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Tender

## **ScotRail InterCity Replacement Fleet and Technical Support and Spares Supply**

ScotRail Trains Limited

F05: Contract notice – utilities

Notice identifier: 2024/S 000-040628

Procurement identifier (OCID): ocids-h6vhtk-04c8cd

Published 17 December 2024, 3:09pm

The closing date and time has been changed to:

**3 February 2025, 4:00pm**

See the [change notice](#).

### **Section I: Contracting entity**

#### **I.1) Name and addresses**

ScotRail Trains Limited

Atrium Court, 50 Waterloo Street

Glasgow

G2 6HQ

#### **Email**

[procurement@scotrail.co.uk](mailto:procurement@scotrail.co.uk)

#### **Telephone**

+44 3448110141

**Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<https://www.scotrail.co.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA30589](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA30589)

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://scotrail.wax-live.com/S2C/DisplayModules/TradeModules/Negotiations/Opportunities/ListEvents.aspx>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://scotrail.wax-live.com/S2C/DisplayModules/TradeModules/Negotiations/Opportunities/ListEvents.aspx>

Electronic communication requires the use of tools and devices that are not generally available. Unrestricted and full direct access to these tools and devices is possible, free of charge, at

<https://www.publiccontractsscotland.gov.uk/>

**I.6) Main activity**

Other activity

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

ScotRail InterCity Replacement Fleet and Technical Support and Spares Supply

Reference number

SR-PACT-PROJ-245

#### **II.1.2) Main CPV code**

- 34620000 - Rolling stock

#### **II.1.3) Type of contract**

Supplies

#### **II.1.4) Short description**

ScotRail is seeking proposals for the supply of rolling stock to operate a minimum of 19 service diagrams per day on its intercity routes connecting Glasgow, Edinburgh, Perth, Stirling, Dundee, Inverness and Aberdeen.

This competition is a combined process to select providers of:

(a) the InterCity Replacement Fleet under a rolling stock lease, including any refurbishment and enhancement work; and a

(b) technical support and spares supply agreement, with additional maintenance and support during introduction and may include some heavy maintenance services.

These contracts may be awarded to two different contracting entities. However, in responding to this Contract Notice you are required to respond jointly in a manner that satisfies all contractual requirements.

For example, this may take the form of a joint venture or consortium, with one member providing the InterCity Replacement Fleet, and the other providing the technical support, spares and maintenance elements.

In the event that contracts are subsequently awarded with two different contracting entities, ScotRail may decide to include an interworking agreement between all the contracting entities.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 50222000 - Repair and maintenance services of rolling stock

#### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

#### **II.2.4) Description of the procurement**

Following the Cabinet Secretary for Transport's announcement on 3 September 2024 that a replacement is to be sought for the High Speed Train (HST) fleet which operates intercity routes between Glasgow, Edinburgh, Aberdeen and Inverness, ScotRail (SRT) is seeking expressions of interest, and from those who prequalify, tenders for:

1. the supply of a single fleet/class of existing rolling stock to operate its intercity services; and
2. the provision of technical support and spares supply arrangement to enable SRT to maintain the fleet.

The InterCity Replacement Fleet (The Fleet) must demonstrate improved reliability and availability, reduced emissions and operating costs compared to the current HSTs. The Fleet must be capable of operating on existing Network Rail infrastructure on SRT's intercity corridors with min. changes to achieve a statement of compatibility and safety validation.

The Fleet shall be of sufficient size to operate min. 19 daily passenger diagrams plus sufficient spare trains for maintenance. The average passenger diagram operates approx 220,000 miles p/a.

The supplier of the trains will be required to refurbish The Fleet (as needed) before it enters passenger service to provide SRT customers with a reliable and comfortable

journey, attractive environment and suitable facilities. The Fleet will be required to operate in reliable passenger service until at least 2035 and may be required (in whole or in part) until 2040 without further refurbishments.

The full Fleet and maintenance support services should enable 19 passenger diagrams to operate from Dec 2027 (backstop date), and SRT reserves the right to exclude fleets which are not expected to be introduced by this date. SRT prefers The Fleet is in reliable passenger service sooner, with the aim from Dec 2026.

SRT intends to conduct maintenance with support from a Service Provider under an enhanced Technical Support and Spare Supply Agreement (TSSSA+) to include all scheduled, unscheduled and ad hoc maintenance materials; off-train overhauls; technical support and continuous process improvement to improve productivity and efficiency.

The TSSSA+ will include enhanced elements:

- Knowledge transfer and training of SRT staff to competently operate and maintain The Fleet
- Heavy maintenance activities which cannot be conducted at SRT depots
- Maintenance services at the supplier's facilities during driver training and fleet transition (when SRT will still be maintaining the HST fleet)

This Procurement is a single process to select providers of:

- the InterCity Replacement Fleet under a rolling stock lease including any refurbishment and enhancement work; and
- technical support and spares supply with additional maintenance and support during introduction

Contracts may be awarded to two different contracting entities. You are required to respond jointly to this Contract Notice to satisfy all contractual elements. E.g. as a joint venture or consortium with one party providing The Fleet and the other providing the TSSSA+ elements. If contracts are awarded with two different contracting entities, SRT may include an interworking agreement between all contracting entities

Applicants will have their capability and financial standing evaluated and successful applicants may proceed to an Invitation to Negotiate.

This procurement is being run by (contracts will be awarded by and signed with) SRT, its aim is to deliver Transport Scotland's (TS) requirements. Following receipt and evaluation of tenders, SRT will prepare a Final Business Case (FBC) in line with Scottish Transport

Appraisal Guidance for TS consideration. This will include comparison against alternative options, including procurement of a new build train (not in scope of this procurement). Progress to contract award is dependent on submission and approval by TS of a compliant and affordable FBC.

Participation in this procurement may not result in a contract award and suppliers partake at their own cost and risk.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Start date

28 November 2025

End date

31 December 2035

This contract is subject to renewal

Yes

Description of renewals

ScotRail have the option to extend up until 2040, for all or part of the fleet.

#### **II.2.9) Information about the limits on the number of candidates to be invited**

Envisaged minimum number: 1

Maximum number: 3

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

Selection criteria as stated in the procurement documents

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

#### **III.1.4) Objective rules and criteria for participation**

List and brief description of rules and criteria

As stated in the procurement documents

#### **III.1.6) Deposits and guarantees required**

A Parent Company Guarantee, Advance Payment Bond and potentially other credit support arrangements may be required to be provided by the successful Bidder. Detailed requirements will be set out in the Invitation to Negotiate.

#### **III.1.7) Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them**

Lease and Technical Support and Spares Supply Agreement (TSSSA) payments as stated in the procurement documents.

### **III.2) Conditions related to the contract**

#### **III.2.2) Contract performance conditions**

As stated in the procurement documents.



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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Negotiated procedure with prior call for competition

#### **IV.1.4) Information about reduction of the number of solutions or tenders during negotiation or dialogue**

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Originally published as:

Date

28 January 2025

Local time

4:00pm

Changed to:

Date

3 February 2025

Local time

4:00pm

See the [change notice](#).

#### **IV.2.3) Estimated date of dispatch of invitations to tender or to participate to selected**

**candidates**

3 March 2025

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Tender must be valid until: 31 March 2026

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.2) Information about electronic workflows**

Electronic ordering will be used

Electronic invoicing will be accepted

Electronic payment will be used

### **VI.3) Additional information**

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

[https://www.publiccontractsscotland.gov.uk/Search/Search\\_Switch.aspx?ID=782730](https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=782730).

(SC Ref:782730)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Glasgow Sheriff Court and Justice of the Peace Court

Glasgow

Country

United Kingdom