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Contract

## **Talent Attraction and Migration Service**

Scottish Government

F03: Contract award notice

Notice identifier: 2023/S 000-037827

Procurement identifier (OCID): ocds-h6vhtk-038d55

Published 22 December 2023, 12:01pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Scottish Government

4 Atlantic Quay, 70 York St

Glasgow

G2 8EA

#### **Email**

[sarah.pagan@gov.scot](mailto:sarah.pagan@gov.scot)

#### **Telephone**

+44 1412420133

#### **Country**

United Kingdom

**NUTS code**

UKM - Scotland

**Internet address(es)**

Main address

<http://www.scotland.gov.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA10482](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10482)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Ministry or any other national or federal authority

**I.5) Main activity**

General public services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Talent Attraction and Migration Service

Reference number

CASE/594810

#### **II.1.2) Main CPV code**

- 79100000 - Legal services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

Moving to another country can be challenging. The Scottish Government wants people not only to move to Scotland, but to stay. Migrants' first few months here and their reception are crucial to their overall experience. The service will provide information and advice to people who are thinking about moving to Scotland, or who have just moved here. TAMS will provide up-to-date and accurate information in plain English. This information will cover topics to help people move and settle into their communities. The service will provide bespoke one-to-one advice.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £2,900,000

### **II.2) Description**

#### **II.2.1) Title**

Lot 1 - Immigration support for employers

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 79100000 - Legal services
- 79110000 - Legal advisory and representation services
- 79140000 - Legal advisory and information services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

Many employers in Scotland face skills shortages. The ending of free movement has made it harder for employers to get the talent they need. The UK's immigration system is complex and bureaucratic. Employers require good quality advice and information to help them navigate the system. Our discovery work to date suggests that employers' immigration needs are best met through three tiers of support.

Tier one will be a universal offer, available to everyone, and will include the provision of up-to-date and accurate immigration information in plain English.

Tier two support will be a 'one to many' offer. It will assist employers who are actively seeking to recruit talent to Scotland.

Tier three support will entail one-to-one advice for employers whose needs are not met through the first two tiers. The supplier will be responsible for organising, hosting and delivering advice sessions.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 - Reception support for people moving to Scotland

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 79100000 - Legal services
- 79111000 - Legal advisory services
- 79140000 - Legal advisory and information services

### **II.2.3) Place of performance**

NUTS codes

- UKM - Scotland

### **II.2.4) Description of the procurement**

People face challenges when moving to another country. The Scottish Government want people not only to move to Scotland, but to stay. People need good quality information to plan and execute their move. People's first few months in Scotland and their reception is crucial to their overall experience. We therefore seek a supplier that will provide information and advice to people who have decided to move to Scotland, or who have just moved here. Our discovery work suggests that people's reception needs are best met through two tiers of support.

Tier 1 support will be up-to-date and accurate information about moving to Scotland in plain English.

Tier 2 support will be one-to-one advice to people in the UK. The supplier will be responsible for organising, hosting and delivering the advice sessions.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 80

Price - Weighting: 20

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-023354](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Lot 1 - Immigration support for employers

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

28 November 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 8

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 8

Number of tenders received by electronic means: 8

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Seraphus

Work.Life 13 Hawley Crescent

London

NW1 8NP

Telephone

+44 7708941932

Country

United Kingdom

NUTS code

- UKI31 - Camden and City of London

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,750,000

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

Lot 2 - Reception support for people moving to Scotland

A contract/lot is awarded: Yes

## **V.2) Award of contract**

### **V.2.1) Date of conclusion of the contract**

22 December 2023

### **V.2.2) Information about tenders**

Number of tenders received: 9



Number of tenders received from SMEs: 6

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 9

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: No

### **V.2.3) Name and address of the contractor**

Citizens Advice Scotland

Broadside, 2 Powderhall Road

Edinburgh

EH7 4GB

Telephone

+44 7979347030

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,150,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:754120)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Edinburgh Sheriff Court

Edinburgh

Country

United Kingdom