

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/040876-2024>

Contract

## **2024-Aberdeen City-Housing First and Outreach Support Services**

Aberdeen City Council

F21: Social and other specific services – public contracts

Contract award notice

Notice identifier: 2024/S 000-040876

Procurement identifier (OCID): ocds-h6vhtk-04540a

Published 19 December 2024, 8:42am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Aberdeen City Council

Woodhill House, Westburn Road

Aberdeen

AB16 5GB

#### **Email**

[SocialCareCPSS@aberdeencity.gov.uk](mailto:SocialCareCPSS@aberdeencity.gov.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKM50 - Aberdeen City and Aberdeenshire

**Internet address(es)**

Main address

<http://www.aberdeencity.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00231](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00231)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

---

**Section II: Object****II.1) Scope of the procurement****II.1.1) Title**

2024-Aberdeen City-Housing First and Outreach Support Services

**II.1.2) Main CPV code**

- 85000000 - Health and social work services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

Aberdeen City Council requires the provision of a joint Outreach and Housing First support service to meet the needs of homeless clients with a wide range of support needs.

Currently there are two separate contracts in place covering the above required service, including Outreach Housing Support (OHS) and Housing First (HF), however, the Council has taken the decision to tender as one single contract to increase the flexibility to allow for changes in assessed need of clients.

The contract term is three years plus the option to extend by up to 24 months.

The annual contract value is GBP1275150

The maximum budget for the service (including two-year optional extension i.e., five years) is GBP6375750.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £3,825,450

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85000000 - Health and social work services

#### **II.2.3) Place of performance**

NUTS codes

- UKM50 - Aberdeen City and Aberdeenshire

Main site or place of performance

Aberdeen City

#### **II.2.4) Description of the procurement**

Aberdeen City Council requires a joint Outreach and Housing First Support Service within Aberdeen City.

The Service Provider will be required to meet the needs of homeless clients with a wide range of support needs ranging from those with medium level, or high tariff housing support needs, to those with severe and multiple disadvantage, or complex needs as defined by the Scottish Government Rapid Rehousing Transition Plan (RRTP) documentation, as benefitting from intensive wrap-around support and a Housing First

approach to re-housing. The aim of the service is to allow a flexible and person-centred approach to support, to give the service provider the ability to adapt the level of support provided as the needs of service users change.

The Outreach Housing Support service will initially provide for 500 participants over the course of a contract year who are either threatened with or experiencing homelessness; or identified as needing medium to high need housing support to sustain their mainstream council tenancy.

The Housing First service will initially provide for 50 participants who are receiving a Housing First approach to their identified support needs and have been housed. Over time it is expected that the service will take new referrals as program spaces are vacated. Similarly, it is expected that the service will be flexible in adapting to changes in demand between the varying levels of support. The Service Provider will maintain fidelity to the Housing First principles for those receiving Housing First support.

The initial contract term is 3 years, plus two optional one year extension (3+1+1)

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

The estimated value provided, i.e., GBP6375750 is based on the maximum 5 year period.

The estimated contract value for the initial 3 year term is GBP 3825450

---

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Form of procedure**

Open procedure

#### **IV.1.11) Main features of the award procedure**

Open Procedure.

The contract will be awarded using MEAT. Quality to Price ratio is 80:20

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-012979](#)

---

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

17 December 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 2

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

#### **V.2.3) Name and address of the contractor**

Turning Point Scotland Services Ltd

54 Govan Road

Glasgow

G51 1JL

Country

United Kingdom

NUTS code

- UKM - Scotland

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £3,825,450

---

## **Section VI. Complementary information**

### **VI.3) Additional information**

1. The Council shall obtain a Creditsafe credit check and will score bidders accordingly:

71 - 100 Very Low Risk – Accept

51 - 70 Low Risk - Accept

30 - 50 Moderate Risk – subject to further discussion internally with the option to reject.

21-29 High Risk – subject to further discussion internally with the option to reject.

1-20 Very High Risk – Reject.

\*The following applies if no credit check can be undertaken:

2. Please state current turnover (if contract value is over 50% of reported turnover, further discussion will be had internally with the option to reject).

3. If you are under no obligation to publish accounts on Companies House and/or do not have a comprehensive credit rating then provide audited financial accounts for the previous two years. Both quick and current ratios should be a minimum of 1:1.5 for the two successive years. Bidders whose ratios do not meet the minimum criteria will be rejected. Bidders who can provide audited accounts but chose not to do so shall be rejected.

4. Bidders who have been trading for less than one year and cannot provide audited accounts must submit the cash flow for the current year and a letter from the bank outlining the current cash and credit position for the current year and subsequent year. This will be subject to internal discussion with the option to reject.

5. If bidder still does not meet the financial criteria for consideration but has a parent company that does, the firm may still be eligible for consideration where their submission is supported by a parent company guarantee.

It is a requirement of this contract that bidders hold, or can commit to obtain prior to the commencement of any subsequently awarded contract, the types and levels of insurance indicated below:

Employer's Liability Insurance = GBP10m

Public Liability Insurance = GBP5m

(SC Ref:786310)

## **VI.4) Procedures for review**

### **VI.4.1) Review body**

Aberdeen Sheriff Court

Castle Street

Aberdeen

AB10 1WP

Telephone

+44 1224657200

Country

United Kingdom

Internet address

[www.scotcourts.gov.uk](http://www.scotcourts.gov.uk)