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Contract

## **NHS GG&C Gartnavel Hospital Thomas Weldon Building and Lab Block SIGMA to EcoStruxure Transition**

NHS Greater Glasgow and Clyde

F03: Contract award notice

Notice identifier: 2025/S 000-040086

Procurement identifier (OCID): ocids-h6vhtk-038933

Published 15 July 2025, 2:52pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Greater Glasgow and Clyde

Procurement Department, Glasgow Royal Infirmary, 84 Castle Street

Glasgow

G4 0SF

#### **Contact**

Oliver Bailey

#### **Email**

[Oliver.Bailey@ggc.scot.nhs.uk](mailto:Oliver.Bailey@ggc.scot.nhs.uk)

#### **Telephone**

+44 1412015369

#### **Country**

United Kingdom

**NUTS code**

UKM82 - Glasgow City

**Internet address(es)**

Main address

<http://www.nhsggc.scot/about-us/procurement/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10722](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10722)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

NHS GG&C Gartnavel Hospital Thomas Weldon Building and Lab Block SIGMA to EcoStruxure Transition

Reference number

GGC1016

**II.1.2) Main CPV code**

- 71314200 - Energy-management services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

NHS GG&C require the upgrade of the existing End of Life Satchwell Sigma Building and Energy Management Systems (BEMS), to the latest EcoStruxure BEMS Operating Platform, including the replacement of the all System Level Controllers, Front End database and system Graphics.

By upgrading the BEMS from Satchwell SIGMA to EcoStruxure will ensure the Gartnavel Hospital Thomas Weldon Building and Lab Block is future-ready today providing better and faster performance; cybersecurity; cloud and predictive services; and turn buildings data into actionable intelligence.

### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £369,354

## **II.2) Description**

### **II.2.2) Additional CPV code(s)**

- 71314200 - Energy-management services

### **II.2.3) Place of performance**

NUTS codes

- UKM82 - Glasgow City

Main site or place of performance

Gartnavel Hospital Thomas Weldon Building and Lab Block

### **II.2.4) Description of the procurement**

NHS GG&C require the upgrade of the existing End of Life Satchwell Sigma Building and Energy Management Systems (BEMS), to the latest EcoStruxure BEMS Operating

Platform, including the replacement of the all System Level Controllers, Front End database and system Graphics.

By upgrading the BEMS from Satchwell SIGMA to EcoStruxure will ensure the Gartnavel Hospital Thomas Weldon Building and Lab Block is future-ready today providing better and faster performance; cybersecurity; cloud and predictive services; and turn buildings data into actionable intelligence.

Recognised manufacturer accreditation of all systems, including the software tools for configuration, and access to software licenses, is a requirement of the project. Schneider Electric, as the manufacturer are the only organisation able to meet this criteria.

Furthermore, as the site is a complex and live healthcare environment, sound working knowledge of the installed systems and their hosted plant is essential to minimise the risk of unforeseen downtime impacting patient care services. Schneider Electric installed the systems when the building was originally constructed, and, as the incumbent, has operated and maintained the building controls systems since. NHS Greater Glasgow and Clyde believe it is the only organisation able to demonstrate manufacturer qualified staff, in all of the required disciplines and systems, with access to the required software engineering tools and support, and in-depth knowledge of the building and current controls installation.

Consequently awarding to another supplier would cost a significant amount money and disruption to NHSGGC Staff and Patients. Therefore the best course of action to insure compliance with procurement regulations, and ensure the installation building energy controls is provide by the timescales stated ,is to publish a voluntary ex ante transparency (VEAT) notice.

#### **II.2.5) Award criteria**

Quality criterion - Name: Technical / Weighting: 50

Cost criterion - Name: Commercial / Weighting: 50

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## Section IV. Procedure

### IV.1) Description

#### IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The services can be provided only by a particular economic operator for the following reason:
  - absence of competition for technical reasons

Explanation:

NHSGGC will publish a voluntary ex ante transparency (VEAT) notice on PCS. In accordance with: 'The Public Contracts (Scotland)

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

### IV.2) Administrative information

#### IV.2.1) Previous publication concerning this procedure

Notice number: [2022/S 000-033809](#)

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## Section V. Award of contract

### Contract No

GGC1016

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

15 July 2025

#### V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Schneider Electric

Technology Building, James Watt Avenue

East Kilbride

G75 0QD

Telephone

+44 1355233732

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £369,354

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:804449)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Glasgow Sheriff Court

1 Carlton Pl

Glasgow

G5 9TW

Country

United Kingdom