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Award

AME-563 Tender for digital learning materials for English in the Workplace (Colombia)

British Council

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-038596

Procurement identifier (OCID): ocids-h6vhtk-04efa9 ([view related notices](#))

Published 9 July 2025, 1:51pm

Scope

Description

The selected provider will work on delivering professional services for the provision of virtual English learning materials for a programme with a specialised focus on workplace contexts, aimed at strengthening the language skills necessary to communicate effectively in professional environments. Additionally, the programme seeks to develop hard skills (such as managing and participating in meetings, negotiation, sales, presentations, and time management) and soft skills (such as leadership, decision-making, teamwork, and assertive communication). In this context, the provision of virtual English learning materials, aimed at young adults in workplace settings, must include content for a multi-level course featuring activities in grammar, vocabulary, pronunciation, and the development of the four key skills: reading, listening, writing, and speaking. Furthermore, the materials must offer review and practice activities that reinforce these contents throughout the units, as well as comprehensive teaching guides for delivering the student book lessons and a clear scope and sequence. In addition, the materials should include interactive exercises, videos, self-assessment tools. It is a plus if the platform can track student progress and provides online diagnostic tests to assess progress. The platform must also incorporate continuous assessment strategies, regular progress reports, and specialised technical support. The services covered by this invitation will be formalised through a framework agreement between the selected provider and the British Council,

with a term of up to three (3) years and an estimated maximum budget, without this implying an obligation to fully utilise the total budget. Specific activities will be defined through individual service orders, according to the programme's needs, thus ensuring the effective and timely implementation of the contracted services.

Contract 1

Supplier

- [RICHMOND SAS](#)

Contract value

- £437,292 excluding VAT
- £520,377 including VAT

Above the relevant threshold

Award decision date

8 July 2025

Date assessment summaries were sent to tenderers

9 July 2025

Standstill period

- End: 21 July 2025
- 8 working days

Earliest date the contract will be signed

28 July 2025

Contract dates (estimated)

- 30 July 2025 to 31 July 2026
- Possible extension to 23 July 2029
- 3 years, 11 months, 25 days

Description of possible extension:

option of 12 months extension

Main procurement category

Services

CPV classifications

- 80420000 - E-learning services

Contract locations

- CO - Colombia

Information about tenders

- 5 tenders received
- 5 tenders assessed in the final stage:
 - 1 submitted by small and medium-sized enterprises (SME)
 - 1 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 4 suppliers unsuccessful (details included for contracts over £5 million)

Procedure

Procedure type

Open procedure

Supplier

RICHMOND SAS

- Public Procurement Organisation Number: PRHJ-4976-VYCR

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Bogota

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Colombia

Email: jclopez@santillana.com

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1

Contracting authority

British Council

- Public Procurement Organisation Number: PHTN-1551-GCQH

1 Redman Place

London

E20 1JQ

United Kingdom

Contact name: Beatriz Calderon

Email: Beatrix.Calderon1@britishcouncil.org

Website: <http://www.britishcouncil.org>

Region: UKI41 - Hackney and Newham

Organisation type: Public authority - sub-central government