

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/039657-2025>

Planning

Procurement of a Framework Agreement for Household and Non-Household Water Efficiency Audits and Retrofit Services

GB-PPON-PBJQ-2231-ZRPG

UK3: Planned procurement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-039657

Procurement identifier (OCID): ocds-h6vhtk-055ea9

Published 14 July 2025, 2:27pm

Scope

Reference

Prj_7019

Description

Southern Water is preparing to procure a single-supplier framework agreement to deliver household and non-household water efficiency audits, including the supply and installation of water-saving devices and delivery of tailored customer engagement services. The supplier will be expected to proactively identify efficiency opportunities and contribute to achieving Ofwat and regulatory water demand reduction targets.

The procurement will use a Competitive Flexible Procedure with negotiation in accordance with the Procurement Act 2023, and will follow a two-stage process, starting with a conditions of participation stage (PQQ).

Commercial tool

Establishes a framework

Total value (estimated)

- £3,300,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 23 February 2026 to 23 February 2030
- Possible extension to 23 February 2032
- 6 years, 1 day

Description of possible extension:

Optional Extension(s): +1 year (or up to +2 years), subject to performance review and evolving regulatory landscape (e.g., Ofwat targets or PR24/PR29 impacts). This reflects:

The long-term behavioural change and infrastructure work required

The need for partnership and continuity to optimise proactive outreach and device installation

The alignment with multi-year performance commitments (e.g., AMP8/AMP9 planning cycles)

Options

The right to additional purchases while the contract is valid.

Ensuring SW are utilising digital solutions and innovations to maximise water saving potential.

Main procurement category

Services

CPV classifications

- 90713100 - Consulting services for water-supply and waste-water other than for construction
- 71314000 - Energy and related services
- 90400000 - Sewage services
- 71321300 - Plumbing consultancy services
- 65100000 - Water distribution and related services

Contract locations

- UK - United Kingdom

Framework

Maximum number of suppliers

Unlimited

Contracting authorities that may use the framework

Establishing party only

Submission

Publication date of tender notice (estimated)

29 September 2025

Enquiry deadline

10 October 2025, 4:00pm

Submission type

Requests to participate

Deadline for requests to participate

29 October 2025, 4:00pm

Submission address and any special instructions

If you are interested in bidding for this tender, please be aware that you will need to have registered on the central digital platform before you will be able to bid. This will require you to complete some information and then you will be provided with a unique identifier. For more information on how to register, please follow the below link:

how to register on the CDP

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Suppliers to be invited to tender

2 to 4 suppliers

Selection criteria:

There are four main components to the Conditions of Participation (CoP) Evaluation which are a mix of pass/fail and scored questions. The CoP will test capability, capacity and experience by demonstrable evidence of bidders' previous experience. Bidders that do not pass all hurdle assessment sections will be eliminated from the process. Remaining bidders will be ranked following moderation, and a shortlist of potential bidders (as per IITT instructions) will proceed to the ITT stage.

Award decision date (estimated)

9 February 2026

Award criteria

Name	Description	Type
Technical Evaluation	There are six main scored sections to the ITT technical evaluation mapped to Southern Water's criteria themes. The ITT will test the bidders' approach and ability to provide Southern Water with a solution that meets Southern Water's requirements.	Quality
Commercial	There are four main scored sections to the ITT commercial model covering initial and ongoing costs.	Cost

Weighting description

50/50 Commercial & Technical Split

Other information

Description of risks to contract performance

Ofwat water saving targets; KPI & SLA performance; Customer Engagement; Data Security; Regulatory requirements; Quality of work

Procedure

Procedure type

Competitive flexible procedure

Special regime

Utilities

Competitive flexible procedure description

Two-stage Competitive Flexible Procedure, with Conditions of Participation qualifying round and a shortlisting of bidders invited to ITT and a negotiation round

Reduced tendering period

Yes

Qualifying planned procurement notice - minimum 10 days

Documents

Documents to be provided after the tender notice

Tender pack will be published through Jaggaer and will include (but not limited to):

- IITT
- Contractual Documents (including all Schedules)
- Conflict of Interest Document
- Award Criteria

- ITT documentation
- Commercial Bid Template
- Detailed workscope
- Policies & procedures
- This list is not exhaustive, and further documentation may be provided alongside the Tender Notice

Contracting authority

GB-PPON-PBJQ-2231-ZRPG

- Public Procurement Organisation Number: PBJQ-2231-ZRPG

Southern Water, Southern House

Worthing

Bn13 3NX

United Kingdom

Contact name: Tom Daniels

Telephone: +447526977201

Email: tom.daniels@southernwater.co.uk

Website: <http://www.southernwater.co.uk>

Region: UKJ27 - West Sussex (South West)

Organisation type: Private utility