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Tender

NRW Arboriculture, Chainsaw and Tree Safety Framework 2025-2029

Natural Resources Wales

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-038224

Procurement identifier (OCID): ocds-h6vhtk-055b17

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Scope

Reference

project_59656

Description

Tender notice for NRW's Arb & Chainsaw Service framework renewal, covering 4 geographical areas and two separate lot types; arboriculture services and chainsaw service

Commercial tool

Establishes a framework

Total value (estimated)

- £8,000,000 excluding VAT
- £9,600,000 including VAT

Above the relevant threshold

Main procurement category

Services

CPV classifications

- 77200000 - Forestry services
- 03000000 - Agricultural, farming, fishing, forestry and related products

Contract locations

- UKL - Wales

Lot constraints

Maximum number of lots a supplier can bid for: 2

Maximum number of lots a supplier can be awarded: 2

Description of how multiple lots may be awarded:

The number of suppliers that NRW intends to appoint for each Lot is stated below. The numbers indicated represent the preferred number, but the actual number of suppliers appointed may vary depending on the outcome of the procurement process and could be

more or less than indicated.

Lot 1 North Wales Arb - up to 8

Lot 2 North Wales Chainsaw - up to 8

Lot 3 Mid Wales Arb - up to 8

Lot 4 Mid Wales Chainsaw - up to 8

Lot 5 South West Wales Arb - up to 8

Lot 6 South West Wales Chainsaw - up to 8

Lot 7 South East/Central Wales Arb - up to 8

Lot 8 South East/Central Wales Chainsaw - up to 8

Suppliers are permitted to bid for

ONE Arboriculture and ONE Chainsaw lot only.

Bidders must chose just one geographical area in which to bid. (The Arboriculture and Chainsaw Lots applied for cannot be in different Lot areas).

Suppliers will be required to indicate which Lots they are bidding for in the online form in eTender Wales. Tender responses which do not comply with this requirement as to how to bid in respect of the Lots may be determined by NRW to be non-compliant and therefore excluded from the procurement.

Not the same for all lots

Contract dates and options are shown in Lot sections, because they are not the same for all lots.

Lot 1. North Wales Arboriculture Services

Description

North Wales Arboriculture Services - suppliers may be offered work through direct award or mini-competition anywhere in North Wales - refer to lotting map in tender documents.

Lot value (estimated)

- £1,000,000 excluding VAT
- £1,200,000 including VAT

Framework lot values may be shared with other lots

Contract dates (estimated)

- 30 October 2025 to 30 October 2027
- Possible extension to 30 October 2029
- 4 years, 1 day

Description of possible extension:

The anticipated duration of the Framework Agreement will be 2 years with options to extend an extra 2 years (2+1+1)

- Extension will be dependent on the following or other criteria
- Market conditions

- Operational requirement changes
- Supplier performance

The decision on whether to use the above options will be at NRW's discretion.

The duration of any individual call-off contract awarded under this framework agreement will be as set out during the specific call-off process.

Options

The right to additional purchases while the contract is valid.

NRW will use this lot for any or all of its service requirements in North Wales.

NRW does not guarantee any level of spend to suppliers.

NRW may, at its discretion use a contingency lot for mini-competition where a previous lot competition has not been successful or where work likes on or near to geographical lot boundaries.

Same for all lots

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

Lot 2. North Wales Chainsaw Services

Description

Chainsaw Services in North Wales

Lot value (estimated)

- £1,000,000 excluding VAT
- £1,200,000 including VAT

Framework lot values may be shared with other lots

Contract dates (estimated)

- 30 November 2025 to 30 October 2027
- Possible extension to 30 October 2029
- 3 years, 11 months, 1 day

Description of possible extension:

The anticipated duration of the Framework Agreement will be 2 years with options to extend an extra 2 years (2+1+1)

- Extension will be dependent on the following or other criteria
- Market conditions
- Operational requirement changes
- Supplier performance

The decision on whether to use the above options will be at NRW's discretion.

The duration of any individual call-off contract awarded under this framework agreement will be as set out during the specific call-off process.

Options

The right to additional purchases while the contract is valid.

NRW will use this lot for any or all of its service requirements in North Wales.

NRW does not guarantee any level of spend to suppliers.

NRW may, at its discretion use a contingency lot for mini-competition where a previous lot competition has not been successful or where work likes on or near to geographical lot boundaries.

Same for all lots

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

Lot 3. Mid Wales Arboriculture Services

Description

Arboriculture Services in Mid Wales

Lot value (estimated)

- £1,000,000 excluding VAT
- £1,200,000 including VAT

Framework lot values may be shared with other lots

Contract dates (estimated)

- 30 November 2025 to 30 October 2027
- Possible extension to 30 October 2029
- 3 years, 11 months, 1 day

Description of possible extension:

The anticipated duration of the Framework Agreement will be 2 years with options to extend an extra 2 years (2+1+1)

- Extension will be dependent on the following or other criteria
- Market conditions
- Operational requirement changes
- Supplier performance

The decision on whether to use the above options will be at NRW's discretion.

The duration of any individual call-off contract awarded under this framework agreement will be as set out during the specific call-off process.

Options

The right to additional purchases while the contract is valid.

NRW will use this lot for any or all of its service requirements in Mid Wales.

NRW does not guarantee any level of spend to suppliers.

NRW may, at its discretion use a contingency lot for mini-competition where a previous lot competition has not been successful or where work takes on or near to geographical lot boundaries.

Same for all lots

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

Lot 4. Mid Wales Chainsaw Services

Description

Chainsaw Services in Mid Wales

Lot value (estimated)

- £1,000,000 excluding VAT
- £1,200,000 including VAT

Framework lot values may be shared with other lots

Contract dates (estimated)

- 30 November 2025 to 30 October 2027
- Possible extension to 30 October 2029
- 3 years, 11 months, 1 day

Description of possible extension:

The anticipated duration of the Framework Agreement will be 2 years with options to extend an extra 2 years (2+1+1)

- Extension will be dependent on the following or other criteria
- Market conditions
- Operational requirement changes
- Supplier performance

The decision on whether to use the above options will be at NRW's discretion.

The duration of any individual call-off contract awarded under this framework agreement will be as set out during the specific call-off process.

Options

The right to additional purchases while the contract is valid.

NRW will use this lot for any or all of its service requirements in Mid Wales.

NRW does not guarantee any level of spend to suppliers.

NRW may, at its discretion use a contingency lot for mini-competition where a previous lot competition has not been successful or where work likes on or near to geographical lot boundaries.

Same for all lots

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

Lot 5. South West Wales Arboriculture Services

Description

Arboriculture Services in South West Wales

Lot value (estimated)

- £1,000,000 excluding VAT
- £1,200,000 including VAT

Framework lot values may be shared with other lots

Contract dates (estimated)

- 30 November 2025 to 30 October 2027
- Possible extension to 30 October 2029
- 3 years, 11 months, 1 day

Description of possible extension:

The anticipated duration of the Framework Agreement will be 2 years with options to extend an extra 2 years (2+1+1)

- Extension will be dependent on the following or other criteria
- Market conditions
- Operational requirement changes
- Supplier performance

The decision on whether to use the above options will be at NRW's discretion.

The duration of any individual call-off contract awarded under this framework agreement will be as set out during the specific call-off process.

Options

The right to additional purchases while the contract is valid.

NRW will use this lot for any or all of its service requirements in South West Wales.

NRW does not guarantee any level of spend to suppliers.

NRW may, at its discretion use a contingency lot for mini-competition where a previous lot competition has not been successful or where work likes on or near to geographical lot boundaries.

Same for all lots

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

Lot 6. South West Wales Chainsaw Services

Description

Chainsaw Services in South West Wales

Lot value (estimated)

- £1,000,000 excluding VAT
- £1,200,000 including VAT

Framework lot values may be shared with other lots

Contract dates (estimated)

- 30 November 2025 to 30 October 2027
- Possible extension to 30 October 2029
- 3 years, 11 months, 1 day

Description of possible extension:

The anticipated duration of the Framework Agreement will be 2 years with options to extend an extra 2 years (2+1+1)

- Extension will be dependent on the following or other criteria
- Market conditions
- Operational requirement changes
- Supplier performance

The decision on whether to use the above options will be at NRW's discretion.

The duration of any individual call-off contract awarded under this framework agreement will be as set out during the specific call-off process.

Options

The right to additional purchases while the contract is valid.

NRW will use this lot for any or all of its service requirements in South West Wales.

NRW does not guarantee any level of spend to suppliers.

NRW may, at its discretion use a contingency lot for mini-competition where a previous lot competition has not been successful or where work likes on or near to geographical lot boundaries.

Same for all lots

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

Lot 7. South East-Central Wales Arboriculture Services

Description

Arboriculture Services in South East-Central Wales

Lot value (estimated)

- £1,000,000 excluding VAT
- £1,200,000 including VAT

Framework lot values may be shared with other lots

Contract dates (estimated)

- 30 November 2025 to 31 October 2027
- Possible extension to 30 October 2029
- 3 years, 11 months, 1 day

Description of possible extension:

The anticipated duration of the Framework Agreement will be 2 years with options to extend an extra 2 years (2+1+1)

- Extension will be dependent on the following or other criteria
- Market conditions
- Operational requirement changes
- Supplier performance

The decision on whether to use the above options will be at NRW's discretion.

The duration of any individual call-off contract awarded under this framework agreement will be as set out during the specific call-off process.

Options

The right to additional purchases while the contract is valid.

NRW will use this lot for any or all of its service requirements in South East -Central Wales.

NRW does not guarantee any level of spend to suppliers.

NRW may, at its discretion use a contingency lot for mini-competition where a previous lot competition has not been successful or where work likes on or near to geographical lot boundaries.

Same for all lots

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

Lot 8. South East-Central Wales Chainsaw Services

Description

Chainsaw Services in South East-Central Wales

Lot value (estimated)

- £1,000,000 excluding VAT
- £1,200,000 including VAT

Framework lot values may be shared with other lots

Contract dates (estimated)

- 30 November 2025 to 30 October 2027
- Possible extension to 30 October 2029
- 3 years, 11 months, 1 day

Description of possible extension:

The anticipated duration of the Framework Agreement will be 2 years with options to extend an extra 2 years (2+1+1)

- Extension will be dependent on the following or other criteria
- Market conditions
- Operational requirement changes
- Supplier performance

The decision on whether to use the above options will be at NRW's discretion.

The duration of any individual call-off contract awarded under this framework agreement will

be as set out during the specific call-off process.

Options

The right to additional purchases while the contract is valid.

NRW will use this lot for any or all of its service requirements in North Wales.

NRW does not guarantee any level of spend to suppliers.

NRW may, at its discretion use a contingency lot for mini-competition where a previous lot competition has not been successful or where work likes on or near to geographical lot boundaries.

Same for all lots

CPV classifications and contract locations are shown in the Scope section, because they are the same for all lots.

Framework

Maximum number of suppliers

64

Maximum percentage fee charged to suppliers

0%

Framework operation description

There are two mechanisms available for NRW to award contracts under this framework

A: Direct Award - up to £25K, direct award option based on

- o Price

- o Location/ CO2 impact

- o Contractor availability to mobilise

- This process will be predominantly, but not exclusively, used for reactive and emergency works. The direct award decision will be arrived at using a combination of weighed factors in the Direct Award Decision tool.
- The Contract Manager will select the appropriate relative weightings for a particular job ranging from 0-100% for each factor.
- The Direct Award Decision tool will enable NRW to identify the most suitable contractor for a particular job and supports its objectives to minimise CO2 emissions and support local supply chains.
- Direct Award Price will be the items listed in the Framework Schedule of Rates.
- Location/Carbon impact will be a score related to the Contractor's relative distance from their nominated operational location to the job.
- Availability to mobilise suitable resource may be based on lead time or current presence at another site nearby

B: Mini-competition - The mini-competition option will be used predominantly, but not exclusively, for planned and routine maintenance work of value over £25K or high risk/high value/complex work.

- The predominant method of mini-competition will be 100% Price.
- By exception, NRW may, with justification, introduce capability criteria for only the following two factors:
 - Risk Assessments

- Method Statements
- In cases where capability criteria are to apply the weightings will be :
- Price 30%-70% and Capability 30%-70%. The chosen weightings will be set out in the mini-competition pack.

NRW will reserve the right to run a mini-competition at any value

Award method when using the framework

Either with or without competition

Contracting authorities that may use the framework

Establishing party only

Participation

Legal and financial capacity conditions of participation

Lot 1. North Wales Arboriculture Services

As contained in tender documents

Lot 2. North Wales Chainsaw Services

As in tender documents

Lot 3. Mid Wales Arboriculture Services

Lot 4. Mid Wales Chainsaw Services

Lot 5. South West Wales Arboriculture Services

Lot 6. South West Wales Chainsaw Services

Lot 7. South East-Central Wales Arboriculture Services

Lot 8. South East-Central Wales Chainsaw Services

As stated in tender documents

Technical ability conditions of participation

Lot 1. North Wales Arboriculture Services

As contained in tender documents

Lot 2. North Wales Chainsaw Services

As in tender documents

Lot 3. Mid Wales Arboriculture Services

Lot 4. Mid Wales Chainsaw Services

Lot 5. South West Wales Arboriculture Services

Lot 6. South West Wales Chainsaw Services

Lot 7. South East-Central Wales Arboriculture Services

Lot 8. South East-Central Wales Chainsaw Services

As stated in tender documents

Particular suitability

Lot 1. North Wales Arboriculture Services

Lot 2. North Wales Chainsaw Services

Lot 3. Mid Wales Arboriculture Services

Lot 4. Mid Wales Chainsaw Services

Lot 5. South West Wales Arboriculture Services

Lot 6. South West Wales Chainsaw Services

Lot 7. South East-Central Wales Arboriculture Services

Lot 8. South East-Central Wales Chainsaw Services

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

22 August 2025, 5:00pm

Tender submission deadline

5 September 2025, 12:00pm

Submission address and any special instructions

eTender Wales Bravo <https://etenderwales.bravosolution.co.uk/web/login.shtml>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

20 October 2025

Recurring procurement

Publication date of next tender notice (estimated): 30 January 2029

Award criteria

Name	Type	Weighting
Quality	Quality	50.00%
Price	Price	50.00%

Other information

Description of risks to contract performance

Significant increases to cost of fuels and labour which may impact on the cost of contract delivery. Any price changes will be dealt with in accordance with the price variation process laid out in the tender documents, which is subject to SPPI

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Documents

Associated tender documents

<https://etenderwales.bravosolution.co.uk/web/login.shtml>

<etenderwales.bravosolution.co.uk/web/login.shtml>

Technical specifications to be met

<https://etenderwales.bravosolution.co.uk/web/login.shtml>

Available in tender pack

Contracting authority

Natural Resources Wales

- Public Procurement Organisation Number: PBBR-3628-MPRN

Welsh Government Offices Cathays Park

Cardiff

CF10 3NQ

United Kingdom

Contact name: Cathryn Mackinlay

Telephone: +44 3000653993

Email: cathryn.mackinlay@cyfoethnaturiolcymru.gov.uk

Website: <http://naturalresourceswales.gov.uk>

Region: UKL22 - Cardiff and Vale of Glamorgan

Organisation type: Public authority - central government

Devolved regulations that apply: Wales