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Contract

## **Approved Installer List in relation to Scaling up Retrofit through Energy Company Obligations and the Great British Insulation Scheme**

BIRMINGHAM CITY COUNCIL

F25: Concession award notice

Notice identifier: 2024/S 000-038584

Procurement identifier (OCID): ocids-h6vhtk-0488b2

Published 29 November 2024, 11:59am

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

BIRMINGHAM CITY COUNCIL

Council House, 1 Victoria Square

BIRMINGHAM

B1 1BB

#### **Email**

[cps@birmingham.gov.uk](mailto:cps@birmingham.gov.uk)

#### **Country**

United Kingdom

#### **Region code**

UKG31 - Birmingham

## **Justification for not providing organisation identifier**

Not on any register

### **Internet address(es)**

Main address

[www.birmingham.gov.uk](http://www.birmingham.gov.uk)

Buyer's address

[www.in-tendhost.co.uk/birminghamcc](http://www.in-tendhost.co.uk/birminghamcc)

## **I.4) Type of the contracting authority**

Regional or local authority

## **I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Approved Installer List in relation to Scaling up Retrofit through Energy Company Obligations and the Great British Insulation Scheme

Reference number

P2203

#### **II.1.2) Main CPV code**

- 71314000 - Energy and related services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Birmingham City Council (the Council) has created an Approved Installer List (AIL) of suitably experienced retrofit installation companies with specific expertise in delivery of Energy Company Obligations (ECO) and the Great British Insulation Scheme (GBIS).

The Council's ambition is that installers deliver retrofit measures across 3000 properties in the City of Birmingham per annum.

Neither the Council nor households shall provide any funding towards the retrofit measures.

The installers are required to deliver the retrofit improvement measures and apply for funding to the relevant organisations / body.

The retrofit measures that are expected to be delivered by installers are those eligible through the ECO and GBIS programmes (the scope and measures will be flexible to accommodate future changes to the ECO/GBIS provisions or other Government led funded schemes of a similar energy company obligation nature).

#### **II.1.5) Estimated total value**

Value excluding VAT: £265,000,000

#### **II.1.6) Information about lots**

This concession is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £108,333,333

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 09332000 - Solar installation
- 42160000 - Boiler installations
- 42511110 - Heat pumps
- 45262700 - Building alteration work
- 45315000 - Electrical installation work of heating and other electrical building-equipment
- 45320000 - Insulation work

- 45331000 - Heating, ventilation and air-conditioning installation work
- 45421100 - Installation of doors and windows and related components
- 45453100 - Refurbishment work
- 50721000 - Commissioning of heating installations
- 71314300 - Energy-efficiency consultancy services
- 71315200 - Building consultancy services
- 98391000 - Decommissioning services

### **II.2.3) Place of performance**

NUTS codes

- UKG - West Midlands (England)

Main site or place of performance

Birmingham

### **II.2.4) Description of the procurement**

Through the Energy Company Obligations programme there is significant opportunity to increase fully funded investment into retrofitting the most inefficient homes of all tenures across the city. The Council is seeking to facilitate an increase in the number of properties which can be benefited through the schemes.

The Council will be looking for retrofit improvements to be delivered to approx. 3,000 homes per annum. Installers will work City wide to maximise the delivery of high-quality retrofit through these schemes. The services required relate to all eligible tenures.

Installers will be required to market, develop, deliver and manage a holistic service (from application to completion) for households. The retrofit measures that are expected to be delivered to Birmingham citizens by installers include, but are not limited to; insulation works, low carbon heating systems, renewable energy installations, heating system upgrades and repairs, windows and doors, draught proofing and other associated enabling building works.

The Council is looking to secure an annual concession fee from each installer. This fee will be used to cover the Council's costs in targeting and promoting ECO and GBIS funded measures in Birmingham, verifying household eligibility and signing declarations etc.

Installers and their supply chains will be required to actively participate in the achievement of the Council's social, economic and environmental objectives. Accordingly, contract documents may relate to social, economic and environmental considerations.

#### **II.2.5) Award criteria**

Concession is awarded on the basis of the criteria described below:

- Criterion: Quality - 55%
- Criterion: Price - 30%
- Criterion: Social Value - 15%

#### **II.2.7) Duration of the concession**

Duration in months

17

#### **II.2.14) Additional information**

With the option to extend up to a further three years

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### **Section IV. Procedure**

#### **IV.1) Description**

##### **IV.1.1) Form of procedure**

Award procedure with prior publication of a concession notice

#### **IV.2) Administrative information**

##### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-024939](#)

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## **Section V. Award of concession**

A concession/lot is awarded: Yes

### **V.2) Award of concession**

#### **V.2.1) Date of concession award decision**

18 November 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 13

Number of tenders received by electronic means: 13

The concession has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the concessionaire**

City Energy Network Ltd

Cardiff

Country

United Kingdom

NUTS code

- UKL22 - Cardiff and Vale of Glamorgan

Companies House

07889412

The concessionaire is an SME

No

#### **V.2.4) Information on value of concession and main financing terms (excluding VAT)**

Total value of the concession/lot: £28,333,333

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## **Section V. Award of concession**

A concession/lot is awarded: Yes

### **V.2) Award of concession**

#### **V.2.1) Date of concession award decision**

18 November 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 13

Number of tenders received by electronic means: 13

The concession has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the concessionaire**

Golden Globe Merchants Limited

London

Country

United Kingdom

NUTS code

- UKI - London

Companies House

07812048

The concessionaire is an SME

Yes

#### **V.2.4) Information on value of concession and main financing terms (excluding VAT)**

Total value of the concession/lot: £40,000,000

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## **Section V. Award of concession**

A concession/lot is awarded: Yes

### **V.2) Award of concession**

#### **V.2.1) Date of concession award decision**

18 November 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 13

Number of tenders received by electronic means: 13

The concession has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the concessionaire**

Next Energy Solutions Ltd

Warrington

Country

United Kingdom

NUTS code

- UKD61 - Warrington

Companies House

10147744

The concessionaire is an SME

Yes

#### **V.2.4) Information on value of concession and main financing terms (excluding VAT)**

Total value of the concession/lot: £40,000,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court of England and Wales

Royal Courts of Justice, Strand

London

WC2A 2LL

Country

United Kingdom