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Contract

## **Tier 3 Specialist Weight Management Service for NHS MSE ICB**

NHS Mid and South Essex Integrated Care Board

F03: Contract award notice

Notice identifier: 2024/S 000-038832

Procurement identifier (OCID): ocds-h6vhtk-0496fe

Published 2 December 2024, 8:54pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Mid and South Essex Integrated Care Board

Phoenix House, Christopher Martin Rd,

Basildon

SS14 3HG

#### **Contact**

NHS Mid and South Essex Integrated Care Board

#### **Email**

[cariad.burgess@attain.co.uk](mailto:cariad.burgess@attain.co.uk)

#### **Country**

United Kingdom

**Region code**

UKH3 - Essex

**National registration number**

99E

**Internet address(es)**

Main address

<https://www.midandsouthessex.ics.nhs.uk>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object****II.1) Scope of the procurement****II.1.1) Title**

Tier 3 Specialist Weight Management Service for NHS MSE ICB

Reference number

ACE-0752-2024-MSE

**II.1.2) Main CPV code**

- 85100000 - Health services

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

This is an Intention to Award Notice and is issued in accordance with the Health Care Services (Provider Selection Regime) Regulations 2023 under the competitive process. This notice is issued by NHS Mid and South Essex Integrated Care Board (herein the Authority) and relates to the Invitation to Tender (Competitive Process) issued by the Authority for the provision of Tier 3 Specialist Weight Management Services (the Services) in Mid and South Essex.

The Authority has undertaken a full evaluation and assessment of the compliant bid submissions received as part of this competitive process, which were evaluated in line with the procurement documentation published within the Competitive Process Overview (CPO). The contract award criteria are specified in the procurement documentation and CPO. As a result of this, the Authority intends to award the proposed Contract for the Service to the Provider that achieved the highest technical and commercial scores across the key criteria used.

The purpose of this competitive process was for the Authority to secure a suitably qualified provider to deliver this Tier 3 Specialist Weight Management Service across Mid and South Essex.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £7,487,715

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKH3 - Essex

#### **II.2.4) Description of the procurement**

This is an Intention to Award Notice and is issued in accordance with the Health Care Services (Provider Selection Regime) Regulations 2023 under the competitive process. This notice is issued by NHS Mid and South Essex Integrated Care Board (herein the Authority) and relates to the Invitation to Tender (Competitive Process) issued by the Authority for the

provision of Tier 3 Specialist Weight Management Services (the Services) in Mid and South Essex. The contract award criteria to which this intention to award decision relates was specified in the procurement documentation and Competitive Process Overview (CPO).

Tier 3 Specialist Weight Management Service:

NHS Mid and South Essex Integrated Care Board, established in July 2022, provides health and care to 1.2 million residents across the region. The Authority's geographical footprint covers Mid Essex, Basildon and Brentwood, South East Essex, and Thurrock.

Tier 3 Specialist Weight Management Service will be available to eligible patients who are registered with a GP practice within Mid and South Essex or, if unregistered, residing in Mid and South Essex. The service will be for residents aged 18 and over.

The service will include dietetic and physical activity interventions, psychological support and medication, where appropriate. The service will be delivered both digitally and face to face, both 1-2-1 and in groups. The Tier 4 services are out of scope.

The Authority aims to procure a new Tier 3 Specialist Weight Management Services across the whole of Mid and South Essex. The aim is to create a positive service user and referrer experience with good clinical outcomes and partnership working.

The aims and objectives of the service are to:

- Provide specialist assessment, treatment and support for adults with severe and complex obesity
- Support residents identified as eligible for the service to lose weight and maintain weight loss whilst improving clinical risk factors
- Provide personalised dietetic and psychological support
- Support service users to increase physical activity
- Provide access to drugs recommended by NICE for weight management which have been approved for use in a Tier 3 Specialist Weight Management Service by NHS Mid and South Essex Integrated Care Board

The contract term is from 01st April 2025 - 31st March 2028, with the option to extend for a maximum of 24 months. The aggregate value of the contract (including extensions) as advertised in the Find a Tender Service (FTS) is £7,487,715.00. The aggregate value of the contract (excluding extensions) is £4,522,373.00 Sterling.

The service that this notice relates is within scope of the Provider Selection Regime (PSR).

The Authority is bound only by the Health Care Services (Provider Selection Regime) Regulations 2023.

### **II.2.5) Award criteria**

Quality criterion - Name: PSR Key Criteria 1 - Quality and Innovation / Weighting: 42.00%

Quality criterion - Name: PSR Key Criteria 2 - Value / Weighting: 20.00%

Quality criterion - Name: PSR Key Criteria 3 - Integration, Collaboration and Service Sustainability / Weighting: 14.00%%

Quality criterion - Name: PSR Key Criteria 4 - Improving Access, Reducing Health Inequalities and Facilitating Choice / Weighting: 14.00%

Quality criterion - Name: PSR Key Criteria 5 - Social Value / Weighting: 10.00%

Cost criterion - Name: Price (Commercial Offer Template) / Weighting: 20

### **II.2.11) Information about options**

Options: Yes

Description of options

Option to extend for a maximum of 24 months total (12 months extension and a further 12 months).

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2.14) Additional information**

The service that this notice relates is within scope of the Provider Selection Regime (PSR). The Authority is bound only by the Health Care Services (Provider Selection Regime) Regulations 2023.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-029307](#)

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

28 November 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

SECOND NATURE HEALTHY HABITS LTD

Scale Space, 58 Wood Lane

London

W12 7RZ

Country

United Kingdom

NUTS code

- UKI - London

Companies House

08511152

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £7,487,715

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## **Section VI. Complementary information**

### **VI.3) Additional information**

Please note that this form has a mandatory minimum requirement for at least '1' to be marked against the below statements. The true number should be read as '0'.

Section V Award of Contract:

V.2.2) Information about tenders:

- Number of tenders received from tenderers from other EU Member States: '0'

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The Authority intends to award a NHS Standard Contract for the provision of Tier 3 Specialist Weight Management Services for Mid and South Essex.

In line with the regulations, the Authority will observe the standstill period from Wednesday 4th December until midnight Friday 13th December 2024. Representations by Providers must be made to the Authority by Friday 13th December 2024, this can be made via email to [cariad.burgess@attain.co.uk](mailto:cariad.burgess@attain.co.uk).

Please note that this contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR.

#### DECISION MAKING PROCESS:

The selected provider was selected due to achieving the highest scores across the key criteria used. The provider has been assessed and passed against the relevant key criteria.

Basic Selection Criteria was set out in the procurement documentation, the Selection Questionnaire (SQ) and were scored Pass/Fail.

The Key Criteria was set out in the procurement documentation. The Key Criteria was:

PSR Key Criteria 1 - Quality and Innovation 42.00%

PSR Key Criteria 2 - Value 20.00%

PSR Key Criteria 3 - Integration, Collaboration and Service Sustainability 14.00%%

PSR Key Criteria 4 - Improving Access, Reducing Health Inequalities and Facilitating Choice 14.00%

PSR Key Criteria 5 - Social Value 10.00%

The decision to award this procurement has been taken by the following approval committees by NHS Mid and South Essex ICB, Working and Decision-Making Group 29th November 2024. There were no conflicts of interest identified among the procurement project group members approving the award of the procurement.

## **VI.4) Procedures for review**

### **VI.4.1) Review body**



NHS Mid and South Essex Integrated Care Board

Phoenix House, Christopher Martin Rd,

Basildon

SS14 3HG

Email

[cariad.burgess@attain.co.uk](mailto:cariad.burgess@attain.co.uk)

Country

United Kingdom

#### **VI.4.2) Body responsible for mediation procedures**

NHS Mid and South Essex Integrated Care Board

Phoenix House, Christopher Martin Rd,

Basildon

SS14 3HG

Country

United Kingdom

#### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Representations must be made to the relevant Authority at the email address indicated in section V1.3 by Friday 13th December 2024 and clearly articulate any suspected breach in the Provider Selection Regime (PSR). This will then be reviewed by the Authority's PSR Representation Review Panel.