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Award

## **Connect to Work (Supported Employment) - SEQF and West Kent IPS Provision**

Kent County Council

UK5: Transparency notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-039037

Procurement identifier (OCID): ocds-h6vhtk-051f71 ([view related notices](#))

Published 10 July 2025, 3:42pm

### **Scope**

### **Reference**

CN250240

### **Description**

The Department for Work & Pensions (DWP) has launched a new national supported employment programme called 'Connect to Work' (C2W). Connect to Work is a key part of the Government's new 'Get Britain Working Strategy' and its commitment to supporting the 1.8m people in the UK who would like to work but are not currently participating in the labour market.

The programme aims to support 81,000 individuals per year overall nationally. Connect to work will be delivered by 43 accountable bodies across the UK. Kent County Council (KCC) are one of 43 Accountable bodies and will be delivering the programme on behalf of Kent and Medway.

The "Connect to Work" programme is an initiative aimed at providing employment support to individuals with disabilities or long-term health conditions, or other disadvantaged

groups. The programme offers targeted interventions, job coaching, workplace support, and other support to ensure that individuals facing challenges can participate in and retain employment.

This Contract award relates to provision of SEQF Supported Employment Services for Kent and Medway, and IPS Services in West Kent. This also relates to piloting of IPS services across Kent and Medway during year one of the Connect to Work programme.

This Contract award concerns the following areas:

SEQF (Kent and Medway)

IPS (West Kent, comprising Dartford, Sevenoaks, Tonbridge & Malling, Maidstone and Tunbridge Wells). This will also include piloting of IPS provision across the Kent and Medway area for year one of the connect to work programme (until April 2026).

The Council is awarding a contract to its Local Authority Trading Company (Edseco Limited T/A The Education People) to allow a timely implementation of the Connect to Work Scheme within the areas listed above.

A competitive procurement process is underway, (details can be found at <https://www.find-tender.service.gov.uk/Notice/035496-2025> and [www.kentbusinessportal.org.uk](http://www.kentbusinessportal.org.uk)), with a contract start date of April 2026 to seek external delivery partners for the following contract lots:

North Kent (IPS)

Mid Kent (IPS)

East Kent (IPS)

The relevant procurement documents can be found at [www.kentbusinessportal.org.uk](http://www.kentbusinessportal.org.uk)

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## **Contract 1**

## **Supplier**

- edseco limited t/a the education people

## **Contract value**

- £15,292,224 including VAT

Above the relevant threshold

## **Earliest date the contract will be signed**

22 July 2025

## **Contract dates (estimated)**

- 23 July 2025 to 31 March 2027
- Possible extension to 31 March 2030
- 4 years, 8 months, 9 days

Description of possible extension:

There will be potential for extension period(s) of up to a total of 3 years (36 months). Any extension period taken will be subject to satisfactory performance of the contract, and continued delivery of the DWP Connect to Work Programme.

## **Main procurement category**

Services

## **Options**

The right to additional purchases while the contract is valid.

The anticipated contract value (based on indicative participant numbers, and all potential extensions) is £15,292,224.

The Council reserves the right to modify these contracts to include additional participant volumes, and/or additional service areas in the following circumstances:

There has been a supplier failure within another lot area(s) within Kent and Medway

An awarded supplier has declined to deliver further services under this programme, or is unable to meet the specified participant targets within their lot area(s)

Additional Connect to Work Funding is made available by DWP for Kent and Medway

Local government reorganisation changes to current Council/district boundaries necessitate amendment of specified contract areas and volumes

Should additional service areas or additional participant volumes be awarded via a contract modification process, the total estimated value of this lot could range from £15,292,224 up to c£32,000,000.

### **CPV classifications**

- 75131000 - Government services
- 80000000 - Education and training services
- 85000000 - Health and social work services

### **Contract locations**

- UKJ4 - Kent

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### **Other information**

## **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Direct award

### **Special regime**

Light touch

### **Direct award justification**

Switching to direct award

The Council has opted to award this element of the Connect to Work Programme to its Local Authority Trading Company (LATCO) edseco limited t/a the education people in accordance with the Vertical arrangement exemption under Schedule 2 of the Procurement Act 2023.

The remainder of commissioned services to deliver the Connect to Work Programme are subject to a competitive procurement process in accordance with the Procurement Act 2023. The link to this procurement opportunity can be found in this notice.

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## **Supplier**

## **edseco limited t/a the education people**

- Companies House: 10970974

1 Abbey Wood Road, Kings Hill

West Malling

ME19 4YT

United Kingdom

Email: [Alicia.Moyles@theeducationpeople.org](mailto:Alicia.Moyles@theeducationpeople.org)

Region: UKJ46 - West Kent

Contract 1

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## **Contracting authority**

### **Kent County Council**

- Public Procurement Organisation Number: PLDL-8938-YGYW

County Hall

Maidstone

ME14 1XQ

United Kingdom

Email: [alison.blackman@kent.gov.uk](mailto:alison.blackman@kent.gov.uk)

Website: <https://www.kent.gov.uk/>

Region: UKJ45 - Mid Kent

Organisation type: Public authority - sub-central government