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Tender

CLI-FTS-58614 Insulin Pumps, CGM, Associated Diabetes Consumables and Tech

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

UK4: Tender notice - Procurement Act 2023 - view information about notice types

Notice identifier: 2025/S 000-040071

Procurement identifier (OCID): ocds-h6vhtk-04e9d4 (view related notices)

Published 15 July 2025, 2:38pm

Scope

Reference

CLI-FTS-58614

Description

This is a national framework for the provision of Insulin Pumps, Continuous Glucose Monitors (CGM), associated diabetes consumables and tech. The framework will be managed by NHS Wales Shared Services Partnership Procurement Services (hosted by the Velindre NHS Trust) "NWSSP" on behalf of the following Organisations, who shall enter into the Agreement: Aneurin Bevan University Health Board, Betsi Cadwaladr University Health Board, Cardiff & Vale University Health Board, Cwm Taf Morgannwg University Health Board, Hywel Dda University Health Board, and Swansea Bay University Health Board. The framework will provide nationally contracted pricing and enable NHS Wales to harness improved pricing should Participating Organisations look to utilise commercial offers levied by framework suppliers. Bidders should note that the requirement for Lot 2 (CGM) is for procured product (not prescribed) i.e. the product can be procured and prescribed but it must be available via the procured route. This

framework will only manage procured CGM. In respect of Lot 5 "Smart Insulin Pens" these must be available via the procured route and include technology. The framework will only manage procured smart insulin pens. NHS Wales will accept bids in respect of technology used in automated insulin delivery systems such as hybrid closed looping as well as stand alone technology (eg. a CGM which does not align with HCL).

Commercial tool

Establishes a framework

Total value (estimated)

- £88,280,976 excluding VAT
- £105,937,171 including VAT

Above the relevant threshold

Main procurement category

Goods

CPV classifications

• 33000000 - Medical equipments, pharmaceuticals and personal care products

Lot constraints

Description of how multiple lots may be awarded:

There is no limitation on the number of lots a supplier can bid for. Each Lot will be evaluated separately. The criteria applicable to each lot is included in the ITT document.

Not the same for all lots

Contract locations and contract dates are shown in Lot sections, because they are not the same for all lots.

Lot 1. Tubed Insulin Pumps

Description

Tubed Insulin Pumps and their associated consumables.

Lot value (estimated)

- £7,200,000 excluding VAT
- £8,640,000 including VAT

Framework lot values may be shared with other lots

Contract dates (estimated)

- 1 February 2026 to 31 January 2029
- Possible extension to 31 January 2030
- 4 years

Description of possible extension:

There is an optional 12 month extension. The procurement lead will engage with clinical stakeholders from participating Organisations to determine if the extension option should be utilised. Approval to extend would be sought in line with established NWSSP governance processes.

Same for all lots

CPV classifications are shown in the Scope section, because they are the same for all lots.

Lot 2. CGM

Description

Procured CGM

Lot value (estimated)

- £7,200,000 excluding VAT
- £8,640,000 including VAT

Framework lot values may be shared with other lots

Contract dates (estimated)

- 1 February 2026 to 31 January 2029
- Possible extension to 31 January 2030
- 4 years

Description of possible extension:

There is an optional 12 month extension. The procurement lead will engage with clinical stakeholders from participating Organisations to determine if the extension option should be utilised. Approval to extend would be sought in line with established NWSSP governance processes

Contract locations

• UKL - Wales

Same for all lots

CPV classifications are shown in the Scope section, because they are the same for all lots.

Lot 3. Patch Pumps

Description

Tubeless Insulin Pumps

Lot value (estimated)

- £7,200,000 excluding VAT
- £8,640,000 including VAT

Framework lot values may be shared with other lots

Contract dates (estimated)

- 1 February 2026 to 31 January 2029
- Possible extension to 31 January 2030
- 4 years

Description of possible extension:

There is an optional 12 month extension. The procurement lead will engage with clinical stakeholders from participating Organisations to determine if the extension option should be utilised. Approval to extend would be sought in line with established NWSSP governance processes

Contract locations

• UKL - Wales

Same for all lots

CPV classifications are shown in the Scope section, because they are the same for all lots.

Lot 4. Data Portals

Description

This Lot relates to stand alone data portals where the data portal provides visibility of data from a range of diabetes tech providers.

Bidders who provide a proprietary data portal i.e. only used with their own diabetes technology will be required to provide details of same within the specific tech lot so should not bid for this lot.

Lot value (estimated)

- £270,244 excluding VAT
- £324,292 including VAT

Framework lot values may be shared with other lots

Contract dates (estimated)

- 1 February 2026 to 31 January 2029
- Possible extension to 31 January 2030
- 4 years

Description of possible extension:

There is an optional 12 month extension. The procurement lead will engage with clinical stakeholders from participating Organisations to determine if the extension option should be utilised. Approval to extend would be sought in line with established NWSSP governance processes

Contract locations

• UKL - Wales

Same for all lots

CPV classifications are shown in the Scope section, because they are the same for all lots.

Lot 5. Smart Insulin Pens

Description

Pens must incorporate technology and be available via the procured route.

Lot value (estimated)

- £200,000 excluding VAT
- £240,000 including VAT

Framework lot values may be shared with other lots

Contract dates (estimated)

- 1 February 2026 to 31 January 2029
- Possible extension to 31 January 2030
- 4 years

Description of possible extension:

There is an optional 12 month extension. The procurement lead will engage with clinical stakeholders from participating Organisations to determine if the extension option should be utilised. Approval to extend would be sought in line with established NWSSP governance processes

Contract locations

• UKL - Wales

Same for all lots

CPV classifications are shown in the Scope section, because they are the same for all

lots.

Framework

Maximum number of suppliers

50

Maximum percentage fee charged to suppliers

0%

Justification for framework term over 4 years

NA

Framework operation description

The framework will look to provide national pricing for NHS Wales. Bidders will also have the option to offer banded pricing by Health Board. Direct Award is anticipated to be the preferred method of business award for each participating Organisation. Each participating Organisation has the option of being able to buy directly from the Framework for up to the 4-year period based on the information and product pricing provided by each Bidder. Bidders are able to submit value based proposal as part of the tender submission and should their bid be successful, throughout the life of the contract. The value based proposal will not form part of the tender evaluation.

Award method when using the framework

Without competition

Contracting authorities that may use the framework

Establishing party only

Participation

Legal and financial capacity conditions of participation

Lot 1. Tubed Insulin Pumps

As detailed in the conditions of participation and the ITT

Lot 2. CGM

Lot 3. Patch Pumps

Lot 4. Data Portals

Lot 5. Smart Insulin Pens

As stated in the conditions of participation and the ITT

Technical ability conditions of participation

Lot 1. Tubed Insulin Pumps

Lot 5. Smart Insulin Pens

As detailed in the technical specification included in the ITT

Lot 2. CGM

Lot 3. Patch Pumps

Lot	4. I	Data	Por	tals
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As stated in the ITT

Submission

Enquiry deadline

4 September 2025, 12:00pm

Tender submission deadline

11 September 2025, 12:00pm

Submission address and any special instructions

The tender opportunity will be managed via the eTender Wales Portal https://etenderwales.bravosolution.co.uk/web/login.shtml

All associated documentation will be made available via the website. Bidders should note that late bids will not be accepted. Deadlines are clearly stated within the ITT.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

9 January 2026

Recurring procurement

Publication date of next tender notice (estimated): 1 June 2030

Award criteria

Lot 1. Tubed Insulin Pumps

Name	Description	Туре	Weighting
Quality	As per the Technical Specification	Quality	60.00%
Cost	As per the Technical Specification	Cost	40.00%

Lot 2. CGM

Name	Description	Туре	Weighting
Quality	As per the Technical Specification	Quality	60.00%
Cost	As stated in the ITT	Cost	40.00%

Lot 3. Patch Pumps

Name	Description	Type	Weighting
Quality	Quality	Quality	60.00%
Cost	Cost	Cost	40.00%

Lot 4. Data Portals

Name	Description	Туре	Weighting
Quality	As per the technical specification detailed the ITT	Quality in	60.00%

Name	Description	Туре	Weighting
Cost	As per the commercial Cost 40.00%		
	evaluation criteria		
	stated in the ITT		

Lot 5. Smart Insulin Pens

Name	Description	Туре	Weighting	
Quality	Quality criteria as stated in the ITT	Quality	60.00%	
Commercial	As detailed in the Commercial Evaluat criteria included in th ITT		40.00%	

Other information

Payment terms

All information is provided within the ITT document including the e-trading requirements and the NHS Wales No Purchase Order No Pay Policy. The specification includes information relating to Purchase Order and Invoice management.

Applicable trade agreements

• Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Contracting authority

NHS Wales Shared Services Partnership-Procurement Services (hosted by Velindre University NHS Trust)

• NHS Organisation Data Service: RQF

Alder House, Alder Court, St. Asaph Business Park

St. Asaph

LL17 0JL

United Kingdom

Contact name: Melanie Foote-Jones

Email: nwssp.procurementcataloguepathology@wales.nhs.uk

Region: UKL13 - Conwy and Denbighshire

Organisation type: Public authority - central government

Devolved regulations that apply: Wales