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Contract

Community Mental Health Services

Bath and North East Somerset, Swindon and Wiltshire Integrated Care Board

F03: Contract award notice

Notice identifier: 2024/S 000-038166

Procurement identifier (OCID): ocds-h6vhtk-04837a

Published 26 November 2024, 2:03pm

Section I: Contracting authority

I.1) Name and addresses

Bath and North East Somerset, Swindon and Wiltshire Integrated Care Board

Chippenham

Contact

Donna Harrington

Email

donnaharrington@nhs.net

Country

United Kingdom

Region code

UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

NHS Organisation Data Service

92G

Internet address(es)

Main address

<https://bsw.icb.nhs.uk>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Community Mental Health Services

Reference number

C285559 / WA15030

II.1.2) Main CPV code

- 85100000 - Health services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS Bath and North East Somerset, Swindon and Wiltshire Integrated Care Board ("BSW") sought to commission suitably qualified providers with the capability and capacity to deliver Community Mental Health Services in line with specified requirements across the BSW footprint.

The service was procured as three lots.

Lot 1: Crisis Houses

Providing accommodation to people experiencing a mental health crisis and that are able to receive community based support who may be at risk of mental health hospital admission and people who have been discharged from. Lot 1 also consists of Places of Calm with the aim of providing a space for individuals who are suffering from mental health issues or emotional distress to visit and receive immediate support. The service is aimed at anyone who is at risk of a mental health crisis or who is struggling to manage their mental wellbeing and would benefit from professional support.

Lot 2: Intensive Outreach

A non-clinical, person-centred, trauma-informed and recovery focused service providing support for people with serious mental illness, providing a step-up and step-down service

dependent on a person's needs.

Lot 3: Primary Mental Health Service

This service will provide early help and support for people with serious mental illness. Access and intervention will be at neighbourhood/Primary Care Network level, through an integrated primary-secondary pathway that enables easier access and offers holistic care, with a range of support services tailored for people with SMI that offer choice and flexibility

Commissioners reserved the right to add funding to the contract over its duration to accommodate service development measures or initiatives, up to an equivalent value of the original contract. For the avoidance of doubt, this would mean an annual contract value of, for example, £440k per annum and a consequent increase in the overall contract value.

The contract durations are for 3 years plus an option to extend of any period of up to a further 2 years, with service commencement on the 1st April 2025 for all lots.

The total contract value for all lots is £25,685,486 if the full extension is adopted.

The procurement was carried out by NHS South, Central and West Commissioning Support Unit (SCW) on behalf of the Commissioner.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £25,685,486

II.2) Description

II.2.1) Title

Crisis Houses

Lot No

1

II.2.2) Additional CPV code(s)

- 85144000 - Residential health facilities services

- 85312500 - Rehabilitation services

II.2.3) Place of performance

NUTS codes

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

II.2.4) Description of the procurement

Bath and North East Somerset, Swindon and Wiltshire Integrated Care Board (BSW) intends to award a contract to Alabare to deliver a Place of Calm and Crisis Houses across the BSW footprint. The service consists of three service provisions, these are, Place of Calm in South Wiltshire, two Crisis Houses in Swindon and one Crisis House in Wiltshire

Operating alongside existing Places of Calm in BSW and located in south Wiltshire where there are good transport links to enable ease of access for people and wider services. The aim of the service is to provide a space for individuals who are suffering from mental health issues or emotional distress to visit and receive immediate support. The service is aimed at anyone who is at risk of a mental health crisis or who is struggling to manage their mental wellbeing and would benefit from professional support.

This notice is an intention to award a contract under the competitive process.

The approximate lifetime value of the contract for this lot is £7,844,990 including extensions.

This contract is for an existing service.

This contract is awarded to a new provider.

The dates between which the services are intended to be provided, are 1st April 2025 - 31st March 2030 including extensions.

II.2.5) Award criteria

Quality criterion - Name: Quality & Innovation / Weighting: 47

Quality criterion - Name: Integration, Collaboration and Service Sustainability / Weighting: 18

Quality criterion - Name: Improving access, reducing health inequalities and facilitating choice / Weighting: 12

Quality criterion - Name: Social Value / Weighting: 10

Cost criterion - Name: Value for Money / Weighting: 3

Cost criterion - Name: Bid Price / Weighting: 10

II.2.11) Information about options

Options: Yes

Description of options

Optional extension of up to 2 years.

II.2) Description

II.2.1) Title

Intensive Outreach Service

Lot No

2

II.2.2) Additional CPV code(s)

- 85323000 - Community health services

II.2.3) Place of performance

NUTS codes

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

II.2.4) Description of the procurement

Bath and North East Somerset, Swindon and Wiltshire Integrated Care Board (BSW) intends to award a contract to Second Step to deliver an Intensive Outreach Service across BSW.

The Intensive Outreach Service will operate as a fully co-produced and integrated part of the community mental health support offer. This non-clinical service will provide support for people with serious mental illness, providing a step-up and step-down service dependent on a person's needs. The Service is a person-centred, trauma-informed and recovery focused provision for up to 6 weeks. The service is expected to follow the principles set out by the Recovery Model of support which offers a framework for guiding principle that focuses on

working with the individual service user to identify their strengths and build resilience. It also focuses on working with individuals to regain control, support recovery and to lead a life meaningful to them.

This notice is an intention to award a contract under the competitive process.

The approximate lifetime value of the contract for this lot is £1,879,829 including extensions.

This contract is for an existing service.

This contract is awarded to a new provider.

The dates between which the services are intended to be provided, are 1st April 2025 - 31st March 2030 including extensions.

II.2.5) Award criteria

Quality criterion - Name: Quality and Innovation / Weighting: 38

Quality criterion - Name: Integration, Collaboration and Service Sustainability / Weighting: 21

Quality criterion - Name: Improving access, reducing health inequalities and facilitating choice / Weighting: 16

Quality criterion - Name: Social Value / Weighting: 10

Cost criterion - Name: Value for Money / Weighting: 5

Cost criterion - Name: Bid Price / Weighting: 10

II.2.11) Information about options

Options: Yes

Description of options

Optional extension of up to 2 years.

II.2) Description

II.2.1) Title

Primary Mental Health Service

Lot No

3

II.2.2) Additional CPV code(s)

- 85323000 - Community health services

II.2.3) Place of performance

NUTS codes

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

II.2.4) Description of the procurement

Bath and North East Somerset, Swindon and Wiltshire Integrated Care Board (BSW) intends to award a contract to Second Step to deliver Primary Mental Health Services across BSW region.

The Primary Mental Health Service is the model for delivery of our new community mental health provision across BSW. Key features of this are:

- Access and intervention will be at neighbourhood/Primary Care Network level - through an integrated primary-secondary pathway that means it is easier to access help than through traditional models
- Care will be holistic, with a range of support services provided at Primary Care Network level, tailored for people with SMI that offer choice and flexibility
- The workforce will be multi-disciplinary, including a range of professionals.
- Outcomes will be collected through Patient Reported Outcome Measures

This notice is an intention to award a contract under the competitive process.

The approximate lifetime value of the contract for this lot is £7,844,990 including extensions.

This contract is for a new service.

This contract is awarded to a new provider.

The dates between which the services are intended to be provided, are 1st April 2025 - 31st March 2030 including extensions.

II.2.5) Award criteria

Quality criterion - Name: Quality & Innovation / Weighting: 34

Quality criterion - Name: Integration, Collaboration and Service Sustainability / Weighting: 23

Quality criterion - Name: Improving access, reducing health inequalities and facilitating choice / Weighting: 18

Quality criterion - Name: Social Value / Weighting: 10

Cost criterion - Name: Value for Money / Weighting: 5

Cost criterion - Name: Bid Price / Weighting: 10

II.2.11) Information about options

Options: Yes

Description of options

Optional Extension of up to 2 years

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-022748](#)

Section V. Award of contract

Lot No

1

Title

Crisis House

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

21 November 2024

V.2.2) Information about tenders

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Alabare

Riverside House, 2 Watt Road, Salisbury

Wiltshire

SP2 7UD

Country

United Kingdom

NUTS code

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

Charity Commission (England and Wales)

2604011

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £8,498,498

Section V. Award of contract

Lot No

2

Title

Intensive Outreach Service

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

21 November 2024

V.2.2) Information about tenders

Number of tenders received: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Second Step

162 Pennywell Road

Bristol

BS5 0TX

Country

United Kingdom

NUTS code

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

Charity Commission (England and Wales)

25597R

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,879,829

Section V. Award of contract

Lot No

3

Title

Primary Mental Health Service

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

21 November 2024

V.2.2) Information about tenders

Number of tenders received: 4

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Second Step

162 Pennywell Road

Bristol

BS5 0TX

Country

United Kingdom

NUTS code

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

Charity Commission (England and Wales)

25597R

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £15,307,159

Section VI. Complementary information

VI.3) Additional information

The award decision-makers were Bath and North East Somerset, Swindon and Wiltshire ICBs Board.

There were no conflicts or potential conflicts of interest of individuals making the decision declared.

The winning bidder was chosen in line with the key criteria published within the tender documentation.

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award. The publication of this notice marks the start of the standstill period. Representations by providers must be made to the relevant authority by 09.12.2024. This contract has not yet formally been awarded; this notice serves as an intention to award a contract under the competitive process of the PSR.

Written representations should be sent to donnaharrington@nhs.net.

VI.4) Procedures for review

VI.4.1) Review body

Bath and North East Somerset, Swindon and Wiltshire Integrated Care Board

Chippenham

Country

United Kingdom