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Award

## **HOPE Counselling Service for Belfast A B and C**

the Education Authority

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-040658

Procurement identifier (OCID): ocds-h6vhtk-0544d3 ([view related notices](#))

Published 16 July 2025, 5:02pm

### **Scope**

### **Reference**

EDR-25-008

### **Description**

Provision of the Holistic Options for Promoting REsilience (HOPE) Independent School Counselling and Therapy Service in Post Primary Mainstream schools in three geographical

locations across Belfast for a period of 2 years with the options to extend for any further period(s) of up to and including 24 months. Total estimated value £2,000,000 (ex VAT)

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## **Lot Belfast A. Belfast A**

### **Description**

Belfast A covers the following schools within the geographical area Aquinas Grammar School, Belfast Ashfield Boys' High School, Belfast Ashfield Girls' High School, Belfast Bloomfield Collegiate School, Belfast Campbell College, Belfast Dundonald High School, Dundonald Grosvenor Grammar School, Belfast Our Lady & St Patrick's College, Belfast St Joseph's College, Belfast Strathearn School, Belfast

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## **Lot Belfast B. Belfast B**

### **Description**

Belfast B covers the following schools within the geographical area Belfast Boys' Model School, Belfast Belfast Model School for Girls, Belfast Belfast Royal Academy, Belfast Blessed Trinity College, Belfast Dominican College, Fortwilliam, Belfast Mercy College, Belfast St Malachy's College, Belfast The Royal Belfast Academical Institution, Belfast

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## **Lot Belfast C. Belfast C**

### **Description**

Belfast C covers the following schools within the geographical area All Saints College, Belfast Colaiste Feirste, Belfast De La Salle College, Belfast St Colm's High School, Dunmurry St Dominic's High School, Belfast St Genevieve's High School, Belfast St Louise's Comprehensive College, Belfast St Mary's Christian Brothers' Grammar School, Belfast

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## **Contract 1. HOPE Counselling Service Belfast A**

### **Lots**

Lot Belfast A. Belfast A

### **Supplier**

- MAKE A MELODY LTD.

### **Contract value**

- £700,000 excluding VAT
- £840,000 including VAT

Above the relevant threshold

### **Award decision date**

16 July 2025

### **Date assessment summaries were sent to tenderers**

16 July 2025

### **Earliest date the contract will be signed**

25 July 2025

## **Contract dates (estimated)**

- 1 September 2025 to 31 August 2027
- Possible extension to 31 August 2029
- 4 years

Description of possible extension:

Option to extend for any periods up to and including 24 months. Prior to entering into any extension to this contract the Education Authority will assess the following.

The availability of adequate funding for the service.

Changes/increase in need in relation to the service and scope of the existing contract.

If the contract is continuing to deliver value for money.

## **Main procurement category**

Services

## **Options**

The right to additional purchases while the contract is valid.

This service is funded by the Department of Education whereby counselling sessions are allocated to schools, based on their pupil enrolment figures. A breakdown of allocated sessions for each school is provided in the Tender documentaion. Spend will be closely monitored throughout the lifecycle of this Contract and should there be an indication that requirements and spend is likely to exceed the maximum awarded value the Buyer may, at its discretion and subject to the provisions of the Procurement Act 2023, either adjust the maximum value or terminate the Contract in line with condition 14.3 of the Mid-Tier Core Terms.

## **CPV classifications**

- 85312300 - Guidance and counselling services
- 85312310 - Guidance services
- 85312320 - Counselling services

## **Contract locations**

- UKN - Northern Ireland
- 

## **Contract 2. HOPE Counselling Service Belfast B**

### **Lots**

Lot Belfast B. Belfast B

### **Supplier**

- MAKE A MELODY LTD.

### **Contract value**

- £690,000 excluding VAT
- £828,000 including VAT

Above the relevant threshold

### **Award decision date**

16 July 2025

## **Date assessment summaries were sent to tenderers**

16 July 2025

## **Earliest date the contract will be signed**

25 July 2025

## **Contract dates (estimated)**

- 1 September 2025 to 31 August 2027
- Possible extension to 31 August 2029
- 4 years

Description of possible extension:

Option to extend for any periods up to and including 24 months. Prior to entering into any extension to this contract the Education Authority will assess the following.

The availability of adequate funding for the service.

Changes/increase in need in relation to the service and scope of the existing contract.

If the contract is continuing to deliver value for money.

## **Main procurement category**

Services

## **Options**

The right to additional purchases while the contract is valid.

This service is funded by the Department of Education whereby counselling sessions are allocated to schools, based on their pupil enrolment figures. A breakdown of allocated sessions for each school is provided in Appendix A. Spend will be closely monitored throughout the lifecycle of this Contract and should there be an indication that spend is likely to exceed the maximum awarded value the Buyer may, at its discretion and subject to the provisions of the Procurement Act 2023, either adjust the maximum value or terminate the Contract in line with condition 14.3 of the Mid-Tier Core Terms.

### **CPV classifications**

- 85312300 - Guidance and counselling services
- 85312310 - Guidance services
- 85312320 - Counselling services

### **Contract locations**

- UKN - Northern Ireland
- 

## **Contract 3. HOPE Counselling Service - Belfast C**

### **Lots**

Lot Belfast C. Belfast C

### **Supplier**

- MAKE A MELODY LTD.

## **Contract value**

- £610,000 excluding VAT
- £732,000 including VAT

Above the relevant threshold

## **Award decision date**

16 July 2025

## **Date assessment summaries were sent to tenderers**

16 July 2025

## **Earliest date the contract will be signed**

25 July 2025

## **Contract dates (estimated)**

- 1 September 2025 to 31 August 2027
- Possible extension to 31 August 2029
- 4 years

Description of possible extension:

Option to extend for any periods up to and including 24 months. Prior to entering into any extension to this contract the Education Authority will assess the following.

The availability of adequate funding for the service.

Changes/increase in need in relation to the service and scope of the existing contract.

If the contract is continuing to deliver value for money.

## **Main procurement category**

Services

## **Options**

The right to additional purchases while the contract is valid.

This service is funded by the Department of Education whereby counselling sessions are allocated to schools, based on their pupil enrolment figures. A breakdown of allocated sessions for each school is provided in the Tender Documentation. Spend will be closely monitored throughout the lifecycle of this Contract and should there be an indication that spend is likely to exceed the maximum awarded value the Buyer may, at its discretion and subject to the provisions of the Procurement Act 2023, either adjust the maximum value or terminate the Contract in line with condition 14.3 of the Mid-Tier Core Terms.

## **CPV classifications**

- 85312300 - Guidance and counselling services
- 85312310 - Guidance services
- 85312320 - Counselling services

## **Contract locations**

- UKN - Northern Ireland

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## **Information about tenders**

## **Lot Belfast A. Belfast A**

- 4 tenders received
  - 4 tenders assessed in the final stage:
    - 4 submitted by small and medium-sized enterprises (SME)
    - 3 submitted by voluntary, community and social enterprises (VCSE)
  - 1 supplier awarded contracts
  - 3 suppliers unsuccessful (details included for contracts over £5 million)
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## **Lot Belfast B. Belfast B**

- 4 tenders received
  - 4 tenders assessed in the final stage:
    - 4 submitted by small and medium-sized enterprises (SME)
    - 3 submitted by voluntary, community and social enterprises (VCSE)
  - 1 supplier awarded contracts
  - 3 suppliers unsuccessful (details included for contracts over £5 million)
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## **Lot Belfast C. Belfast C**

- 4 tenders received
- 4 tenders assessed in the final stage:
  - 4 submitted by small and medium-sized enterprises (SME)
  - 3 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 3 suppliers unsuccessful (details included for contracts over £5 million)

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## Procedure

### Procedure type

Open procedure

### Special regime

Light touch

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## Supplier

### **MAKE A MELODY LTD.**

- Companies House: NI681945
- Public Procurement Organisation Number: PXMG-7436-XQZL

12 Gibsons Park

Lurgan

BT66 7XE

United Kingdom

Email: [stuartwatson@makeamelody.co.uk](mailto:stuartwatson@makeamelody.co.uk)

Website: <http://www.makeamelody.co.uk>

Region: UKN07 - Armagh City, Banbridge and Craigavon

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. HOPE Counselling Service Belfast A

Contract 2. HOPE Counselling Service Belfast B

Contract 3. HOPE Counselling Service - Belfast C

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## **Contracting authority**

### **the Education Authority**

- Public Procurement Organisation Number: PPHJ-6982-JPXY

40 Academy Street

Belfast

BT1 2NQ

United Kingdom

Email: [procurementcompliance@eani.org.uk](mailto:procurementcompliance@eani.org.uk)

Region: UKN06 - Belfast

Organisation type: Public authority - central government

Devolved regulations that apply: Northern Ireland