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Tender

ID 5502349 - DfE - Invest NI - Development and Delivery of the Invest NI Go Global Programme

DfE: Invest NI

F02: Contract notice

Notice identifier: 2024/S 000-038514

Procurement identifier (OCID): ocds-h6vhtk-04c0ed

Published 28 November 2024, 5:19pm

Section I: Contracting authority

I.1) Name and addresses

DfE: Invest NI

Bedford Square, Bedford Street

BELFAST

BT2 7ES

Contact

SSDAdmin.CPDfinance-ni.gov.uk

Email

SDAdmin@CPDfinance-ni.gov.uk

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://etendersni.gov.uk/epps>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://etendersni.gov.uk/epps>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

ID 5502349 - DfE - Invest NI - Development and Delivery of the Invest NI Go Global Programme

Reference number

5502349

II.1.2) Main CPV code

- 80500000 - Training services

II.1.3) Type of contract

Services

II.1.4) Short description

Invest NI in recognising the challenge for Small and Medium-Sized Enterprises (SME's) and in particular to grow export sales in markets outside of the UK and Republic of Ireland, wish to appoint a Contractor to provide a Go Global Programme that will support our SME's to develop their International business footprint and give them the confidence, ambition, knowledge and skills required to sell their products and services in new export markets. The initial focus will be Europe, enabling businesses to take advantage of the "Windsor Framework" then will expand to North America and beyond depending on company needs and the opportunity presented. As a result, Invest NI is seeking to appoint a Contractor for the delivery and management of "The Go Global Programme" for a five-year period, with an anticipated launch date in financial quarter 4 2024/25. Tenderers should refer to the Specification for further details.

II.1.5) Estimated total value

Value excluding VAT: £1,958,400

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 80522000 - Training seminars
- 80532000 - Management training services
- 73000000 - Research and development services and related consultancy services
- 73200000 - Research and development consultancy services
- 73210000 - Research consultancy services
- 73220000 - Development consultancy services
- 79310000 - Market research services
- 79413000 - Marketing management consultancy services
- 73110000 - Research services
- 79342000 - Marketing services
- 79411000 - General management consultancy services
- 79400000 - Business and management consultancy and related services

II.2.3) Place of performance

NUTS codes

- UKN - Northern Ireland

II.2.4) Description of the procurement

Invest NI in recognising the challenge for Small and Medium-Sized Enterprises (SME's) and in particular to grow export sales in markets outside of the UK and Republic of Ireland, wish to appoint a Contractor to provide a Go Global Programme that will support our SME's to develop their International business footprint and give them the confidence, ambition, knowledge and skills required to sell their products and services in new export markets. The initial focus will be Europe, enabling businesses to take advantage of the "Windsor Framework" then will expand to North America and beyond depending on company needs and the opportunity presented. As a result, Invest NI is seeking to appoint a Contractor for

the delivery and management of “The Go Global Programme” for a five-year period, with an anticipated launch date in financial quarter 4 2024/25. Tenderers should refer to the Specification for further details.

II.2.5) Award criteria

Quality criterion - Name: Export Programme Delivery Experience / Weighting: 24

Quality criterion - Name: Individual export projects experience across various markets / Weighting: 18

Quality criterion - Name: Proposed Programme Design and Content / Weighting: 11.25

Quality criterion - Name: International Expansion / Weighting: 11.25

Quality criterion - Name: Social Value / Weighting: 10.5

Cost criterion - Name: Total Contract Price/Cost / Weighting: 25

II.2.6) Estimated value

Value excluding VAT: £1,958,400

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

24

This contract is subject to renewal

Yes

Description of renewals

This is a first time programme for Invest NI. the contract, depending on its success will likely be retendered in the future.

II.2.10) Information about variants

Variants will be accepted: No

II.2.11) Information about options

Options: Yes

Description of options

The initial contract is for a period of 24 months from the date of appointment with options to extend for two further periods of 24 months and 12 months respectively i.e. 2 + 2 + 1

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section III. Legal, economic, financial and technical information

III.1) Conditions for participation

III.1.2) Economic and financial standing

Selection criteria as stated in the procurement documents

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.2) Time limit for receipt of tenders or requests to participate

Date

20 January 2025

Local time

3:00pm

IV.2.4) Languages in which tenders or requests to participate may be submitted

English

IV.2.6) Minimum time frame during which the tenderer must maintain the tender

Tender must be valid until: 20 April 2025

IV.2.7) Conditions for opening of tenders

Date

20 January 2025

Local time

3:30pm

Section VI. Complementary information

VI.1) Information about recurrence

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: estimated to be 2030

VI.3) Additional information

The successful contractor's performance on the contract will be regularly monitored. Contractors not delivering on contract requirements is a serious matter. It means the public purse is not getting what it is paying for. If a contractor fails to reach Satisfactory levels of contract performance they will be given a specified time to improve. If, after the specified time, they still fail to reach Satisfactory levels of contract performance, the matter will be escalated to senior management in CPD for further action. If this occurs. And their performance still does not improve to satisfactory levels within the specified period, it may be regarded as an act of grave Professional misconduct and they may be issued with a Certificate of Unsatisfactory Performance and the contract may be terminated. The issue of a Certificate of Unsatisfactory Performance will result in the contractor being excluded from all procurement competitions. Being undertaken by Centres of Procurement Expertise on behalf of bodies covered by the Northern Ireland Procurement Policy for a. Period of twelve months from the date of issue of the certificate

VI.4) Procedures for review

VI.4.1) Review body

The UK does not have any such bodies with responsibility for appeal/mediation procedures. Instead; any challenges are dealt with by the High Court, Commercial Division, to which proceedings may be issued regarding alleged breaches of the PCR 2015 as amended

Belfast

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

CPD will comply with the Public Contracts Regulations 2015 (as amended) and where appropriate, will incorporate a standstill period (i.e. a minimum of 10 calendar days) at the point information on the award of contract is communicated to tenderers. That notification will provide full information on the award decision. This provides time for the unsuccessful tenderers to challenge the award decision before the contract is entered into