

Regulation 58 of the Public Contracts (Scotland) Regulations 2015

## **II.2) Description**

### **II.2.1) Title**

Lot 3 Circular Economy Solutions

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 39100000 - Furniture
- 50850000 - Repair and maintenance services of furniture
- 39130000 - Office furniture
- 39151300 - Modular furniture

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

Main site or place of performance

Various sites through Scotland (Mainland and Islands)

### **II.2.4) Description of the procurement**

The Authority was seeking to appoint Contractor(s) capable of providing sustainable circular economy driven solutions for the supply, delivery and installation of Residential Furniture to

the Higher Education (HE) institutions and Further Education (FE) institutions of Scotland, Skills Development Scotland and other organisations as detailed at <https://www.apuc-scot.ac.uk/#!/members>. This will include encouraging and facilitating institutions in furthering the life of existing products through repair and refurbishment, expand re-use opportunities for existing and redundant furniture as well as introducing wider opportunities for consideration of pre-owned products as well as offering re-use of redundant furniture by other parties and other circular economy solutions aimed at reducing the associated embedded carbon impact.

As per the ITT, as this is a new lot the spend value is unknown and spend will be drawn mainly from Lot 1.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 50

Price - Weighting: 50

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: Yes

Identification of the project

Horizon Funding

### **II.2.14) Additional information**

Economic operators may have been excluded from this competition if they were in any of the situations referred to in

Regulation 58 of the Public Contracts (Scotland) Regulations 2015

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-021083](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Lot 1 Workplace and Learning Environment Furniture

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

24 September 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 15

Number of tenders received from SMEs: 13

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 15

Number of tenders received by electronic means: 15

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Azzurro Ltd

32 Viking Road, Brownsburn Estate

Airdrie

ML6 9SE

Telephone

+44 1236762262

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Claremont Office Furniture

Orbital House, 3 Redwood Crescent

East Kilbride

G74 5PA

Telephone

+44 1414193609

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Langstane Press Ltd

8-9 Bailleyfield Crescent, Edinburgh

Edinburgh

EH15 1ET

Email

[liam.glass@langstane.co.uk](mailto:liam.glass@langstane.co.uk)

Telephone

+44 7770574501

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Saxen

Riverbank Mill, 2 Stoneygate Road

Newmilns

KA16 9AJ

Telephone

+44 7714590571

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Wagstaff Interiors Group

9 Brewhouse Yard

Clerkenwell

EC1V 4JR

Telephone

+44 2031193133

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Alpha Marketing UK Ltd

Suite A, 133 Finnieston Street, Suite A, 6th Floor

Glasgow

G3 8HB

Telephone

+44 1412255170

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £7,750,000

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### **Section V. Award of contract**

#### **Lot No**

2

#### **Title**

Lot 2A Beds and Mattresses

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

24 September 2024

##### **V.2.2) Information about tenders**



Number of tenders received: 10

Number of tenders received from SMEs: 10

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 10

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: Yes

### **V.2.3) Name and address of the contractor**

Bishops Beds Ltd

2 Brindley Road

Peterlee

SR8 2LT

Telephone

+44 1915860010

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Claremont Office Furniture

Orbital House, 3 Redwood Crescent

East Kilbride

G74 5PA

Telephone

+44 1414193609

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

David Phillips Furniture Ltd

5 Maxwell Street, Brucefield Industrial Estate

Livingston

EH54 9BL

Telephone

+44 7432010809

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

J T Ellis & Co Ltd

Crown Works, Silver Street

Huddersfield

HD5 9BA

Telephone

+44 7584609533

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Project Furniture

Dalton House, 17 Harrison Road

Halifax

HX1 2AF

Telephone

+44 7729093332

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Wagstaff Interiors Group

9 Brewhouse Yard

Clerkenwell

EC1V 4JR

Telephone

+44 2031193133

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £500,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Lot 2B Residential Furniture

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

24 September 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 10

Number of tenders received from SMEs: 10

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 10

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Bishops Beds Ltd

2 Brindley Road

Peterlee

SR8 2LT

Telephone

+44 1915860010

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

City Building (Contracts) LLP

350 Darnick Street

Glasgow

G21 4BA

Telephone

+44 1412872200

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Claremont Office Furniture

Orbital House, 3 Redwood Crescent

East Kilbride

G74 5PA

Telephone

+44 1414193609

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

David Phillips Furniture Ltd

5 Maxwell Street, Brucefield Industrial Estate

Livingston

EH54 9BL

Telephone

+44 7432010809

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

J T Ellis & Co Ltd

Crown Works, Silver Street

Huddersfield

HD5 9BA

Telephone

+44 7584609533

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Project Furniture

Dalton House, 17 Harrison Road

Halifax

HX1 2AF

Telephone



+44 7729093332

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Spaces Taylored

6 Gorrie Terrace

Dundee

DD3 9RD

Telephone

+44 7511118257

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Wagstaff Interiors Group

9 Brewhouse Yard

Clerkenwell

EC1V 4JR

Telephone

+44 2031193133

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,250,000

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## **Section V. Award of contract**

### **Lot No**

4

### **Title**

Lot 3 Circular Economy Solutions

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

16 September 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 10

Number of tenders received from SMEs: 8

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 10

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Alpha Marketing UK Ltd

Suite A, 133 Finnieston Street, Suite A, 6th Floor

Glasgow

G3 8HB

Telephone

+44 1412255170

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Claremont Office Furniture

Orbital House, 3 Redwood Crescent

East Kilbride

G74 5PA

Telephone

+44 1414193609

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Recycle Scotland

Bishop House, 50 Carden Place

Aberdeen

AB12 1UP

Telephone

+44 7551840420

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Dovetail Enterprises Ltd

Dunsinane Avenue, Dunsinane Industrial Estate

Dundee

DD2 3QN

Telephone

+44 7505015532

Country

United Kingdom

NUTS code

- UKM71 - Angus and Dundee City

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Project Furniture

Dalton House, 17 Harrison Road

Halifax

HX1 2AF

Telephone

+44 7729093332

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Saxen

Riverbank Mill, 2 Stoneygate Road

Newmilns

KA16 9AJ

Telephone

+44 7714590571

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Spaces Taylored

6 Gorrie Terrace

Dundee

DD3 9RD

Telephone

+44 7511118257

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Wagstaff Interiors Group

9 Brewhouse Yard

Clerkenwell

EC1V 4JR

Telephone

+44 2031193133

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £0.01

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Form of Tender

Tenderers were required to complete and return Form of Tender - Appendix A prior to award to confirm that their Tender Response was a complete, true and accurate submission.

Freedom of Information

Tenderers were required to complete and return Appendix B - Freedom of Information(if applicable) in the Technical Questionnaire. This information only required to be submitted if it was applicable at point of award. It was for information only and had not been scored.

Sustain Supply Chain Code of Conduct



The Authority has developed a Sustainable Supply Chain Code of Conduct- Appendix D which sets out its expected standards for its supply chain in social, ethical and environmental compliance. Tenderers were required to complete and return the Sustainable Supply Chain Code of Conduct prior to award to assist in achieving its objectives.

#### List Of Institutions

Tenderers were required to complete and return Appendix E - List of Institutions to confirm their ability to service the required coverage levels.

#### Prompt Payment

Tenderers were required to confirm that payment of subcontractors at all stages of the supply chain will be made within a maximum of 30 days and that this will be managed. This was for information only and had not been scored but was a requirement of this tender and is included in the contractual terms.

#### Serious Organised Crime

Tenderers were required to complete and return “Appendix H – Declaration of Non-Involvement in Serious Organised Crime” in the Technical Questionnaire. Tenderers were required to complete and return the Declaration of Non-Involvement in Serious Organised Crime. This was for information only and had not been scored but it was a requirement of this tender and had been included in the assessment of tender responses and in contractual terms.

#### Human Trafficking & Labour Exploitation

Tenderers were required to complete and return “Appendix I – Declaration of Non-Involvement in Human Trafficking & Labour Exploitation” in the Technical Questionnaire. Tenderers were required to complete and return the Declaration of Non-Involvement in Human Trafficking & labour Exploitation. This was for information only and had not been scored but it was a requirement of this tender and had been included in the assessment of tender responses and in contractual terms.

#### SCM Responsible Procurement Supply Chain Evaluation Tool: Section 1

Tenderers were required to complete and return “Appendix J – SCM Responsible Procurement Supply Chain Evaluation Tool: Section 1” in the Technical Questionnaire. Tenderers were required to complete and return the SCM Responsible Procurement Supply Chain Evaluation Tool: Section 1. This was for information only and had not been scored but was a requirement of this tender had been included in the contractual terms.

#### Living Wage Status

Tenderers were required to provide details on their position on the Real Living Wage. This information should have been submitted in the Technical envelope in PSC-T. This was for information only and had not been scored.

(SC Ref:785094)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Stirling Sheriff Court

Sheriff Court House, Viewfield Place

Stirling

FK8 1NH

Email

[enquiries@scotcourts.gov.uk](mailto:enquiries@scotcourts.gov.uk)

Country

United Kingdom

Internet address

<https://www.scotcourts.gov.uk/the-courts/court-locations/stirling-sheriff-court-and-justice-of-the-peace-court>