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Tender

CRM Update and Levy Portal Development

Sea Fish Industry Authority

UK4: Tender notice - Procurement Act 2023 - view information about notice types

Notice identifier: 2025/S 000-039116

Procurement identifier (OCID): ocds-h6vhtk-055d49

Published 11 July 2025, 9:08am

Scope

Description

Seafish have been using Microsoft Dynamics 365 CRM for a number of years for their customer relationship database, initially with an on-prem instance and now in the cloud. We are looking to rebuild the online portal for Levy submissions (which has not been in use for aprox 4 years) and would like to review the current CRM processes and build in more automation which will link with the portal.

Total value (estimated)

- £150,000 excluding VAT
- £180,000 including VAT

Above the relevant threshold

Contract dates (estimated)

| • 13 August 2025 to 12 August 2028 | | | |
|-------------------------------------------------------------------------|--|--|--|
| Possible extension to 12 August 2030 | | | |
| • 5 years | | | |
| | | | |
| Description of possible extension: | | | |
| Element of licensing so could be ongoing | | | |
| | | | |
| Main procurement category | | | |
| Services | | | |
| Services | | | |
| CPV classifications | | | |
| • 72212445 - Customer Relation Management software development services | | | |
| | | | |
| Contract locations | | | |
| UK - United Kingdom | | | |
| | | | |
| | | | |
| Participation | | | |
| Particular suitability | | | |
| i articular Sultability | | | |
| Small and medium-sized enterprises (SMF) | | | |

Submission

Enquiry deadline

31 July 2025, 11:59pm

Tender submission deadline

11 August 2025, 11:59pm

Submission address and any special instructions

https://www.seafish.org/

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

13 August 2025

Award criteria

| Name | Туре | Weighting |
|--------------------------------------------------|---------|-----------|
| Solution Proposal Suitability | Quality | 30% |
| CRM Project Experience | Quality | 25% |
| Value for money/Pricing for software and support | Cost | 20% |
| Project Delivery Timescales | Quality | 15% |
| Future Proofing Credibility | Quality | 10% |

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Documents

Associated tender documents

CRM Levy Tender - TD2026-002.pdf

Tender document attached or available on the Seafish website. Responses to queries will

be posted on our website.

Contracting authority

Sea Fish Industry Authority

• Public Procurement Organisation Number: PXMX-7769-WJNZ

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EH7 4HS

United Kingdom

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Website: https://www.seafish.org/

Region: UKM75 - Edinburgh, City of

Organisation type: Public authority - central government