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Contract

Supply and Delivery of Bitumen and Associated Products

Scotland Excel

F03: Contract award notice

Notice identifier: 2025/S 000-038064

Procurement identifier (OCID): ocds-h6vhtk-045426

Published 8 July 2025, 8:56am

Section I: Contracting authority

I.1) Name and addresses

Scotland Excel

Renfrewshire House, Cotton Street

Paisley

PA1 1AR

Email

roads@scotland-excel.org.uk

Country

United Kingdom

NUTS code

UKM83 - Inverclyde, East Renfrewshire and Renfrewshire

Internet address(es)

Main address

<http://www.scotland-excel.org.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10383

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Supply and Delivery of Bitumen and Associated Products

Reference number

0224

II.1.2) Main CPV code

- 44113600 - Bitumen and asphalt

II.1.3) Type of contract

Supplies

II.1.4) Short description

This framework agreement is for the Supply and Delivery of Bitumen and Associated Products. The objective of this framework is to provide Council's with a mechanism to procure a range of Bitumen products, including but not limited to, bulk bitumen, reinstatement products, surface dressings, mortars and cementitious products, and sundries.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £60,000,000

II.2) Description

II.2.1) Title

Cementitious Products

Lot No

II.2.2) Additional CPV code(s)

- 44111200 - Cement

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

II.2.4) Description of the procurement

This lot is anticipated to provide councils and other participating bodies with a mechanism to procure Mortars and Cementitious Products including a range of fast set mortars and deferred set materials for general repairs. It is anticipated this will be delivered in tub form.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30

Price - Weighting: 70

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

II.2) Description

II.2.1) Title

Sundry Bitumen Related Products

Lot No

5

II.2.2) Additional CPV code(s)

- 44113600 - Bitumen and asphalt

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

II.2.4) Description of the procurement

This lot is anticipated to provide councils and other participating bodies with a mechanism to procure Sundry Bitumen Related Products including industrial bitumen cleaners.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30

Price - Weighting: 70

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations

2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

II.2) Description

II.2.1) Title

Bulk Bitumen

Lot No

1

II.2.2) Additional CPV code(s)

- 44113600 - Bitumen and asphalt

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

II.2.4) Description of the procurement

This lot is anticipated to provide councils and other participating bodies with a mechanism to procure Bulk Bitumen, including a range of bitumen emulsions and binders supplied in bulk storage tankers.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30

Price - Weighting: 70

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

II.2) Description

II.2.1) Title

Reinstatement Products

Lot No

2

II.2.2) Additional CPV code(s)

- 44113700 - Road-repair materials

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

II.2.4) Description of the procurement

This lot is anticipated to provide councils and other participating bodies with a mechanism to procure Reinstatement Products, including a range of products to allow fast repair to roads and rapid reinstatement of road furniture and ironworks. It is anticipated this will be delivered in bagged or barrel form.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30

Price - Weighting: 70

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

II.2) Description

II.2.1) Title

Surface Dressing Products

Lot No

3

II.2.2) Additional CPV code(s)

- 44113810 - Surface dressing

II.2.3) Place of performance

NUTS codes

- UKM - Scotland

Main site or place of performance

Various locations throughout the geographical boundaries of the participating councils and associate members within Scotland.

II.2.4) Description of the procurement

This lot is anticipated to provide councils and other participating bodies with a mechanism

to procure Surface Dressing Products, including a range of products which restore skidding resistance, seal the road surface to prevent water ingress and help the overlay adhere to the underlying, weathered pavement surface. It is anticipated this will be delivered in bagged or barrel form.

II.2.5) Award criteria

Quality criterion - Name: Technical / Weighting: 30

Price - Weighting: 70

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2.14) Additional information

Economic operators may be excluded from this competition if they are in any of the situations referred to in Regulation 58 of the Public Contracts (Scotland) Regulations 2015. Please see the Invitation to Tender contained on the PCS-Tender project relevant to this procurement and the other Procurement Documents for further information.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-004550](#)

Section V. Award of contract

Lot No

1

Title

Bulk Bitumen

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

19 May 2025

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Colas Limited

6210 Bishop Court, Birmingham Business Park,, Solihull Parkway

Birmingham

B37 7YP

Telephone

+44 3335773577

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Nynas UK AB

North Road

Ellesmere Port , Cheshire

CH65 1AJ

Telephone

+44 7876145518

Country

United Kingdom

NUTS code

- UKD3 - Greater Manchester

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £45,600,000

Section V. Award of contract

Lot No

2

Title

Reinstatement Products

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

19 May 2025

V.2.2) Information about tenders

Number of tenders received: 6

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 6

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Instarmac Group Plc

Danny Morson Way, Birch Coppice Business Park

Dordon, Tamworth

B78 1SE

Telephone

+44 1827254400

Country

United Kingdom

NUTS code

- UKG2 - Shropshire and Staffordshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Tarmac Building Products

Swains Park Industrial Estate, Park Road

Swadlincote

DE12 6JT

Telephone

+44 7483444287

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Red Stag Materials Limited

Highclere Business Park

Inverurie

AB51 5QW

Telephone

+44 7977159842

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

James A. Jobling and Company Limited

Paradise Works. Scotswood Road

Newcastle upon Tyne

NE15 6BZ

Telephone

+44 1912732331

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Colas Limited

6210 Bishop Court, Birmingham Business Park,, Solihull Parkway

Birmingham

B37 7YP

Telephone

+44 3335773577

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £5,700,000

Section V. Award of contract

Lot No

3

Title

Surface Dressing Products

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

19 May 2025

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Red Stag Materials Limited

Highclere Business Park

Inverurie

AB51 5QW

Telephone

+44 7977159842

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

James A. Jobling and Company Limited

Paradise Works. Scotswood Road

Newcastle upon Tyne

NE15 6BZ

Telephone

+44 1912732331

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Colas Limited

6210 Bishop Court, Birmingham Business Park,, Solihull Parkway

Birmingham

B37 7YP

Telephone

+44 3335773577

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,800,000

Section V. Award of contract

Lot No

4

Title

Cementitious Products

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

19 May 2025

V.2.2) Information about tenders

Number of tenders received: 5

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Instarmac Group Plc

Danny Morson Way, Birch Coppice Business Park

Dordon, Tamworth

B78 1SE

Telephone

+44 1827254400

Country

United Kingdom

NUTS code

- UKG2 - Shropshire and Staffordshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Tarmac Building Products

Swains Park Industrial Estate, Park Road

Swadlincote

DE12 6JT

Telephone

+44 7483444287

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

No

V.2.3) Name and address of the contractor

Viatec UK Ltd

Broadway house, Third Avenue

Radstock

BA3 4XD

Telephone

+44 1761405804

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Red Stag Materials Limited

Highclere Business Park

Inverurie

AB51 5QW

Telephone

+44 7977159842

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

James A. Jobling and Company Limited

Paradise Works. Scotswood Road

Newcastle upon Tyne

NE15 6BZ

Telephone

+44 1912732331

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £6,600,000

Section V. Award of contract

Lot No

5

Title

Sundry Bitumen Related Products

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

19 May 2025

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 3

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

Red Stag Materials Limited

Highclere Business Park

Inverurie

AB51 5QW

Telephone

+44 7977159842

Country

United Kingdom

NUTS code

- UKM50 - Aberdeen City and Aberdeenshire

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

James A. Jobling and Company Limited

Paradise Works. Scotswood Road

Newcastle upon Tyne

NE15 6BZ

Telephone

+44 1912732331

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £300,000

Section VI. Complementary information

VI.3) Additional information

This Tender process is subject to the Law and Guidance applicable in Scotland relative to the award of public contracts including (without

limitation) as set out in the Public Contracts (Scotland) Regulations 2015, most recently amended to reflect the European Union exit by the

UK. Any prior version of the relevant Law and Guidance, or terminology related thereto, which appears in these Procurement Documents should therefore be interpreted and applied as currently in force.

Scotland Excel is a central purchasing body procuring this framework on behalf of the following contracting authorities (and successor

bodies):

- 32 local authorities in Scotland
- Scotland Excel associate members: <http://www.scotland-excel.org.uk/home/aboutus/ourmembers/Ourmembers.aspx>
- Tayside Contracts
- NHS Scotland entities constituted pursuant to the National Health Service (Scotland) Act 1978
- Scottish Prison Services (SPS) and all establishments owned and managed by the Scottish Ministers through the Scottish Prison Service
- Scottish Government
- Advanced Procurement for Universities and Colleges (APUC Ltd) and their member organisations across the higher and further education

sector in Scotland and their associated and affiliated bodies.

- Any integration authority, or other body, established pursuant to the Public Bodies (Joint Working)(Scotland) Act 2014.

The above is subject to each contracting authority entering into and maintaining a

membership agreement or other access agreement with
Scotland Excel.

Tenderers are advised that the envisaged maximum number of participants that might be appointed to this framework agreement set out in section IV.1.3 of this contract notice is purely indicative. Scotland Excel reserves the right to appoint more or less bidders than the envisaged maximum number to the proposed Framework Agreement.

Tenderers are advised that whether electronic ordering, invoicing and payment will be used or accepted is at the discretion of each Member

Authority or Associate Member which will be settled by them during call off of a contract under this proposed Framework Agreement.

IMPORTANT NOTE FOR TENDERERS: For some lots, particular requirements apply, including but not limited to, the requirement to evidence conformance with the Tender Specification in all lots. Bids MAY be excluded from evaluation (in whole, or in part) if they do not include the information required in accordance with instructions given. Bids may be subject to a specific EVALUATION APPROACH in particular circumstances detailed in the instructions. Further detailed information and instructions are contained within the tender documents located within the Information and Instructions to Tenderers inc Evaluation Methodology document.

(SC Ref:800795)

VI.4) Procedures for review

VI.4.1) Review body

Court of Session

Parliament Square

Edinburgh

EH1 1RQ

Country

United Kingdom

VI.4.3) Review procedure

Precise information on deadline(s) for review procedures

An economic operator that suffers, or risks suffering, loss or damage attributable to a breach of duty under the Public Contracts (Scotland) Regulations 2015 (SSI 2015/446) (as amended) may bring proceedings in the Sheriff Court or the Court of Session.