

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/038697-2025>

Award

SSJ Building MS (BMS)- heating and cooling for the British Embassy in Washington

Foreign, Commonwealth and Development Office

UK5: Transparency notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-038697

Procurement identifier (OCID): ocds-h6vhtk-055c43 ([view related notices](#))

Published 9 July 2025, 3:54pm

Scope

Reference

CPG/12667/2025

Description

Schneider Electric is the sole entity with the requisite expertise, specialized knowledge, and proven

capabilities to effectively service and maintain the systems-both legacy and newly installed-at the

British Embassy Washington (BEW). As the original provider and installer of the equipment, Schneider

Electric possesses unique familiarity with its proprietary designs and configurations,

ensuring optimal

performance, compliance, and seamless integration of any maintenance or upgrades. In addition, the

system must be maintained by Schneider to guarantee warranty. Their unparalleled competency

eliminates the risk of compromising the operational integrity of these critical systems.

Contract 1. CPG/12667/2025 - SSJ Building MS (BMS)- heating and cooling for the British Embassy in Washington

Supplier

- [SCHNEIDER ELECTRIC FEDERAL](#)

Contract value

- £262,190.73 excluding VAT
- £262,190.73 including VAT

Above the relevant threshold

Earliest date the contract will be signed

14 July 2025

Contract dates (estimated)

- 21 July 2025 to 8 June 2027
- 1 year, 10 months, 19 days

Main procurement category

Services

CPV classifications

- 50000000 - Repair and maintenance services

Contract locations

- US - United States

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Direct award

Direct award justification

Single supplier - technical reasons

Although, other Building Management/Automation System Contractors were identified it was established that due to the merger of a legacy and new (upgrade) system this would pose a significant risk to FCDO, regarding the system being maintained to the manufacturers specifications. Schneider Electric are the only entity who have the capability and competency to service and maintain the system (legacy and new) installed at the British Embassy Washington (BEW) premises. Subsequently, following the partial upgrade of the system, any 3rd party intervention could jeopardise warranties, whilst there are still some current issues with the system to be addressed/rectified, where the appointment of SE will assist in the process. In addition, the system must be maintained by Schneider to guarantee warranty.

Supplier

SCHNEIDER ELECTRIC FEDERAL

- Public Procurement Organisation Number: PGLJ-9182-LXNM

Schneider Electric Federal

Columbia

21046

United States

Email: Lee.Webb@SEFederal.com

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Contract 1. CPG/12667/2025 - SSJ Building MS (BMS)- heating and cooling for the British Embassy in Washington

Contracting authority

Foreign, Commonwealth and Development Office

- Public Procurement Organisation Number: PXRR-8771-PHVX

King Charles Street

London

SW1A 2AH

United Kingdom

Email: AME.Procurement2@fcdo.gov.uk

Website:

<https://www.gov.uk/government/organisations/foreign-commonwealth-development-office>

Region: UKI32 - Westminster

Organisation type: Public authority - central government