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Award

## **LGAT Cleaning Tender**

LINCOLNSHIRE GATEWAY ACADEMIES TRUST

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-039073

Procurement identifier (OCID): ocds-h6vhtk-04fdad ([view related notices](#))

Published 10 July 2025, 4:39pm

### **Scope**

### **Reference**

CCL\_101

### **Description**

Lincolnshire Gateway Academies Trust is a highly successful multi-academy trust currently operating nine primary and secondary academies. In addition, two new primaries are under construction, with a potential secondary school set to join the Trust. Based in Lincolnshire, the Trust supports some 5,500 students. The academies are supported by a team of 788 teaching and support staff. The current contract is managed in-house, except for Kirton Academy which is provided by an external company. Kidgate Primary Academy is potentially joining the Trust in September and their cleaning is done by an external company.

The Trust is tendering its cleaning services with the aim to appoint a professional cleaning contractor with proven experience in first-generation TUPE transfers. The selected contractor must either hold, or have the ability to achieve Admitted Body Status for LGPS pensions.

The contract is scheduled to commence on 1st August 2025, initially spanning three years with an option for both parties to extend the contract for a further two years, (3+1+1) beyond this date by mutual agreement. Any contract extension will be subject to the Trust's satisfaction and agreement on budgets and service levels.

The estimated turnover for the entire five-year duration is approximately £3,000,000.

The contract is focused on consistently high levels of cleaning service and pro-active management. Regular termly and annual reviews throughout the contract duration are mandatory, and a break clause should be included to support both parties in case the relationship does not thrive. The Trust expects the successful contractor to deliver an excellent level of service, as well as high standards of support and a strong working relationship throughout the year.

The procurement process follows a two stage 'Competitive Flexible' approach, beginning with a Procurement Specific Questionnaire (PSQ) stage followed by an Invitation to Tender (ITT) stage after shortlisting. This process is managed under the Light Touch Regime, and the Trust reserves the right to refine the award criteria throughout.

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## **Contract 1. LGAT Cleaning Contract**

### **Supplier**

- PENDERGATE LIMITED

### **Contract value**

- £3,400,000 excluding VAT
- £4,080,000 including VAT

Above the relevant threshold

**Award decision date**

10 July 2025

**Date assessment summaries were sent to tenderers**

10 July 2025

**Standstill period**

- End: 23 July 2025
- 9 working days

**Earliest date the contract will be signed**

15 August 2025

**Contract dates (estimated)**

- 1 September 2025 to 31 August 2028
- Possible extension to 31 August 2030
- 5 years

Description of possible extension:

The contract can be extended for two years based on client satisfaction and mutual agreement.

## **Main procurement category**

Services

## **CPV classifications**

- 90919300 - School cleaning services

## **Contract locations**

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)

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## **Information about tenders**

- 3 tenders received
- 3 tenders assessed in the final stage:
  - 0 submitted by small and medium-sized enterprises (SME)
  - 0 submitted by voluntary, community and social enterprises (VCSE)

- 1 supplier awarded contracts
- 2 suppliers unsuccessful (details included for contracts over £5 million)

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## **Submission**

### **Submission type**

Requests to participate

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## **Procedure**

### **Procedure type**

Competitive flexible procedure

### **Special regime**

Light touch

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## **Supplier**

### **PENDERGATE LIMITED**

- Companies House: 02289025

- Public Procurement Organisation Number: PBGX-8748-BXJX

Pendergate House

Hatfield

AL9 5JN

United Kingdom

Email: [tenders@kindredfm.com](mailto:tenders@kindredfm.com)

Website: <http://www.kindredfm.com>

Region: UKH23 - Hertfordshire

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1. LGAT Cleaning Contract

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## **Contracting authority**

### **LINCOLNSHIRE GATEWAY ACADEMIES TRUST**

- Companies House: 08085503
- Public Procurement Organisation Number: PVNZ-6633-GJYN

Gateway House

Louth

LN11 0HG

United Kingdom

Email: [INFO@lincolnshiregateway.co.uk](mailto:INFO@lincolnshiregateway.co.uk)

Region: UKF30 - Lincolnshire

Organisation type: Public authority - sub-central government

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## Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

### **COHESION CONSULTING LTD**

Summary of their role in this procurement: Cohesion have managed the tender on behalf of the trust

- Companies House: 13682273
- Public Procurement Organisation Number: PDHZ-5734-RHMT

The Old Bakery

Tunbridge Wells

TN1 2QP

United Kingdom

Contact name: Procurement Team

Telephone: +44 1892251001

Email: [info@cohesionconsulting.co.uk](mailto:info@cohesionconsulting.co.uk)

Website: <http://www.cohesionconsulting.co.uk>

Region: UKJ46 - West Kent

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## Contact organisation

Contact COHESION CONSULTING LTD for any enquiries.