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Contract

## **CN250246 - Proposed Therapeutic Support Service for Children and Young People**

Kent County Council

F03: Contract award notice

Notice identifier: 2025/S 000-040751

Procurement identifier (OCID): ocids-h6vhtk-04ed16

Published 17 July 2025, 9:58am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Kent County Council

Sessions House

Maidstone

ME14 1XQ

#### **Contact**

Mr Matt Wellard

#### **Email**

[Matthew.Wellard@kent.gov.uk](mailto:Matthew.Wellard@kent.gov.uk)

#### **Telephone**

+44 3000413221

#### **Country**

United Kingdom

**Region code**

UKJ4 - Kent

**Internet address(es)**

Main address

<http://www.kent.gov.uk>

Buyer's address

<http://www.kent.gov.uk>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

CN250246 - Proposed Therapeutic Support Service for Children and Young People

Reference number

DN759960

#### **II.1.2) Main CPV code**

- 85323000 - Community health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This is an Intent to Award Notice under the Provider Selection Regime 2023.

The Council is looking to commission a Therapeutic Support Service ('the Service') to support children and young people aged 4-19 who have mild to moderate emotional wellbeing needs.

The national and local context calls for a refreshed system-wide approach within Kent, which is now underway. The Therapeutic Support Service will be a key element within a wider transformation programme being led by NHS Kent and Medway to deliver high quality, responsive and better-connected emotional wellbeing and mental health support for children and young people in the county. The system vision is for future Services to operate as a 'Mental Health Collaborative', underpinned by a set of contracts to be led by NHS Kent and Medway from 2025/6 onwards, providing specialist, education-based and therapeutic Services. This third element will be known as the 'Therapeutic Alliance', and will support children and young people with predominantly moderate emotional wellbeing and mental health needs.

The Council is commissioning the Service to complement the Therapeutic Alliance, by offering similar creative and therapeutic approaches, but which are tailored to meet mild to moderate needs and offer a preventative and early intervention model, rooted in the local community. Although this is being commissioned independently by the Council, it will share a common set of principles and values with the wider Therapeutic Alliance, to create a mutual framework for collaboration and partnership working between

commissioners, Suppliers and stakeholders.

At the heart of this commission is the recognition that supporting children and young people's emotional wellbeing and mental health requires a partnership approach. Through our contribution to the wider county model, the Council will aim to create space for collaboration, strengthen connections between Services, and build resilience within families and communities so that more children and young people can receive the support they need at the earliest opportunity.

Our vision for the Service is that children and young people (CYP) aged 4 (from entry to Reception) up to their 19th birthday who are experiencing mild to moderate emotional wellbeing difficulties are able to access timely, flexible support that helps them to meet their goals

through a choice of creative and therapeutically-informed support

delivered as part of the Family Hub network and connected to their local community;

in co-ordination with the emerging children's mental health Therapeutic Alliance in Kent.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £12,064,736

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKJ4 - Kent

#### **II.2.4) Description of the procurement**

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delivered as part of the Family Hub network and connected to their local community;

in co-ordination with the emerging children's mental health Therapeutic Alliance in Kent.

Conflicts of interest were managed throughout the process and none were declared.

The award decision maker for this opportunity was the relevant Cabinet Member who delegated authority to the Director of Public Health.

The successful tender was reviewed against the process described within the ITT letter. The preferred bidder submitted a bid that was within the financial envelope and was above the minimum quality thresholds set out within the ITT letter, scoring a quality score

of 64. The 5 Key Criteria were assessed against the 7 quality questions and pricing schedule that was used within the tender.

It is expected the contract will commence on the 12th September 2025 and will continue for a period of 5 year(s) and 5 months (65 months) unless terminated in accordance with the Terms and Conditions of the Contract.

#### **II.2.5) Award criteria**

Price

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

#### **II.2.14) Additional information**

N/A

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2025/S 000-014495](#)

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## **Section V. Award of contract**

### **Contract No**

CN250246

### **Lot No**

1

### **Title**

CN250246 - Proposed Therapeutic Support Service for Children and Young People

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

17 July 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Project Salus CIC

Greenacres Barn Pound Lane

Ashford

TN25 6RJ

Country

United Kingdom

NUTS code

- UKJ4 - Kent

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £12,064,736

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Kent County Council

Maidstone

ME14 1XQ

Country

United Kingdom