

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/039476-2024>

Planning

Merchant Acquirer Agreement

More titles:

Merchant Acquirer Agreement

Transport for Greater Manchester

F01: Prior information notice

Prior information only

Notice identifier: 2024/S 000-039476

Procurement identifiers (OCIDs): ocds-h6vhtk-04c558, ocds-h6vhtk-04c559

Published 6 December 2024, 3:32pm

Section I: Contracting authority

I.1) Name and addresses

Transport for Greater Manchester

Transport for Greater Manchester, 2 Piccadilly Place

Manchester

M1 3BG

Email

procurement@tfgm.com

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<http://www.tfgm.com>

Buyer's address

<http://www.tfgm.com>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://procontract.due-north.com/SupplierRegistration/Register>

Additional information can be obtained from the above-mentioned address

I.4) Type of the contracting authority

Other type

Transport Authority

I.5) Main activity

Other activity

Transport

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Merchant Acquirer Agreement

Reference number

DN746584

II.1.2) Main CPV code

- 66100000 - Banking and investment services

II.1.3) Type of contract

Services

II.1.4) Short description

Transport for Greater Manchester (TfGM) is inviting suppliers of Merchant Acquirer services (that enable Merchants to process contactless bank card pay-as-you go transactions in accordance with bank card scheme Transit rules, alongside the other, more typical forms of bank card payment acceptance), to note TfGM's intention to initiate a procurement exercise in relation to Merchant Acquirer Services in 2025.

At this early stage, TfGM is seeking to gain a greater understanding of the range of Merchant Acquiring and Payment Gateway services available and would welcome any information that can be provided by potential interested parties regarding recent or expected innovation, development and compliance changes generally. TfGM will consider any such information provided in relation to TfGM's requirements for bankcard transaction processing and Ticketing Schemes.

Since TfGM's Ticketing Schemes are likely to extend across all potential transport and associated modes including (but not limited to) Light Rail, Bus, Heavy Rail, Active Travel, understanding experience, potential innovation and changes in compliance requirements in these areas is welcome.

Potential Merchant Acquiring services (including the Payment Gateway) will work in conjunction with an assortment of field equipment devices such as (platform validators, electronic ticketing machines, revenue inspection devices and other bank card reading devices) as well as Middle and Back Office services, Retail Engine and other capabilities that have either been sourced (from external third parties) or developed by TfGM.

Suppliers are also invited to provide indicative timescales for service implementation as well as any transitional dependencies. Since TfGM already operates a highly successful contactless bankcard transaction processing scheme, supplier consideration of the arrangements to successfully transition from existing to new services will be key.

II.1.5) Estimated total value

Value excluding VAT: £4,500,000

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Please be advised that, at this stage, this PIN is for investigative purposes only and there is no commitment from TfGM that a procurement exercise will result from this activity. The Place of Performance that is set out in section II.2.3 of this notice reflects a longer-term ambition to extend ticketing products and schemes to areas that are adjacent to Greater Manchester and may or may not apply to any contract during its term.

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

This contract is subject to renewal

Yes

Description of renewals

It is anticipated that TfGM will award a contract for an Initial Term of 5 Years (90 months) with an Option to extend the Agreement for a further period of 4 Years (48 months).

II.3) Estimated date of publication of contract notice

30 April 2025

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Merchant Acquirer Agreement

II.1.2) Main CPV code

- 66100000 - Banking and investment services

II.1.3) Type of contract

Services

II.1.4) Short description

Transport for Greater Manchester (TfGM) is inviting suppliers of Merchant Acquirer services (that enable Merchants to process contactless bank card pay-as-you go transactions in accordance with bank card scheme Transit rules, alongside the other, more typical forms of bank card payment acceptance), to note TfGM's intention to initiate a procurement exercise in relation to Merchant Acquirer Services in 2025.

At this early stage, TfGM is seeking to gain a greater understanding of the range of Merchant Acquiring and Payment Gateway services available and would welcome any information that can be provided by potential interested parties regarding recent or expected innovation, development and compliance changes generally. TfGM will consider any such information provided in relation to TfGM's requirements for bankcard transaction processing and Ticketing Schemes.

Since TfGM's Ticketing Schemes are likely to extend across all potential transport and associated modes including (but not limited to) Light Rail, Bus, Heavy Rail, Active Travel, understanding experience, potential innovation and changes in compliance requirements in these areas is welcome.

Potential Merchant Acquiring services (including the Payment Gateway) will work in conjunction with an assortment of field equipment devices such as (platform validators, electronic ticketing machines, revenue inspection devices and other bank card reading devices) as well as Middle and Back Office services, Retail Engine and other capabilities that have either been sourced (from external third parties) or developed by TfGM.

Suppliers are also invited to provide indicative timescales for service implementation as well as any transitional dependencies. Since TfGM already operates a highly successful

contactless bankcard transaction processing scheme, supplier consideration of the arrangements to successfully transition from existing to new services will be key.

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKL - Wales

II.2.4) Description of the procurement

Please be advised that, at this stage, this PIN is for investigative purposes only and there is no commitment from TfGM that a procurement exercise will result from this activity. The Place of Performance that is set out in section II.2.3 of this notice reflects a longer-term ambition to extend ticketing products and schemes to areas that are adjacent to Greater Manchester and may or may not apply to any contract during its term.

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

This contract is subject to renewal

Yes

Description of renewals

It is anticipated that TfGM will award a contract for an Initial Term of 5 Years (90 months) with an Option to extend the Agreement for a further period of 4 Years (48 months).

II.2.14) Additional information

Suppliers are requested to open the ProContract link for the Merchant Acquirer Service Agreement opportunity and use the message function on ProContract to upload information regarding their Merchant Acquirer and Payment Gateway service capabilities.

Suppliers may use their own discretion when determining what information to share, for example; sales literature, presentation slides or videographic information.

II.3) Estimated date of publication of contract notice

30 April 2025

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

Section VI. Complementary information

VI.3) Additional information

This prior information notice is issued solely for the purpose of prior information and does not constitute any commitment to undertake any procurement in the

future.

Interested parties will not be prejudiced by any response or failure to respond to this PIN and

a response to this PIN does not guarantee any invitation to participate in this event or any

future procurement