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Planning

## **Silverlock and Queens Rd General Practice Contract - Market Engagement**

NHS South East London ICB

F21: Social and other specific services – public contracts

Prior information notice without call for competition

Notice identifier: 2024/S 000-040500

Procurement identifier (OCID): ocids-h6vhtk-04c87c

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### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS South East London ICB

160 Tooley Street

LONDON

SE1 2TZ

#### **Contact**

Khadijah Yasmin

#### **Email**

[khadijah.yasmin@nhs.net](mailto:khadijah.yasmin@nhs.net)

#### **Telephone**

+44 7769089092

**Country**

United Kingdom

**Region code**

UKI4 - Inner London – East

**NHS Organisation Data Service**

72Q

**Internet address(es)**

Main address

<https://www.selondonics.org/icb/>

Buyer's address

<https://www.selondonics.org/icb/>

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object****II.1) Scope of the procurement****II.1.1) Title**

Silverlock and Queens Rd General Practice Contract - Market Engagement

Reference number

PRJ2100

### **II.1.2) Main CPV code**

- 85121100 - General-practitioner services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

South East London Integrated Care Board (NHS South East London) under delegated commissioning on behalf of NHS England is seeking to procure a General Practice Contract delivered to patients registered from the following sites:

Queens Road

136 Meeting House Lane, London, Greater London, SE15 2UA

Silverlock Medical Centre

2 Verney Way, London, Greater London, SE16 3HA

The SEL ICB is currently developing the draft service requirements which is being informed by service user and stakeholder feedback. SEL ICB wish to request market feedback from potentially interested providers to inform the upcoming procurement process.

To assist the Commissioners with testing its assumptions and proposed service requirements, a market engagement questionnaire (MEQ) has been published to explore the market's feedback on the following areas:

- Timescales for procurement and mobilisation of the new contract;
- Proposed contract i.e. APMS or PMS
- Proposed contract duration and financial model

Although, this pre-market engagement does not form any part of the formal procurement process, it will inform how the new service is commissioned should it be taken to market following an internal strategic review. Information gained from this exercise will be used to inform the final service specification and expected outcomes from the procurement process.

## Background

Queens Road Surgery and Silverlock Medical Centre are both currently managed under an APMS contract which will end on 31st December 2025.

### Queens Road Surgery:

The commissioners are exploring options, one of which is to reprocure the contract to secure continuity of care for the 14,692 registered patients (October 2024 list) to start on 1st January 2026.

### Silverlock Medical Centre:

The commissioners are exploring options, one of which is to reprocure the contract to secure continuity of care for 16,673 registered patients (October 2024 list) to start on 1st January 2026.

## Outline

The service will operate under an APMS or PMS contract and provide core General Medical Services with an emphasis on Neighbourhood Integration and development to improve outcomes for patients registered with the practice and with the wider Primary Care Network.

## Aims and objectives

The aims of the service are to:

- Provide a Modern General Practice Model of Care
- Deliver all NHS GMS Primary Care Services to registered patients at Queens Road
- Work in an integrated way with other primary care services, community services and all acute care services working within Southwark
- Collaborate and engage with third sector organisations and other professional groups supporting residents, in order to increase uptake of health interventions to improve health outcomes for registered patients.

## Contract value

### Queens Road Surgery:

The indicative contract value per patient is (£112.50 x Practice Normalised Weighted List)

plus (London Weighting of £2.18 x Raw List Size) which equates to approximately £2.2m core contract value per annum (excluding Network DES).

Silverlock Medical Centre:

The indicative contract value per patient is (£112.50 x Practice Normalised Weighted List) plus (London Weighting of £2.18 x Raw List Size) which equates to approximately £2.3m core contract value per annum (excluding Network DES).

Contract Duration

TBC based upon outcome of the market engagement and local discussions resulting in an APMS or PMS contract.

Please complete the MS Forms Market Engagement Questionnaire by no later than 13 January 2025, 12:00 (noon) - <https://forms.office.com/e/hC06A5C4Zy>.

#### **II.1.5) Estimated total value**

Value excluding VAT: £67,500,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

### **II.2) Description**

#### **II.2.1) Title**

Silverlock Medical Centre

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 85121100 - General-practitioner services

#### **II.2.3) Place of performance**

NUTS codes

- UKI4 - Inner London – East

#### **II.2.4) Description of the procurement**

Lot 1 - Silverlock Medical Centre

2 Verney Way, London SE16 3HA

(Please see short description for further detail.)

## **II.2) Description**

### **II.2.1) Title**

Queens Road Surgery

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 85121100 - General-practitioner services

### **II.2.3) Place of performance**

NUTS codes

- UKI4 - Inner London – East

### **II.2.4) Description of the procurement**

Lot 2 - Queens Road Surgery

136 Meeting House Ln, London SE15 2UA

(Please see short description for further details.)

## **II.3) Estimated date of publication of contract notice**

3 February 2025

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Any expenditure, work or effort undertaken prior to contract award is accordingly a matter solely for the commercial judgment of potential service providers. In such circumstances, and in any event, NHS England, South East London ICB or its advisors shall not be liable for any costs or loss of expenses whatsoever incurred by the respondent and company, agent, subsidiary or organisation may have contributed to any response submitted to this notice.

The services in the scope of this procurement fall within The Health Care Services (Provider Selection Regime) Regulations 2023.

The NHS London Commercial Hub (LCH), hosted by NHS North East London ICB is managing this Market Engagement process on behalf of NHS South East London ICB.