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Contract

## **Associate Trainer Framework**

Edinburgh College

F03: Contract award notice

Notice identifier: 2025/S 000-040054

Procurement identifier (OCID): ocds-h6vhtk-04cffd

Published 15 July 2025, 2:19pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Edinburgh College

Bankhead Drive, Sighthill

Edinburgh

EH11 4DE

#### **Email**

[procurement@edinburghcollege.ac.uk](mailto:procurement@edinburghcollege.ac.uk)

#### **Telephone**

+44 1315354764

#### **Country**

United Kingdom

#### **NUTS code**

UKM75 - Edinburgh, City of

**Internet address(es)**

Main address

<http://www.edinburghcollege.ac.uk/>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00210](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00210)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Associate Trainer Framework

**II.1.2) Main CPV code**

- 80000000 - Education and training services

**II.1.3) Type of contract**

Services

**II.1.4) Short description**

The Authority is seeking Contractors for the provision Associate Trainer Services. The Authority is putting in place a Framework of suppliers over 14 Lots, as detailed in the Specification of Requirements.

Lot Details as follows

Lot No. Lot Title

1 Management & Leadership Professional Qualifications

1.01 Management & Leadership Professional Qualifications (ILM/CMI Levels 3, 4 & 5)

1.02 Management & Leadership Professional Qualifications (ILM/CMI Level 7)

2 Soft Skills (including, but not limited to: Problem Solving & Decision Making; Having Difficult Conversations; Running Effective Meetings; Assertiveness Skills; Being an Effective Leader; Managing Performance; Project Management Principles)

3 Executive Coaching

4 Equality, Diversity & Inclusion (including, but not limited to: Anti-Racism, Unconscious Bias, Cultural Awareness, Neurodiversity; Autism Awareness; Understanding Gender Identity; Tackling Hate Incidents)

5 Entrepreneurship & Innovation Skills (including, but not limited to: Creative Thinking Skills; Design Thinking; Entrepreneurship & Business Start-Up Skills)

6 Health & Safety at Work

6.01 Health & Safety at Work (IOSH Working Safely; IOSH Managing Safely)

6.02 Health & Safety at Work (NEBOSH National General Certificate in Occupational Safety & Health NGC)

6.03 First Aid At Work & Emergency First Aid At Work

7 Electrical (PAT Testing; 18th Edition)

8 IT, Digital, Data & Technologies

8.01 IT Software Skills (including, but not limited to: MS Office Applications; Sharepoint; Power-Bi)

8.02 Digital, Data & Technologies (including, but not limited to: Cyber Security; AI; VR; Data Science)

9 Mental Health

9.01 Mental Health First Aid (SMHFA)

9.02 Mental Health Awareness (including, but not limited to: Mental Health Awareness for Managers; Mental Health Awareness for Employees)

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £300,000

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services
- 80500000 - Training services
- 80510000 - Specialist training services
- 80522000 - Training seminars
- 80521000 - Training programme services
- 80530000 - Vocational training services
- 80532000 - Management training services
- 80531200 - Technical training services
- 80560000 - Health and first-aid training services
- 80561000 - Health training services
- 80562000 - First-aid training services
- 80570000 - Personal development training services

#### **II.2.3) Place of performance**

NUTS codes

- UKM75 - Edinburgh, City of
- UKM73 - East Lothian and Midlothian

#### **II.2.4) Description of the procurement**

The Authority is seeking Contractors for the provision Associate Trainer Services. The Authority is putting in place a Framework of suppliers over 14 Lots, as detailed in the Specification of Requirements.

Lot Details set out within the documents

#### **II.2.5) Award criteria**

Quality criterion - Name: Delivery of CPD workshops / Weighting: 25

Quality criterion - Name: Reporting, relationships and delivering outcomes / Weighting: 12

Quality criterion - Name: Continuous Professional Development / Weighting: 23

Price - Weighting: 40

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Restricted procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2025/S 000-001235](#)

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## **Section V. Award of contract**

### **Contract No**

EC-2425-0001-00

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

11 June 2025

#### **V.2.2) Information about tenders**

Number of tenders received: 44

Number of tenders received from SMEs: 44

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 44

Number of tenders received by electronic means: 44

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Merged Education

Room 33 E K Business Centre, 14 Stroud Road

East Kilbride

G75 0YA

Telephone

+44 7903310753

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Abacus Coaching Ltd

Culbin Cottage, Luffness Court, Aberlady

Longniddry

EH32 0SE

Telephone

+44 7919385777

Country

United Kingdom

NUTS code

- UKM73 - East Lothian and Midlothian

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Stellar Conversations

53 Coillesdene Avenue

Edinburgh

EH15 2JP



Telephone

+44 7504512904

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Diane Ashton

25 Brankholm Lane

Rosyth

KY11 2AJ

Telephone

+44 7711583431

Country

United Kingdom

NUTS code

- UKM72 - Clackmannanshire and Fife

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Etopia Solutions Ltd.

The Pentagon Centre, 36 Washington Street

Glasgow

G3 8AZ

Telephone

+44 1417300025

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Quo Solvis Ltd

64 Dounehill

Jedburgh

TD8 6LJ

Telephone

+44 7711897738

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Lynn Pilkington consulting

31 GlenSpean street

Glasgow

G422yn

Telephone

+44 7774046253

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Crimson Kite Consultancy

11 Denholm Terrace

Greenock

Pa168rn

Telephone

+44 7969471360

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Perth Innovation Ltd

1 Lime Grove

Scone

PH2 6PE

Telephone

+44 7900084338

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

2020 Safety Training Ltd

Corespace, Byrehill Ave

Kilwinning

KA13 6HN

Telephone

+44 7477001499

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Mary Fraser (soletrader)

The Old Schoolhouse, Wellpark Road

Banknock

FK4 1TP

Telephone

+44 7817526091

Country

United Kingdom

NUTS code

- UKM76 - Falkirk

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

McSence Communication Ltd.

32 Sycamore Road, Mayfield, Dalkeith

Dalkeith

eh22 5ta

Telephone

+44 1314541506

Fax

+44 1314541523

Country

United Kingdom

NUTS code

- UKM73 - East Lothian and Midlothian

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Successful Learning Solutions Ltd

5 WOODBURN TERRACE

EDINBURGH

EH10 4SH

Telephone

+44 7541537462

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Creative Business Solutions

33 Glentamar Drive

Moodiesburn

G69 0HW

Telephone

+44 7570787294

Country

United Kingdom

NUTS code

- UKM84 - North Lanarkshire

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

BOMA Coaching

272 Bath Street

Glasgow

G2 4JR

Telephone

+44 7783892035

Country

United Kingdom

NUTS code

- UKM76 - Falkirk

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Supportive Solutions Ltd

22 Bonnymuir Crescent

Bonnybridge

FK4 1GD

Telephone

+44 7712669373

Country

United Kingdom

NUTS code

- UKM76 - Falkirk

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Core Coaching Ltd

11 Grant Avenue

Edinburgh

EH130DP



Telephone

+44 7766200520

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Tickety Boo Training

Kier Estate Office, Craigarnhall

Bridge of Allan

FK9 4NG

Telephone

+44 7921383473

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Select Training Services

54 Dunrobin Road

Kirkcaldy

KY2 5YT

Telephone

+44 1592643465

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Crossroads Global Limited

343 City Road, London, England, EC1V 1LR

London

EC1V 1LR

Telephone

+91 9560866889

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Sole Trader

214 Newbattle Abbey Crescent

Dalkeith

EH22 3LU

Telephone

+44 7476579862

Country

United Kingdom

NUTS code

- UKM73 - East Lothian and Midlothian

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Digital Bricks Ltd

5/10 Dean Bank Lane

Edinburgh

EH3 5BS

Telephone

+44 7976986946

Country

United Kingdom

NUTS code

- UKM75 - Edinburgh, City of

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Boutique Innovation

31 Cluny Drive

Edinburgh

EH10 6DT

Telephone

+44 7729459123

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Communication Inclusion People

33 Esplanade Terrace

Edinburgh

EH152ES

Telephone

+44 07916212831

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Enrich IT Ltd

105 Craigmount Avenue North

Edinburgh

EH4 8BR

Telephone

+44 7967204770

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Perception Insights Ltd

14 Cornton Road, Bridge of Allan

Stirling

FK94DB

Telephone

+44 7979356560

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Synergy Training Services Ltd

69, Harlequin Court

Hamilton

ML3 8SW

Telephone

+44 7591445450

Country

United Kingdom

NUTS code

- UKM - Scotland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Advantage Coaching

24 Townsend Crescent

Kirkcaldy, United Kingdom

KY1 1DN

Telephone

+44 7436032384

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

3i Training & Consultancy Limited

Registered Office: Melville House, 70 Drymen Road

GLASGOW

G61 2RH

Telephone

+44 1419441917

Country

United Kingdom

NUTS code

- UKM82 - Glasgow City

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Pragmatique Limited

2a Newbridge Industrial Estate

Edinburgh

EH28 8PJ

Telephone

+44 3330502269

Country

United Kingdom

NUTS code

- UKM78 - West Lothian

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Sibbald Training

Shona's Way,

Blackridge

EH48 3BN

Telephone

+44 7841780972



Country

United Kingdom

NUTS code

- UKM78 - West Lothian

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

EC-PC (Scotland) Ltd

39 Dee Street

Aberdeen

AB11 6DY

Telephone

+44 1224212127

Fax

+44 1224212127

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Quensh Specialists Ltd

Castle Way, Castle Park Industrial Estate

Ellon

AB41 9RG

Telephone

+44 1358788094

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Coaching & Development: Simplified

9 Rhuarden Court

Grantown on Spey

PH26 3DA

Telephone

+44 7931616343

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

1st Safety Solutions

8 Annat Road

Perth

PH2 7JF

Telephone

+44 7931098041

Country

United Kingdom

NUTS code

- UKM77 - Perth & Kinross and Stirling

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

St Andrews Management Centre Ltd

14 St Catherine Street

Cupar

KY15 4HH

Telephone

+44 3300241316

Country

United Kingdom

NUTS code

- UKM72 - Clackmannanshire and Fife

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Arena HR Ltd

Microtech Business Centre, Hill Street

Kilmarnock

KA3 1HA

Telephone

+44 7805332236

Country

United Kingdom

NUTS code

- UKM93 - East Ayrshire and North Ayrshire mainland

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Michael Costello

30 West Craigs Crescent

EDINBURGH

EH12 8NB

Telephone

+44 7545258095

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Health Environment And Risk Training

29 Sanderson Place, Newbigging

Newbigging

DD5 3RQ

Telephone

+44 7730535281

Country

United Kingdom

NUTS code

- UKM71 - Angus and Dundee City

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £300,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:804428)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Edinburgh Sheriff Court

27 Chambers Street

Edinburgh

EH1 1LB

Country

United Kingdom