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Contract

Associate Trainer Framework

Edinburgh College

F03: Contract award notice

Notice identifier: 2025/S 000-040054

Procurement identifier (OCID): ocds-h6vhtk-04cffd

Published 15 July 2025, 2:19pm

Section I: Contracting authority

I.1) Name and addresses

Edinburgh College

Bankhead Drive, Sighthill

Edinburgh

EH11 4DE

Email

procurement@edinburghcollege.ac.uk

Telephone

+44 1315354764

Country

United Kingdom

NUTS code

UKM75 - Edinburgh, City of

Internet address(es)

Main address

http://www.edinburghcollege.ac.uk/

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00210

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Associate Trainer Framework

II.1.2) Main CPV code

• 80000000 - Education and training services

II.1.3) Type of contract

Services

II.1.4) Short description

The Authority is seeking Contractors for the provision Associate Trainer Services. The Authority is putting in place a Framework of suppliers over 14 Lots, as detailed in the Specification of Requirements.

Lot Details as follows

Lot No. Lot Title

- 1 Management & Leadership Professional Qualifications
- 1.01 Management & Leadership Professional Qualifications (ILM/CMI Levels 3, 4 & 5)
- 1.02 Management & Leadership Professional Qualifications (ILM/CMI Level 7)
- 2 Soft Skills (including, but not limited to: Problem Solving & Decision Making; Having Difficult Conversations; Running Effective Meetings; Assertiveness Skills; Being an Effective Leader; Managing Performance; Project Management Principles)
- 3 Executive Coaching
- 4 Equality, Diversity & Inclusion (including, but not limited to: Anti-Racism, Unconscious Bias, Cultural Awareness, Neurodiversity; Autism Awareness; Understanding Gender Identity; Tackling Hate Incidents)
- 5 Entrepreneurship & Innovation Skills (including, but not limited to: Creative Thinking Skills; Design Thinking; Entrepreneurship & Business Start-Up Skills)
- 6 Health & Safety at Work
- 6.01 Health & Safety at Work (IOSH Working Safely; IOSH Managing Safely)
- 6.02 Health & Safety at Work (NEBOSH National General Certificate in Occupational Safety & Health NGC)
- 6.03 First Aid At Work & Emergency First Aid At Work
- 7 Electrical (PAT Testing; 18th Edition)
- 8 IT, Digital, Data & Technologies
- 8.01 IT Software Skills (including, but not limited to: MS Office Applications; Sharepoint; Power-Bi)
- 8.02 Digital, Data & Technologies (including, but not limited to: Cyber Security; AI; VR; Data Science)
- 9 Mental Health
- 9.01 Mental Health First Aid (SMHFA)

9.02 Mental Health Awareness (including, but not limited to: Mental Health Awareness for Managers; Mental Health Awareness for Employees)

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £300,000

II.2) Description

II.2.2) Additional CPV code(s)

- 80000000 Education and training services
- 80500000 Training services
- 80510000 Specialist training services
- 80522000 Training seminars
- 80521000 Training programme services
- 80530000 Vocational training services
- 80532000 Management training services
- 80531200 Technical training services
- 80560000 Health and first-aid training services
- 80561000 Health training services
- 80562000 First-aid training services
- 80570000 Personal development training services

II.2.3) Place of performance

NUTS codes

- UKM75 Edinburgh, City of
- UKM73 East Lothian and Midlothian

II.2.4) Description of the procurement

The Authority is seeking Contractors for the provision Associate Trainer Services. The Authority is putting in place a Framework of suppliers over 14 Lots, as detailed in the Specification of Requirements.

Lot Details set out within the documents

II.2.5) Award criteria

Quality criterion - Name: Delivery of CPD workshops / Weighting: 25

Quality criterion - Name: Reporting, relationships and delivering outcomes / Weighting: 12

Quality criterion - Name: Continuous Professional Development / Weighting: 23

Price - Weighting: 40

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Restricted procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: 2025/S 000-001235

Section V. Award of contract

Contract No

EC-2425-0001-00

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

11 June 2025

V.2.2) Information about tenders

Number of tenders received: 44

Number of tenders received from SMEs: 44

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 44

Number of tenders received by electronic means: 44

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Merged Education

Room 33 E K Business Centre, 14 Stroud Road

East Kilbride

G75 0YA

Telephone

+44 7903310753

Country

United Kingdom NUTS code • UKM - Scotland The contractor is an SME Yes V.2.3) Name and address of the contractor Abacus Coaching Ltd Culbin Cottage, Luffness Court, Aberlady Longniddry **EH32 0SE** Telephone +44 7919385777 Country **United Kingdom NUTS** code • UKM73 - East Lothian and Midlothian The contractor is an SME Yes V.2.3) Name and address of the contractor Stellar Conversations 53 Coillesdene Avenue Edinburgh EH15 2JP

+44 7504512904
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Diane Ashton
25 Brankholm Lane
Rosyth
KY11 2AJ
Telephone
+44 7711583431
Country
United Kingdom
NUTS code
UKM72 - Clackmannanshire and Fife
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Etopia Solutions Ltd.

Telephone

The Pentagon Centre, 36 Washington Street
Glasgow
G3 8AZ
Telephone
+44 1417300025
Country
United Kingdom
NUTS code
UKM82 - Glasgow City
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Quo Solvis Ltd
64 Dounehill
Jedburgh
TD8 6LJ
Telephone
+44 7711897738
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Lynn Pilkington consulting

31 GlenSpean street

Glasgow

G422yn

Telephone

+44 7774046253

Country

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Crimson Kite Consultancy

11 Denholm Terrace

Greenock

Pa168rn

Telephone

+44 7969471360

Country

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Perth Innovation Ltd

1 Lime Grove

Scone

PH2 6PE

Telephone

+44 7900084338

Country

United Kingdom

NUTS code

• UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

2020 Safety Training Itd

Corespace, Byrehill Ave

Kilwinning

KA13 6HN

Telephone

+44 7477001499 Country **United Kingdom NUTS** code • UK - United Kingdom The contractor is an SME Yes V.2.3) Name and address of the contractor Mary Fraser (soletrader) The Old Schoolhouse, Wellpark Road Banknock FK4 1TP Telephone +44 7817526091 Country **United Kingdom NUTS** code • UKM76 - Falkirk The contractor is an SME Yes V.2.3) Name and address of the contractor McSence Communication Ltd. 32 Sycamore Road, Mayfield, Dalkeith

Dalkeith
eh22 5ta
Telephone
+44 1314541506
Fax
+44 1314541523
Country
United Kingdom
NUTS code
UKM73 - East Lothian and Midlothian
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
V.2.3) Name and address of the contractor Successful Learning Solutions Ltd
Successful Learning Solutions Ltd
Successful Learning Solutions Ltd 5 WOODBURN TERRACE
Successful Learning Solutions Ltd 5 WOODBURN TERRACE EDINBURGH
Successful Learning Solutions Ltd 5 WOODBURN TERRACE EDINBURGH EH10 4SH
Successful Learning Solutions Ltd 5 WOODBURN TERRACE EDINBURGH EH10 4SH Telephone
Successful Learning Solutions Ltd 5 WOODBURN TERRACE EDINBURGH EH10 4SH Telephone +44 7541537462
Successful Learning Solutions Ltd 5 WOODBURN TERRACE EDINBURGH EH10 4SH Telephone +44 7541537462 Country
Successful Learning Solutions Ltd 5 WOODBURN TERRACE EDINBURGH EH10 4SH Telephone +44 7541537462 Country United Kingdom

The contractor is an SME Yes V.2.3) Name and address of the contractor Creative Business Solutions 33 Glentanar Drive Moodiesburn **G69 0HW** Telephone +44 7570787294 Country **United Kingdom NUTS** code • UKM84 - North Lanarkshire The contractor is an SME Yes V.2.3) Name and address of the contractor **BOMA Coaching** 272 Bath Street Glasgow G2 4JR Telephone +44 7783892035 Country

United Kingdom NUTS code • UKM76 - Falkirk The contractor is an SME Yes V.2.3) Name and address of the contractor Supportive Solutions Ltd 22 Bonnymuir Crescent Bonnybridge FK4 1GD Telephone +44 7712669373 Country **United Kingdom** NUTS code • UKM76 - Falkirk The contractor is an SME Yes V.2.3) Name and address of the contractor Core Coaching Ltd 11 Grant Avenue Edinburgh

EH130DP

+44 7766200520
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Tickety Boo Training
Kier Estate Office, Craigarnhall
Bridge of Allan
FK9 4NG
Telephone
+44 7921383473
Country
United Kingdom
NUTS code
UKM77 - Perth & Kinross and Stirling
The contractor is an SME
Yes
V.2.3) Name and address of the contractor

Select Training Services

Telephone

54 Dunrobin Road
Kirkcaldy
KY2 5YT
Telephone
+44 1592643465
Country
United Kingdom
NUTS code
UK - United Kingdom
The contractor is an SME
Yes
V.2.3) Name and address of the contractor
Crossroads Global Limited
343 City Road, London, England, EC1V 1LR
London
EC1V 1LR
Telephone
+91 9560866889
Country
United Kingdom
NUTS code
UK - United Kingdom

Yes

V.2.3) Name and address of the contractor

Sole Trader

214 Newbattle Abbey Crescent

Dalkeith

EH22 3LU

Telephone

+44 7476579862

Country

United Kingdom

NUTS code

• UKM73 - East Lothian and Midlothian

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Digital Bricks Ltd

5/10 Dean Bank Lane

Edinburgh

EH3 5BS

Telephone

+44 7976986946

Country

United Kingdom

NUTS code

• UKM75 - Edinburgh, City of

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Boutique Innovation

31 Cluny Drive

Edinburgh

EH10 6DT

Telephone

+44 7729459123

Country

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Communication Inclusion People

33 Esplanade Terrace

Edinburgh

EH152ES

Telephone

Country **United Kingdom NUTS** code • UK - United Kingdom The contractor is an SME Yes V.2.3) Name and address of the contractor Enrich IT Ltd 105 Craigmount Avenue North Edinburgh EH48BR Telephone +44 7967204770 Country **United Kingdom NUTS** code • UK - United Kingdom The contractor is an SME Yes V.2.3) Name and address of the contractor Perception Insights Ltd 14 Cornton Road, Bridge of Allan

+44 07916212831

Stirling FK94DB Telephone +44 7979356560 Country **United Kingdom NUTS** code • UKM77 - Perth & Kinross and Stirling The contractor is an SME Yes V.2.3) Name and address of the contractor Synergy Training Services Ltd 69, Harlequin Court Hamilton ML3 8SW Telephone +44 7591445450 Country **United Kingdom NUTS** code • UKM - Scotland The contractor is an SME Yes

V.2.3) Name and address of the contractor

Advantage Coaching

24 Townsend Crescent

Kirkcaldy, United Kingdom

KY1 1DN

Telephone

+44 7436032384

Country

United Kingdom

NUTS code

• UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

3i Training & Consultancy Limited

Registered Office: Melville House, 70 Drymen Road

GLASGOW

G61 2RH

Telephone

+44 1419441917

Country

United Kingdom

NUTS code

• UKM82 - Glasgow City The contractor is an SME Yes V.2.3) Name and address of the contractor **Pragmatique Limited** 2a Newbridge Industrial Estate Edinburgh **EH28 8PJ** Telephone +44 3330502269 Country **United Kingdom** NUTS code • UKM78 - West Lothian The contractor is an SME Yes V.2.3) Name and address of the contractor Sibbald Training Shona's Way, Blackridge **EH48 3BN** Telephone +44 7841780972

Country **United Kingdom NUTS** code • UKM78 - West Lothian The contractor is an SME Yes V.2.3) Name and address of the contractor EC-PC (Scotland) Ltd 39 Dee Street Aberdeen **AB11 6DY** Telephone +44 1224212127 Fax +44 1224212127 Country **United Kingdom NUTS** code • UK - United Kingdom

Yes

V.2.3) Name and address of the contractor

Quensh Specialists Ltd

The contractor is an SME

Castle Way, Castle Park Industrial Estate Ellon **AB41 9RG** Telephone +44 1358788094 Country **United Kingdom NUTS** code • UKM50 - Aberdeen City and Aberdeenshire The contractor is an SME Yes V.2.3) Name and address of the contractor Coaching & Development: Simplified 9 Rhuarden Court Grantown on Spey **PH26 3DA** Telephone +44 7931616343 Country **United Kingdom NUTS** code • UK - United Kingdom The contractor is an SME

Yes

V.2.3) Name and address of the contractor

1st Safety Solutions

8 Annat Road

Perth

PH2 7JF

Telephone

+44 7931098041

Country

United Kingdom

NUTS code

• UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

St Andrews Management Centre Ltd

14 St Catherine Street

Cupar

KY15 4HH

Telephone

+44 3300241316

Country

United Kingdom

NUTS code

• UKM72 - Clackmannanshire and Fife

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Arena HR Ltd

Microtech Business Centre, Hill Street

Kilmarnock

KA3 1HA

Telephone

+44 7805332236

Country

United Kingdom

NUTS code

• UKM93 - East Ayrshire and North Ayrshire mainland

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Michael Costello

30 West Craigs Crescent

EDINBURGH

EH12 8NB

Telephone

Country **United Kingdom NUTS** code • UK - United Kingdom The contractor is an SME Yes V.2.3) Name and address of the contractor Health Environment And Risk Training 29 Sanderson Place, Newbigging Newbigging DD5 3RQ Telephone +44 7730535281 Country **United Kingdom NUTS** code • UKM71 - Angus and Dundee City The contractor is an SME Yes V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £300,000

+44 7545258095

Section VI. Complementary information

VI.3) Additional information

(SC Ref:804428)

VI.4) Procedures for review

VI.4.1) Review body

Edinburgh Sheriff Court

27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom