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Contract

Approved Installer List in relation to Scaling up Retrofit through Energy Company Obligations and the Great British Insulation Scheme

BIRMINGHAM CITY COUNCIL

F25: Concession award notice

Notice identifier: 2024/S 000-038584

Procurement identifier (OCID): ocds-h6vhtk-0488b2

Published 29 November 2024, 11:59am

Section I: Contracting authority/entity

I.1) Name and addresses

BIRMINGHAM CITY COUNCIL

Council House, 1 Victoria Square

BIRMINGHAM

B1 1BB

Email

cps@birmingham.gov.uk

Country

United Kingdom

Region code

UKG31 - Birmingham

Justification for not providing organisation identifier

Not on any register

Internet address(es)

Main address

www.birmingham.gov.uk

Buyer's address

www.in-tendhost.co.uk/birminghamcc

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Approved Installer List in relation to Scaling up Retrofit through Energy Company Obligations and the Great British Insulation Scheme

Reference number

P2203

II.1.2) Main CPV code

- 71314000 - Energy and related services

II.1.3) Type of contract

Services

II.1.4) Short description

Birmingham City Council (the Council) has created an Approved Installer List (AIL) of suitably experienced retrofit installation companies with specific expertise in delivery of Energy Company Obligations (ECO) and the Great British Insulation Scheme (GBIS).

The Council's ambition is that installers deliver retrofit measures across 3000 properties in the City of Birmingham per annum.

Neither the Council nor households shall provide any funding towards the retrofit measures.

The installers are required to deliver the retrofit improvement measures and apply for funding to the relevant organisations / body.

The retrofit measures that are expected to be delivered by installers are those eligible through the ECO and GBIS programmes (the scope and measures will be flexible to accommodate future changes to the ECO/GBIS provisions or other Government led funded schemes of a similar energy company obligation nature).

II.1.5) Estimated total value

Value excluding VAT: £265,000,000

II.1.6) Information about lots

This concession is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £108,333,333

II.2) Description

II.2.2) Additional CPV code(s)

- 09332000 - Solar installation
- 42160000 - Boiler installations
- 42511110 - Heat pumps
- 45262700 - Building alteration work
- 45315000 - Electrical installation work of heating and other electrical building-equipment
- 45320000 - Insulation work

- 45331000 - Heating, ventilation and air-conditioning installation work
- 45421100 - Installation of doors and windows and related components
- 45453100 - Refurbishment work
- 50721000 - Commissioning of heating installations
- 71314300 - Energy-efficiency consultancy services
- 71315200 - Building consultancy services
- 98391000 - Decommissioning services

II.2.3) Place of performance

NUTS codes

- UKG - West Midlands (England)

Main site or place of performance

Birmingham

II.2.4) Description of the procurement

Through the Energy Company Obligations programme there is significant opportunity to increase fully funded investment into retrofitting the most inefficient homes of all tenures across the city. The Council is seeking to facilitate an increase in the number of properties which can be benefited through the schemes.

The Council will be looking for retrofit improvements to be delivered to approx. 3,000 homes per annum. Installers will work City wide to maximise the delivery of high-quality retrofit through these schemes. The services required relate to all eligible tenures.

Installers will be required to market, develop, deliver and manage a holistic service (from application to completion) for households. The retrofit measures that are expected to be delivered to Birmingham citizens by installers include, but are not limited to; insulation works, low carbon heating systems, renewable energy installations, heating system upgrades and repairs, windows and doors, draught proofing and other associated enabling building works.

The Council is looking to secure an annual concession fee from each installer. This fee will be used to cover the Council's costs in targeting and promoting ECO and GBIS funded measures in Birmingham, verifying household eligibility and signing declarations etc.

Installers and their supply chains will be required to actively participate in the achievement of the Council's social, economic and environmental objectives. Accordingly, contract documents may relate to social, economic and environmental considerations.

II.2.5) Award criteria

Concession is awarded on the basis of the criteria described below:

- Criterion: Quality - 55%
- Criterion: Price - 30%
- Criterion: Social Value - 15%

II.2.7) Duration of the concession

Duration in months

17

II.2.14) Additional information

With the option to extend up to a further three years

Section IV. Procedure

IV.1) Description

IV.1.1) Form of procedure

Award procedure with prior publication of a concession notice

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-024939](#)

Section V. Award of concession

A concession/lot is awarded: Yes

V.2) Award of concession

V.2.1) Date of concession award decision

18 November 2024

V.2.2) Information about tenders

Number of tenders received: 13

Number of tenders received by electronic means: 13

The concession has been awarded to a group of economic operators: No

V.2.3) Name and address of the concessionaire

City Energy Network Ltd

Cardiff

Country

United Kingdom

NUTS code

- UKL22 - Cardiff and Vale of Glamorgan

Companies House

07889412

The concessionaire is an SME

No

V.2.4) Information on value of concession and main financing terms (excluding VAT)

Total value of the concession/lot: £28,333,333

Section V. Award of concession

A concession/lot is awarded: Yes

V.2) Award of concession

V.2.1) Date of concession award decision

18 November 2024

V.2.2) Information about tenders

Number of tenders received: 13

Number of tenders received by electronic means: 13

The concession has been awarded to a group of economic operators: No

V.2.3) Name and address of the concessionaire

Golden Globe Merchants Limited

London

Country

United Kingdom

NUTS code

- UKI - London

Companies House

07812048

The concessionaire is an SME

Yes

V.2.4) Information on value of concession and main financing terms (excluding VAT)

Total value of the concession/lot: £40,000,000

Section V. Award of concession

A concession/lot is awarded: Yes

V.2) Award of concession

V.2.1) Date of concession award decision

18 November 2024

V.2.2) Information about tenders

Number of tenders received: 13

Number of tenders received by electronic means: 13

The concession has been awarded to a group of economic operators: No

V.2.3) Name and address of the concessionaire

Next Energy Solutions Ltd

Warrington

Country

United Kingdom

NUTS code

- UKD61 - Warrington

Companies House

10147744

The concessionaire is an SME

Yes

V.2.4) Information on value of concession and main financing terms (excluding VAT)

Total value of the concession/lot: £40,000,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

High Court of England and Wales

Royal Courts of Justice, Strand

London

WC2A 2LL

Country

United Kingdom