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Planning

Urine, Cerebrospinal Fluid and Body Fluids Microscopy Analysers, Reagents, Consumables and Quality Control

Business Services Organisation Procurement and Logistics Service

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-038648

Procurement identifier (OCID): ocds-h6vhtk-055c27

Published 9 July 2025, 2:52pm

Scope

Reference

5655454

Description

This is a Preliminary Market Engagement Notice published by Business Services Organisation (BSO) Procurement and Logistics Service (PaLS) on behalf of Northern Health and Social Care Trust (NHSCT) Western Health and Social Care Trust (WHSCT) Southern Health and Social Care Trust (SHSCT) South Eastern Health and Social Care Trust (SEHSCT) and Belfast Health and Social Care Trust (BHSCT) to seek engagement with the market place as PaLS are commencing work for a regional tender for an automated particle analyser to support diagnostic services across all 5 Health and Social Care Northern Ireland (HSCNI) trusts.

This preliminary market engagement notice is for an automated particle analysers that will identify, classify and quantify various particles in urine in order to reduce the need for manual microscopic review, screen out negative samples and allow for earlier reporting.

This procurement is being considered in response to diagnostic demand, the need for greater efficiency, and the desire to adopt more consistent and automated approaches to laboratory testing.

The purpose of this market engagement is to: gain greater knowledge and understanding of the current market landscape; evaluate the feasibility and effectiveness of existing solutions; educate stakeholders on emerging technologies and service models; assess supplier readiness and identify any recent developments or innovations in the provision of urine, cerebrospinal fluid and body fluids microscopy analyser(s), reagents, consumables and quality control.

Further Information:

The overall purpose of this questionnaire is to engage with prospective suppliers and gain further knowledge and understanding of the market landscape.

Suppliers should note that any interest shown in this Preliminary Market Engagement exercise does not constitute a commitment to participate in any future tendering exercise.

For any further information please contact palsgransha.sourcing@hscni.net

Contract dates (estimated)

- 1 August 2026 to 31 July 2030
- Possible extension to 31 July 2032
- 6 years

Main procurement category

Goods

CPV classifications

- 33000000 - Medical equipments, pharmaceuticals and personal care products

- 38000000 - Laboratory, optical and precision equipments (excl. glasses)
- 38400000 - Instruments for checking physical characteristics
- 38434000 - Analysers

Contract locations

- UKN - Northern Ireland

Engagement

Engagement deadline

30 July 2025

Engagement process description

This process will include a preliminary market engagement questionnaire, a presentation to HSCNI subject matter experts and a question session with the experts following the presentation.

We invite prospective suppliers to participate in this initial market engagement exercise by initially completing the Preliminary Market Engagement Questionnaire.

The preliminary market questionnaire can be obtained by contacting palsgransha.sourcing@hscni.net and requesting a CP12 Preliminary Market Engagement Questionnaire for tender 5655454 Urine, Cerebrospinal Fluid and Body Fluids Microscopy Analysers, Reagents, Consumables and Quality Control.

Important Deadlines

Request Deadline: All requests for the Preliminary Market Engagement Questionnaire must be submitted by 3:00 PM on 23/07/2025.

Please note: Requests received after this deadline will not be considered or fulfilled.

Submission Deadline: Completed questionnaires must be returned via email to palsgransha.sourcing@hscni.net no later than 3:00 PM on 30/07/2025 2025.

The presentation and following question session will take place at a date, time and location to be specified by PaLS. Invitations to this session will only be sent to those who have completed and submitted the CP12 Preliminary Market Engagement Questionnaire. Please note spaces for this session will be limited.

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Contracting authority

Business Services Organisation Procurement and Logistics Service

- Public Procurement Organisation Number: PWNJ-1991-NGDW

PaLS Supplies Building, Gransha Park

Derry

BT47 6YZ

United Kingdom

Email: palsgransha.sourcing@hscni.net

Region: UKN0A - Derry City and Strabane

Organisation type: Public authority - central government

Devolved regulations that apply: Northern Ireland