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Tender

# WM5G Health Innovation Open Framework

WM5G LIMITED

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### **Scope**

#### Reference

2025 HIF 001

### **Description**

WM5G Health will launch a new Framework to accelerate the adoption of Virtual Care and Community Diagnostic services across health and care settings.

WM5G works with Local Authorities and ICBs and has delivered innovative programmes in areas of emerging technology.

The Open Framework will allow Suppliers to bid for specific lots covering technology solutions, clinical service delivery, and management support. Suppliers can align their offers to lots such as Virtual Care Technology, Clinical Services for Virtual Care, Diagnostic Technology Enablement, Community Diagnostic Clinical Services, and Service Management. This flexible, compliant framework will enable WM5G to quickly procure and

deliver high-quality, innovative solutions, product and services that enhance patient access, care quality, and service resilience.

#### Commercial tool

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

### **Total value (estimated)**

- £30,000,000 excluding VAT
- £36,000,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 October 2025 to 30 September 2026
- Possible extension to 30 September 2033
- 8 years

Description of possible extension:

WM5G are procuring an open framework with a maximum 8 year term.

The framework is anticipated to be opened annually though WM5G reserves the right to open individual lots outside this schedule if at any time a lot has fewer than 3 active suppliers.

### **Options**

The right to additional purchases while the contract is valid.

Call off orders will be made at the discretion of WM5G.

### Main procurement category

Services

#### **Contract locations**

• UK - United Kingdom

#### Not the same for all lots

CPV classifications are shown in Lot sections, because they are not the same for all lots.

# Lot 1. Virtual/Tech Enabled Health & Care Technology Solutions

### **Description**

Virtual care technology solutions including platforms, remote monitoring tools, apps and technology enabled care solutions and products.

### Lot value (estimated)

- £3,750,000 excluding VAT
- £4,500,000 including VAT

Framework lot values may be shared with other lots

#### **CPV** classifications

- 48100000 Industry specific software package
- 85100000 Health services

#### Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

# Lot 2. Clinical Services for Virtual/Tech Enabled Health & Care Delivery

# **Description**

Provision of staffing and clinical support for the delivery of virtual care including remote consultations, clinical triage and multi-disciplinary virtual ward staffing.

### Lot value (estimated)

- £3,750,000 excluding VAT
- £4,500,000 including VAT

Framework lot values may be shared with other lots

#### **CPV** classifications

• 85100000 - Health services

#### Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

# Lot 3. Service Management for Virtual/Tech Enabled Health & Care

# **Description**

Service management for virtual care including setup, integration, project management, operational management of virtual care services

### Lot value (estimated)

- £3,750,000 excluding VAT
- £4,500,000 including VAT

Framework lot values may be shared with other lots

#### **CPV** classifications

- 72221000 Business analysis consultancy services
- 72224000 Project management consultancy services
- 72227000 Software integration consultancy services
- 85100000 Health services

#### Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

# Lot 4. Diagnostic Technology Supply and Enablement

### **Description**

Diagnostic technology supply and enablement including portable imaging, remote testing/point f care testing devices, digital patient information and associated apps.

### Lot value (estimated)

- £3,750,000 excluding VAT
- £4,500,000 including VAT

Framework lot values may be shared with other lots

#### **CPV** classifications

33100000 - Medical equipments

#### Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

# Lot 5. Clinical Services for Community Diagnostics

### **Description**

Clinical services for community diagnostic including reading and reporting services, mobile diagnostics.

### Lot value (estimated)

- £3,750,000 excluding VAT
- £4,500,000 including VAT

Framework lot values may be shared with other lots

#### **CPV** classifications

• 33000000 - Medical equipments, pharmaceuticals and personal care products

#### Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

# Lot 6. Service Management for Community Diagnostic Centres

# **Description**

Operational support, force planning and logistics for operation of community services.

### Lot value (estimated)

• £3,750,000 excluding VAT

• £4,500,000 including VAT

Framework lot values may be shared with other lots

#### **CPV** classifications

- 85100000 Health services
- 85321000 Administrative social services

#### Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

# Lot 7. Data and Analytics Services

# **Description**

Data analysis, data management, evaluation, reporting and generation of insights on healthcare activity.

# Lot value (estimated)

- £3,750,000 excluding VAT
- £4,500,000 including VAT

Framework lot values may be shared with other lots

#### **CPV** classifications

72220000 - Systems and technical consultancy services

- 72240000 Systems analysis and programming services
- 72300000 Data services

#### Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

# Lot 8. Lot 8 - Workforce Training and Enablement

### **Description**

Provision of training for clinical and non-clinical staff across virtual and diagnostic services.

### Lot value (estimated)

- £3,750,000 excluding VAT
- £4,500,000 including VAT

Framework lot values may be shared with other lots

#### **CPV** classifications

• 80510000 - Specialist training services

#### Same for all lots

Contract locations, contract dates and options are shown in the Scope section, because they are the same for all lots.

### **Framework**

### Open framework scheme end date (estimated)

30 September 2033

### Maximum number of suppliers

Unlimited

### Maximum percentage fee charged to suppliers

0%

## Framework operation description

- 5 Award Procedures
- 5.1 Awards under the Framework Agreement
- 5.1.1 During the Framework Term, on identifying the need for Framework Services the Authority may:
- (a) satisfy its requirements for the Framework Services by awarding a Call-Off Agreement in accordance with the terms laid down in this Framework Agreement without re-opening competition; and/or
- (b) satisfy its requirements for Framework Services by awarding a Call-Off Agreement following a mini-competition conducted in accordance with the requirements of ?5.3.
- 5.2 Awards without re-opening competition
- 5.2.1 The Authority may instruct the performance of the Framework Services by selecting a Framework Provider from the relevant Lot without re-opening competition in the

following circumstances and based on the following objective mechanisms:

- (a) where only one Framework Provider can deliver the Framework Services in the relevant Lot required by the Authority in the geographical location in which the Services are to be performed, to that Framework Provider; or
- (b) where due to urgency brought about by unforeseeable events and for reasons not attributable to the Authority, the time limits for a competitive procedure in accordance with clause ?5.3 cannot be complied with, to the Framework Provider with the highest overall ranking of Framework Providers; or
- (c) in all circumstances, to one of the three highest ranking active Framework Providers (measured by way of their evaluated tender score in respect of the relevant Lot) a repeating "taxi-rank" basis commencing with the highest ranking Framework Provider.
- 5.2.2 As part of the procedure referred to in this clause ?5.2 the Provider shall:
- (a) confirm its prices in respect of the performance of the Framework Services; and
- (b) enter into the Call-Off Agreement pursuant to clause ?5.7.
- 5.3 Awards following mini competitions
- 5.3.1 The Authority ordering Framework Services by way of mini-competition under this Framework Agreement shall:
- (a) identify the relevant Lot(s) that the required Framework Services fall into;
- (b) identify the Framework Provider(s) in the relevant Lot capable of performing the required Framework Services (which may include a selection process that uses conditions of participation as described in section 46 PA23);
- (c) invite tenders by conducting a mini-competition for its Framework Services requirements in accordance with the PA23 and Guidance and in particular:

i consult in writing the Framework Providers capable of performing the Call-Off Agreement for the Framework Services requirements and invite them, by way of a Call-Off Request within a specified time limit to submit a specific tender for those Framework Services requirements (a Supplemental Tender);

ii set a time limit for the receipt by it of the Supplemental Tenders which takes into account factors such as the complexity of the subject matter of the Call-Off Agreement and the time needed to submit tenders; and

iii keep each Supplemental Tender confidential until the expiry of the time limit for the receipt by it of the Supplemental Tenders;

- (d) apply specified mini-competition award criteria to any compliant Supplemental Tenders submitted through the mini-competition; and
- (e) subject to clause ?5.3.3, conclude a Call-Off Agreement with the successful Framework Provider pursuant to clause ?5.7.1.
- 5.3.2 The Provider agrees that all Supplemental Tenders submitted by the Provider in relation to a mini-competition held pursuant to this clause 5.3 shall remain open for acceptance for 90 days or such other period specified by the Authority when launching the mini-competition.
- 5.3.3 Notwithstanding the fact that the Authority has followed the procedure set out in clause ?5.3.1 for running a mini-competition, the Authority may cancel, postpone, delay or end the procedure without placing awarding a Call-Off Agreement.

### 5.4 Form of Call-Off Request

Subject to clause ?5.1 to clause ?5.3, the Authority may issue a Call-Off Request with the Provider by serving an order in writing containing sufficient details as to describe it requirement for the Framework Services (or part thereof) including systems of ordering involving e-mail or other online solutions.

- 5.5 Accepting and declining Call-Off Requests
- 5.5.1 Following receipt of a Call-Off Request, the Provider shall promptly and in any event within the period determined by the Authority and notified to the Provider in writing at the same time as the publication of the Call-Off Request notify the Authority whether it is able to fulfil the Call-Off Request.
- 5.5.2 If the Provider:
- (a) notifies the Authority that it is unable to fulfil a Call-Off Request; or
- (b) the time limit referred to in clause ?5.5.1 has expired,

then the Call-Off Request shall lapse and the Authority may then send that Call-Off Request to another Framework Provider in accordance with the procedure set out in clause ?5.2 (with the Provider being excluded from consideration for that procedure in respect of such re-issued Call-Off Request).

5.6 The Parties acknowledge and agree that the issue of a Call-Off Request is an

"invitation to treat" by the Authority. Orders placed for the performance of the Framework Services shall be made legally binding using the Call-Off Agreement which shall come into effect only when executed by the relevant Authority and the Provider.

- 5.7 Call-Off Agreement
- 5.7.1 Following an award under this Framework Agreement in accordance with clause ?5 the Provider shall enter into a Call-Off Agreement
- 5.7.2 The Provider shall within five (5) Business Days of receipt of engrossments of the Call-Off Agreement from the Authority, execute the Call-Off Agreement and return the same to the Authority. Thereafter, the Authority will execute the Call-Off Agreement.

### Award method when using the framework

Either with or without competition

### Contracting authorities that may use the framework

Establishing party only

# **Participation**

# Particular suitability

- Lot 1. Virtual/Tech Enabled Health & Care Technology Solutions
- Lot 2. Clinical Services for Virtual/Tech Enabled Health & Care Delivery
- Lot 3. Service Management for Virtual/Tech Enabled Health & Care
- Lot 4. Diagnostic Technology Supply and Enablement
- **Lot 5. Clinical Services for Community Diagnostics**
- Lot 6. Service Management for Community Diagnostic Centres

### Lot 7. Data and Analytics Services

### Lot 8. Lot 8 - Workforce Training and Enablement

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

### **Submission**

### **Enquiry deadline**

22 July 2025, 11:00am

#### Tender submission deadline

14 August 2025, 11:00am

# Submission address and any special instructions

https://wmca.bravosolution.co.uk/go/826845330197FB9BEC43

ITT\_1743 2025\_WM5G Health Innovation Framework

# Tenders may be submitted electronically

Yes

# Languages that may be used for submission

English

# Award decision date (estimated)

15 September 2025

### **Recurring procurement**

Publication date of next tender notice (estimated): 12 July 2026

### **Award criteria**

Name	Туре	Weighting
Quality	Quality	70%
Price	Price	30%

# Other information

# Conflicts assessment prepared/revised

Yes

# **Procedure**

# **Procedure type**

Open procedure

# **Contracting authority**

### **WM5G LIMITED**

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Organisation type: Public undertaking (commercial organisation subject to public authority oversight)