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Contract

## **Step Down Accommodation**

South London and Maudsley NHS Foundation Trust

F03: Contract award notice

Notice identifier: 2024/S 000-039138

Procurement identifier (OCID): ocds-h6vhtk-046e75

Published 4 December 2024, 5:56pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

South London and Maudsley NHS Foundation Trust

Bethlem Royal Hospital

Beckenham

BR3 3BX

#### **Contact**

Veer Suravaram

#### **Email**

[veer.suravaram@gstt.nhs.uk](mailto:veer.suravaram@gstt.nhs.uk)

#### **Country**

United Kingdom

#### **Region code**

UKI - London

**Internet address(es)**

Main address

<https://www.slam.nhs.uk>

Buyer's address

<https://www.health-family.force.com/s/Welcome>

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Step Down Accommodation

Reference number

ST24-P019

#### **II.1.2) Main CPV code**

- 85144100 - Residential nursing care services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The aim of this requirement is to support South London and Maudsley NHS Trust (SLaM) service users, who no longer need to be in hospital to take the next step in their recovery whilst they await their home, placement or care package to be ready. The requirement is required across all 4 boroughs the Authority Serves, Lot 1 Croydon (10 beds), Lot 2 Lambeth (10 beds), Lot 3 Lewisham (5 beds) and Lot 4 Southwark (5 beds) and accommodation presence will be required in all boroughs. This requirement is split into 4 lots, one for each borough.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £7,093,609

## **II.2) Description**

### **II.2.1) Title**

Lot 1 Croydon

Lot No

1

**II.2.2) Additional CPV code(s)**

- 85144100 - Residential nursing care services

**II.2.3) Place of performance**

NUTS codes

- UKI - London

Main site or place of performance

Croydon

**II.2.4) Description of the procurement**

The aim of this requirement is to support South London and Maudsley NHS Trust (SLaM) service users, who no longer need to be in hospital to take the next step in their recovery whilst they await their home, placement or care package to be ready. The requirement is required across all 4 boroughs the Authority Serves, Lot 1 Croydon (10 beds), Lot 2 Lambeth (10 beds), Lot 3 Lewisham (5 beds) and Lot 4 Southwark (5 beds) and accommodation presence will be required in all boroughs. This notice serves an intention to award a Lot 1 contract under the competitive process and the approximate lifetime value of the contract is £2,343,482.00.

This is a new service under Lot 1, provided by a newly selected provider. The services are intended to be delivered between 30 December 2024 and 29 December 2029.

**II.2.5) Award criteria**

Quality criterion - Name: Technical Evaluation / Weighting: 70%

Quality criterion - Name: SV and Enviro Evaluation / Weighting: 10%

Price - Weighting: 20%

**II.2.11) Information about options**

Options: Yes

Description of options

The actual contract duration is 3 years with an option to extend for 2 additional periods of 12 months each, subject to satisfactory price and performance.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 Lambeth

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 85144100 - Residential nursing care services

### **II.2.3) Place of performance**

NUTS codes

- UKI - London

Main site or place of performance

Lambeth

### **II.2.4) Description of the procurement**

The aim of this requirement is to support South London and Maudsley NHS Trust (SLaM) service users, who no longer need to be in hospital to take the next step in their recovery whilst they await their home, placement or care package to be ready. The requirement is required across all 4 boroughs the Authority Serves, Lot 1 Croydon (10 beds), Lot 2 Lambeth (10 beds), Lot 3 Lewisham (5 beds) and Lot 4 Southwark (5 beds) and accommodation presence will be required in all boroughs. This notice serves an intention to award a Lot 2 contract under the competitive process and the approximate lifetime value of the contract is £2,385,530.00.

This is a new service under Lot 2, provided by a newly selected provider. The services are intended to be delivered between 30 December 2024 and 29 December 2029.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical Evaluation / Weighting: 70%

Quality criterion - Name: SV and Enviro Evaluation / Weighting: 10%

Price - Weighting: 20%

### **II.2.11) Information about options**

Options: Yes

Description of options

The actual contract duration is 3 years with an option to extend for 2 additional periods of 12 months each, subject to satisfactory price and performance.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 3 Lewisham

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 85144100 - Residential nursing care services

### **II.2.3) Place of performance**

NUTS codes

- UKI - London

Main site or place of performance

Lewisham

### **II.2.4) Description of the procurement**

The aim of this requirement is to support South London and Maudsley NHS Trust (SLaM) service users, who no longer need to be in hospital to take the next step in their recovery

whilst they await their home, placement or care package to be ready. The requirement is required across all 4 boroughs the Authority Serves, Lot 1 Croydon (10 beds), Lot 2 Lambeth (10 beds), Lot 3 Lewisham (5 beds) and Lot 4 Southwark (5 beds) and accommodation presence will be required in all boroughs. This notice serves an intention to award a Lot 3 contract under the competitive process and the approximate lifetime value of the contract is £1,192,765.00.

This is a new service under Lot 3, provided by a newly selected provider. The services are intended to be delivered between 30 December 2024 and 29 December 2029.

### **II.2.5) Award criteria**

Quality criterion - Name: SV and Enviro Evaluation / Weighting: 10%

Quality criterion - Name: Technical Evaluation / Weighting: 70%

Price - Weighting: 20%

### **II.2.11) Information about options**

Options: Yes

Description of options

The actual contract duration is 3 years with an option to extend for 2 additional periods of 12 months each, subject to satisfactory price and performance.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 4 Southwark

Lot No

4

### **II.2.2) Additional CPV code(s)**

- 85144100 - Residential nursing care services

### **II.2.3) Place of performance**

NUTS codes

- UKI - London

Main site or place of performance

Southwark

### **II.2.4) Description of the procurement**

The aim of this requirement is to support South London and Maudsley NHS Trust (SLaM) service users, who no longer need to be in hospital to take the next step in their recovery whilst they await their home, placement or care package to be ready. The requirement is required across all 4 boroughs the Authority Serves, Lot 1 Croydon (10 beds), Lot 2 Lambeth (10 beds), Lot 3 Lewisham (5 beds) and Lot 4 Southwark (5 beds) and accommodation presence will be required in all boroughs. This notice serves an intention to award a Lot 4 contract under the competitive process and the approximate lifetime value of the contract is £1,171,832.00.

This is a new service under Lot 4, provided by a newly selected provider. The services are intended to be delivered between 30 December 2024 and 29 December 2029.

### **II.2.5) Award criteria**

Quality criterion - Name: Technical Evaluation / Weighting: 70%

Quality criterion - Name: SV and Enviro Evaluation / Weighting: 10%

Price - Weighting: 20%

### **II.2.11) Information about options**

Options: Yes

Description of options

The actual contract duration is 3 years with an option to extend for 2 additional periods of 12 months each, subject to satisfactory price and performance.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-017778](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

18 November 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 4

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Southcroft Healthcare Lodge Ltd

London

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £1,406,089.50

Lowest offer: £1,406,089.50 / Highest offer: £1,526,539.50 taken into consideration

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

18 November 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 4

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Lifecome Limited

London

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £1,431,318.30

Lowest offer: £1,406,199 / Highest offer: £10,188,975 taken into consideration

## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

18 November 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Lifecome Limited

London

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £715,659.15

Lowest offer: £715,659.15 / Highest offer: £722,426.25 taken into consideration

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

18 November 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Southcroft Healthcare Lodge Ltd

London

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £703,099.50

Lowest offer: £703,099.50 / Highest offer: £725,437.50 taken into consideration

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## Section VI. Complementary information

### VI.3) Additional information

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The standstill period begins on the day after the publication of this notice (04-12-2024). Representations by providers must be made to the relevant authority by 18-12-2024 at [veer.suravaram@gstt.nhs.uk](mailto:veer.suravaram@gstt.nhs.uk). This contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR.

The award decision-makers are Philippa Galligan, Peace Ajiboye, Jonathan Northfield. The below is the key criteria and percentage split that the relevant authority used to evaluate and make a decision:

- Technical Requirements = 70%
- Commercial Requirements = 20%
- Environmental and Social Value = 10%

### VI.4) Procedures for review

#### VI.4.1) Review body

Royal Courts of Justice

Strand

London

WC2A 2LL,

Country

United Kingdom

Internet address

<https://www.theroyalcourtsofjustice.com>