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Contract

## **EdIS-22-001 Strategic Partner Services and School Management System (SMS) Solution**

Education Authority

F03: Contract award notice

Notice identifier: 2023/S 000-037794

Procurement identifier (OCID): ocids-h6vhtk-031ec8

Published 22 December 2023, 10:18am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Education Authority

40 Academy Street

Belfast

BT1 2NQ

#### **Email**

[michelle.carlisle@eani.org.uk](mailto:michelle.carlisle@eani.org.uk)

#### **Country**

United Kingdom

#### **Region code**

UK - United Kingdom

#### **Internet address(es)**

Main address

<https://etendersni.gov.uk/epps>

Buyer's address

<https://etendersni.gov.uk/epps>

#### **I.4) Type of the contracting authority**

Body governed by public law

#### **I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

EdIS-22-001 Strategic Partner Services and School Management System (SMS) Solution

#### **II.1.2) Main CPV code**

- 72000000 - IT services: consulting, software development, Internet and support

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The Education Authority (EA) has a requirement to procure a Strategic Partner, to provide services including a School Management System (SMS) for Nursery, Primary, Post Primary, Special schools and EOTAS centers. The Strategic Partner will be required to deploy, support and manage a modern architecture, technical infrastructure and secure services for schools. These services will improve the learning experience of our young people, supporting teaching through technology, develop skills for the future and support the EA and its educational stakeholders to improve educational outcomes. The education service will deliver high levels of reliability, stability and performance and reduces the burden and risk on the Education Authority and school staff with regard to the security, technical setup, configuration, maintenance and support of any element of the future service. The EA is seeking a fully integrated and interoperable solution which will provide anywhere anytime access to, and associated support for, the EdIS services accessible by school staff, pupils, parents and authorised stakeholders. The School Management System will be a key component of the overall solution to be delivered by the Strategic Partner, providing a centralised master record for school users which will enable the sharing of accurate up-to-date student data for educational purposes and for access to technology services delivered through the EdIS programme. Under this procurement the successful Supplier will be required to support EA's social value objectives. Accordingly, contract performance conditions and award criteria will relate, in particular, to social value. The estimated total value set out in Section II.1.5 represents EA's estimate of the total potential value of the contract over its full duration, including (without limitation): the transition of services from the existing supplier; EA's option (subject to necessary approvals and at its discretion) to extend the term for a period of 2 years; and certain optional additional services which EA may request the successful supplier to provide under the contract (as set out in further detail in the procurement documents).

**II.1.6) Information about lots**

This contract is divided into lots: No

**II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £485,000,000

**II.2) Description****II.2.2) Additional CPV code(s)**

- 48200000 - Networking, Internet and intranet software package
- 48600000 - Database and operating software package
- 72200000 - Software programming and consultancy services
- 72300000 - Data services
- 48190000 - Educational software package
- 72500000 - Computer-related services

**II.2.3) Place of performance**

NUTS codes

- UKN - Northern Ireland

**II.2.4) Description of the procurement**

The Education Authority (EA) has a requirement to procure a Strategic Partner, to provide services including a School Management System (SMS) for Nursery, Primary, Post Primary, Special schools and EOTAS centers. The Strategic Partner will be required to deploy, support and manage a modern architecture, technical infrastructure and secure services for schools. These services will improve the learning experience of our young people, supporting teaching through technology, develop skills for the future and support the EA and its educational stakeholders to improve educational outcomes. The education service will deliver high levels of reliability, stability and performance and reduces the burden and risk on the Education Authority and school staff with regard to the security, technical setup, configuration, maintenance and support of any element of the future service. The EA is seeking a fully integrated and interoperable solution which will provide anywhere anytime access to, and associated support for, the EdIS services accessible by school staff, pupils, parents and authorised stakeholders. The School Management System will be a key component of the overall solution to be delivered by the Strategic Partner, providing a centralised master record for school users which will enable the

sharing of accurate up-to-date student data for educational purposes and for access to technology services delivered through the EdIS programme. Under this procurement the successful Supplier will be required to support EA's social value objectives. Accordingly, contract performance conditions and award criteria will relate, in particular, to social value. The estimated total value set out in Section II.1.5 represents EA's estimate of the total potential value of the contract over its full duration, including (without limitation): the transition of services from the existing supplier; EA's option (subject to necessary approvals and at its discretion) to extend the term for a period of 2 years; and certain optional additional services which EA may request the successful supplier to provide under the contract (as set out in further detail in the procurement documents).

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 60

Quality criterion - Name: Social Value / Weighting: 10

Price - Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

To allow for a sufficient period for the implementation and operation of services across Nursery, Primary, Post Primary, Special schools and EOTAS centers in Northern Ireland and for the successful supplier to secure an appropriate return on its investment, in addition to the period required to successfully complete the transition of services from the existing supplier to the new supplier, the contract for Strategic Partner Services and School Management System Solution Contract will be for an initial period of ten 10 years commencing on the Transition Completion Date as defined in the Contract but with EA having an option subject to necessary approvals and at its discretion to extend the term for another 2 years.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Competitive procedure with negotiation

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2022/S 000-011917](#)

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## **Section V. Award of contract**

### **Contract No**

1

### **Title**

EdIS-22-001 Strategic Partner Services and School Management System (SMS) Solution

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

21 December 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 4

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 1

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

FUJITSU SERVICES LTD

22 BAKER ST

LONDON

W1U 3BW

Email

[askfujitsu@fujitsu.com](mailto:askfujitsu@fujitsu.com)

Country

United Kingdom

NUTS code

- UK - United Kingdom

Internet address

<https://www.fujitsu.com/uk/>

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £485,000,000

Total value of the contract/lot: £485,000,000

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

High Court of Justice in Northern Ireland

Belfast

Country

United Kingdom