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Planning

NHS BNSSG - Interim Integrated Care at Home Services

NHS BRISTOL, NORTH SOMERSET AND SOUTH GLOUCESTERSHIRE INTEGRATED CARE BOARD

F01: Prior information notice

Prior information only

Notice identifier: 2025/S 000-040050

Procurement identifier (OCID): ocds-h6vhtk-055f87

Published 15 July 2025, 2:14pm

Section I: Contracting authority

I.1) Name and addresses

NHS BRISTOL, NORTH SOMERSET AND SOUTH GLOUCESTERSHIRE INTEGRATED CARE BOARD

Floor 2, North Wing, 100 Temple Street

Bristol

BS16AG

Contact

Mark Harding

Email

scwcsu.scwprocurement.bnssg@nhs.net

Country

United Kingdom

Region code

UKK11 - Bristol, City of

Justification for not providing organisation identifier

Not on any register

Internet address(es)

Main address

<https://bnssg.icb.nhs.uk/>

Buyer's address

<https://health-family.force.com/s/Welcome>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

NHS BNSSG - Interim Integrated Care at Home Services

Reference number

C376154

II.1.2) Main CPV code

- 85323000 - Community health services

II.1.3) Type of contract

Services

II.1.4) Short description

This notice is placed as a Prior Information Notice (PIN) to inform the market of NHS Bristol, North Somerset and South Gloucestershire (BNSSG) Integrated Care Board's (the Commissioner), intention to commission interim Integrated Care at Home Services.

The Commissioner would like to communicate a planned market engagement event and request expressions of interest for this.

The service will develop, operate and evaluate interim Integrated Care at Home (IC@H) services in 3 BNSSG localities over a period of 2 years.

Interim IC@H services are a multi-agency approach across health, social care and VCSE partners in BNSSG, focused on people at risk of a deterioration in their health and independence that will lead to hospital admission or use of long-term care in the next 12 months.

The ICB intends to procure this service through a single contract with a lead or prime provider who will lead and co-ordinate multi-agency working across system partners in 3 early implementer localities.

To deliver this contract, the provider must have access to the BNSSG registered general practice list and be able to develop an integrated approach across existing health, social

care and VCSE services in BNSSG.

The geographical scope of this contract is expected to cover 3 'early implementer' localities: South Gloucestershire, South Bristol and Weston, Worle and Villages.

The estimated contract value is a total of £4.6m for the initial 2-year contract term. The annual budget will reflect the phased implementation schedule for the 3 early implementer localities. The annual budget is expected to be £0.82m in 2025/26, £2.6m in 2026/27 and £1.18m in 2026/27.

The contract will commence in September 2025 and end in August 2027.

It is the Commissioners intention to hold a market engagement event on 29 July 2025 via MSTeams, with all parties who have registered their interest. An invitation to this in person event will be issued directly to you once you have registered on the Atamis portal.

The deadline to register your interest is 12:00 Friday 25th July 2025.

This exercise is being managed by NHS South, Central and West Commissioning Support Unit (SCW) on behalf of the Commissioner.

II.1.5) Estimated total value

Value excluding VAT: £4,600,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

II.2.4) Description of the procurement

This notice is placed as a Prior Information Notice (PIN) to inform the market of NHS Bristol, North Somerset and South Gloucestershire (BNSSG) Integrated Care Board's (the Commissioner), intention to commission interim Integrated Care at Home services.

The Commissioner would like to communicate a planned market engagement event and request expressions of interest for this.

The service will develop, operate and evaluate interim Integrated Care at Home (IC@H) services in 3 BNSSG localities over a period of 2 years.

Interim IC@H services are a multi-agency approach across health, social care and VCSE partners focused on integrated and proactive support for people at risk of a deterioration in their health and independence that will lead to hospital admission or use of long-term care in the next 12 months.

The provider will use a test and learn approach to identify and offer targeted, coordinated and integrated support for people in the target cohort who are:

- Identified as a risk of deteriorating in the next 12 months.
- Experiencing a crisis which could result in hospital admission or entry to long term care.

The provider will lead the development, operation and evaluation of the IC@H model via an iterative test and learn approach in the 3 localities. Specifically, this includes:

- A multi-agency approach to case finding to identify a target cohort of people in the 3 localities.
- Implementing general practice-based care coordinators in the 3 localities.
- Building and operating effective local multi-disciplinary neighbourhood teams in the 3 localities.
- Implementing an enhanced centralised care coordination function for people in the target cohort who are in crisis.
- Co-production and engagement with people, carers and families at all stages of the programme.
- Providing effective clinical, professional and operational leadership to develop and refine the IC@H model and identify opportunities and barriers to scaling across BNSSG.
- Practical change management support with a focus on culture as well as process.

- Qualitative and quantitative evaluation of the impact of the model on people's outcomes, the experience of people and staff, and the level of return on investment for the health and care system.

The ICB intends to procure this service through a single contract with a lead or prime provider who will lead and co-ordinate multi-agency working across system partners for the target cohort in the 3 early implementer localities. The provider must have access to the registered general practice list in the 3 early implementer localities and be able to develop an integrated model across existing health, social care and VCSE services in BNSSG.

The geographical scope of this contract is expected to cover 3 'early implementer' localities in BNSSG: South Gloucestershire, South Bristol and Weston, Worle and Villages.

The estimated contract value is a total of £4.6m for the initial 2-year contract term. The annual budget will reflect the phased implementation schedule for the 3 early implementer localities. The annual budget is expected to be £0.82m in 2025/26, £2.6m in 2026/27 and £1.18m in 2026/27.

The contract will commence in September 2025 and end in August 2027. A 2-month mobilisation period has been assumed to enable sufficient time to recruit additional staff and secure appropriate clinical and professional input from all system partners.

It is the Commissioners intention to hold a market engagement event on Tuesday 29 July 2025, with all parties who have registered their interest and completed a short questionnaire within the Atamis system. An invitation to this in person event will be issued directly to you once you have registered on the Atamis portal.

The deadline to register your interest is 12:00 Friday 25th July 2025.

This exercise is being managed by NHS South, Central and West Commissioning Support Unit (SCW) on behalf of the Commissioner.

II.2.14) Additional information

This notice is an information gathering exercise rather than a call for competition in its own right, and therefore publication or response does not commit the Authority or respondents to a future procurement, nor provide any process exemptions or preferential treatment to any parties expressing an interest. The Authority will not be liable for costs incurred by any interested party in participating in this exercise.

Interested providers will be able to view this opportunity via the live opportunities list on the 'Health Family' e-procurement system, Atamis. Click on 'View our Live Opportunities' from the home page, available on the following link: <https://health-family.force.com/s/Welcome>.

Once you have found the opportunity (via the search function, using the title or reference number), to gain full access to the relevant information and market engagement questionnaire, you will need to click on 'Register interest' - this will take you to the log-in page.

You will find the project titled: NHS BNSSG - Interim Integrated Care At Home Services with the Atamis reference C376154.

If you are not already registered on the system, you will need to do so before gaining full access to the documentation and to be able to submit your expression of interest using the correspondence function within Atamis.

It is the Commissioners intention to hold a market engagement event on 29 July 2025 via MSTeams, with all parties who have registered their interest. An invitation to this in person event will be issued directly to you once you have registered on the Atamis portal.

The market engagement will inform the procurement process taken under the Provider Selection Regime 2023.

This is a Provider Selection Regime (PSR) prior information notice. The contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Procurement Act 2023 do not apply.

II.3) Estimated date of publication of contract notice

4 August 2025

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes