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Tender

## **Total Workforce Solutions III: Strategic Workforce Services**

HealthTrust Europe LLP (HTE) acting on behalf of Mid and South Essex NHS Foundation Trust (MSE)

F02: Contract notice

Notice identifier: 2024/S 000-039217

Procurement identifier (OCID): ocds-h6vhtk-04c285

Published 5 December 2024, 12:03pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

HealthTrust Europe LLP (HTE) acting on behalf of Mid and South Essex NHS Foundation Trust (MSE)

19 George Road

Edgbaston, Birmingham

B15 1NU

#### **Email**

[thrs@HTEPG.com](mailto:thrs@HTEPG.com)

#### **Telephone**

+44 08458875000

#### **Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<https://healthtrusteurope.bravosolution.co.uk>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://healthtrusteurope.bravosolution.co.uk/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://healthtrusteurope.bravosolution.co.uk/>

Tenders or requests to participate must be submitted to the above-mentioned address

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Total Workforce Solutions III: Strategic Workforce Services

#### **II.1.2) Main CPV code**

- 79620000 - Supply services of personnel including temporary staff

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

HTE, on behalf of Mid And South Essex NHS Foundation Trust placed a Contract Notice in the Find a Tender (“FTS”) seeking expressions of interest for the provision of the agreement of Managed Bank, Managed Agency & Workforce Efficiency Solutions, which comprises of 4 Lots, as listed below:

- Lot 2a (Managed Bank Solutions) enables Participating Authorities to access Suppliers who are capable of providing one or more staff groups of Flexible Workers through deployment of a Managed Bank.
- Lot 2b (Managed Agency Solutions) facilitating access to Suppliers providing Temporary Workers and operating as a Prime Contractor via appropriate Sub-Contractor relationships with Employment Businesses and/or Employment Agencies.
- Lot 2c (Workforce Efficiency & Optimisation Solutions) enables Participating Authorities to access Suppliers who are capable of providing workforce efficiency and optimisation solutions, that includes but is not limited to Bank and Agency Demand Solutions, Direct Engagement Services and Workforce Consultancy Support.
- Lot 2d (Bundled Strategic Workforce Services) enables Suppliers awarded to both of Lots 2a and 2b to combine the provision of all the awarded Services under a single contract.

#### **II.1.5) Estimated total value**

Value excluding VAT: £2,000,000,000

## **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

Maximum number of lots that may be awarded to one tenderer: 4

## **II.2) Description**

### **II.2.1) Title**

Managed Bank Solutions

Lot No

2a

### **II.2.2) Additional CPV code(s)**

- 79610000 - Placement services of personnel

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

Enabling the provision of Flexible Workers through deployment of a Managed Bank solution, the permissible scope of Lot 2a requires Suppliers to provide an outsourced or part outsourced staffing solution for the provision of one or more staff groups of Flexible Workers as detailed in the Specification, manage existing Flexible Workers within the Participating Authority (including staff transfers and transfer terms of employment under TUPE as applicable to the type of service required), introduce new Flexible Workers from the Supplier's Flexible Worker pool or through new candidate attraction to the Managed Bank, offer a software system that cascades any unfilled bank vacancies to Employment Businesses and/or Employment Agencies through an NHSE approved framework agreement (where the Participating Authority is part of the NHS), and undertake sourcing, engagement, administration and pre-employment screening in accordance with agreed contract terms and deliverables.

## **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

## **II.2.6) Estimated value**

Value excluding VAT: £950,000,000

## **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

## **II.2.10) Information about variants**

Variants will be accepted: No

## **II.2.11) Information about options**

Options: No

## **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Managed Agency Solutions

Lot No

2b

**II.2.2) Additional CPV code(s)**

- 79620000 - Supply services of personnel including temporary staff

**II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

**II.2.4) Description of the procurement**

Enabling the provision of Temporary Workers through deployment of a Managed Agency solution, the permissible scope of Lot 2b requires Suppliers to act as a Prime Contractor via appropriate Sub-Contractor relationships to manage Employment Businesses and/or Employment Agencies on behalf of the Participating Authority. Additionally successful bidders will be responsible for designing, scoping, implementing and developing a Managed Agency service offering across one or more of the staff groups of Temporary Worker as detailed in the Specification, provide on-site, dedicated resource and consultancy.

**II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

**II.2.6) Estimated value**

Value excluding VAT: £950,000,000

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

**II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Workforce Efficiency & Optimisation Solutions

Lot No

2c

### **II.2.2) Additional CPV code(s)**

- 79620000 - Supply services of personnel including temporary staff

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

The scope of Lot 2c includes the supply of workforce efficiency and optimisation solutions, that includes but is not limited to Bank and Agency Demand Solutions and Direct Engagement Services. Awarded Suppliers will demonstrate capability of offering all required Core Services for both Bank and Agency Demand Solutions and Direct Engagement to a Participating Authority under Lot 2c, in accordance with the Specification

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £100,000,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Bundled Strategic Workforce Services

Lot No

2d

### **II.2.2) Additional CPV code(s)**

- 79620000 - Supply services of personnel including temporary staff

### **II.2.3) Place of performance**

NUTS codes



- UK - United Kingdom

#### **II.2.4) Description of the procurement**

This Lot allows suppliers award to two (2) or more of Lots 2a, 2b and 2c to combine the full service provision of those Lots under a single contract.

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £1,000,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

48

This contract is subject to renewal

No

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section III. Legal, economic, financial and technical information**

### **III.1) Conditions for participation**

#### **III.1.1) Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions

HTE may request such information as may be requested pursuant to Regulation 58 of the Public Contracts Regulations 2015. Details are provided in the Qualification Envelope Section of the Tender.

#### **III.1.2) Economic and financial standing**

Selection criteria as stated in the procurement documents

#### **III.1.3) Technical and professional ability**

Selection criteria as stated in the procurement documents

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

#### **IV.1.6) Information about electronic auction**

An electronic auction will be used

Additional information about electronic auction

Electronic auction will not be used during the tender, but may be used at call-off stage

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

17 January 2025

Local time

1:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 12 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

8 January 2025

Local time

2:00pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

HTE is undertaking central purchasing body activities in carrying out this tender exercise by virtue of its partnership with MSE. Notwithstanding HTE's relationship with MSE, it is HTE conducting this tender exercise and all enquiries should be directed to HTE as confirmed in Section 1 above.

MSE and not HTE will execute the resultant framework agreement with successful bidders.

The bodies to whom the use of this Agreement will be open include all contracting authorities in the UK as defined in Regulation 2 of the Public Contracts Regulations 2015 as may be updated from time to time. In particular, the following entities in the UK (particularly those of a health and/or social care nature) are envisaged as Agreement users: Public sector classification guide and forward work plan - Office for National Statistics ([ons.gov.uk](https://ons.gov.uk)) To view the list use the downloadable spreadsheet. This list includes each organisation's successors and assigns, any equivalent organisations and associated organisation created due to any organisational changes.

This Agreement will be open to any bodies or organisations operating in the UK of a health, and/or social care nature or which have a similar procurement need, and/or any UK based central government authority listed at Annex I of Directive 2014/24/EU, in respect of any goods or services to any of the above listed organization.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

HealthTrust Europe LLP (HTE)

19 George Road

Birmingham

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

HealthTrust Europe LLP

19 George Road

Birmingham

B15 1NU

Country

United Kingdom