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Contract

## **376E\_24 Digital Library Content and Print Books**

ESPO

F03: Contract award notice

Notice identifier: 2024/S 000-037638

Procurement identifier (OCID): ocds-h6vhtk-042bd8

Published 21 November 2024, 11:49am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

ESPO

Barnsdale Way, Grove Park, Enderby

LEICESTER

LE19 1ES

#### **Contact**

Food, Communities and Technology Procurement Team

#### **Email**

[tenders@espo.org](mailto:tenders@espo.org)

#### **Country**

United Kingdom

#### **Region code**

UKF22 - Leicestershire CC and Rutland

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

<https://www.espo.org/>

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

Other activity

Local Authority Services

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

376E\_24 Digital Library Content and Print Books

Reference number

376E\_24

#### **II.1.2) Main CPV code**

- 79980000 - Subscription services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

ESPO is seeking to renew its eBooks, eAudiobooks and Print Books framework, with the addition of an ePress Sub-Lot. It is anticipated that the new framework will be awarded during Autumn 2024.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £24,000,000

### **II.2) Description**

#### **II.2.1) Title**

Lot 1.1 - eBook Solutions

Lot No

1.1

#### **II.2.2) Additional CPV code(s)**

- 48160000 - Library software package
- 79980000 - Subscription services
- 92511000 - Library services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This lot is for digital lending platforms to provide eBook accessibility to education and public library service users. Solutions will offer a range of eBook titles via a portal, where service users will be able to reserve and check-out content virtually on a range of devices including smart phones, e-readers, tablets and desktop computers. This lot is expected to be used by schools and public libraries.

### **II.2.5) Award criteria**

Quality criterion - Name: Non-Price / Weighting: 70

Price - Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated values stated include the option period.

## **II.2) Description**

### **II.2.1) Title**

Lot 1.2 - eAudiobook Solutions

Lot No

1.2

### **II.2.2) Additional CPV code(s)**

- 48160000 - Library software package
- 79980000 - Subscription services
- 92511000 - Library services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This lot is for digital lending platforms to provide eAudiobook accessibility to education and public library service users. Solutions will offer a range of eAudiobook titles via a portal, where service users will be able to reserve and check-out content virtually on a range of devices including smart phones, e-readers, tablets and desktop computers. This lot is expected to be used by schools and public libraries.

### **II.2.5) Award criteria**

Quality criterion - Name: Non-Price / Weighting: 70

Price - Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated values stated include the option period.

## **II.2) Description**

### **II.2.1) Title**

Lot 1.3 - ePress and Associated Solutions

Lot No

1.3

### **II.2.2) Additional CPV code(s)**

- 48160000 - Library software package
- 79980000 - Subscription services
- 92511000 - Library services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This lot is for digital lending platforms to provide ePress accessibility to education and public library service users. Solutions will offer a range of ePress titles via a portal, where service users will be able to access content virtually on a range of devices including smart phones, e-readers, tablets and desktop computers. This lot is expected to be used by schools and public libraries.

### **II.2.5) Award criteria**

Quality criterion - Name: Non-Price / Weighting: 70

Price - Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated values stated include the option period.

## **II.2) Description**

### **II.2.1) Title**

Lot 1.4 - Combined eBook and eAudiobook Solutions

Lot No

1.4

### **II.2.2) Additional CPV code(s)**

- 48160000 - Library software package
- 79980000 - Subscription services
- 92511000 - Library services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This lot will be used by customers who require a comprehensive system that combines the functionalities offered by both lots 1.1 and 1.2.

### **II.2.5) Award criteria**

Quality criterion - Name: Non-Price / Weighting: 70

Price - Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated values stated include the option period.

## **II.2) Description**

### **II.2.1) Title**

Lot 1.5 - Combined eBook, eAudiobook and ePress Solutions

Lot No

1.5

### **II.2.2) Additional CPV code(s)**

- 48160000 - Library software package
- 79980000 - Subscription services

- 92511000 - Library services

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

### **II.2.4) Description of the procurement**

This lot will be used by customers who require a comprehensive system that combines the functionalities offered by lots 1.1, 1.2 and 1.3.

### **II.2.5) Award criteria**

Quality criterion - Name: Non-Price / Weighting: 70

Price - Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated values stated include the option period.

## **II.2) Description**

### **II.2.1) Title**

Lot 2.1 - Fiction and Curriculum Books

Lot No

2.1

### **II.2.2) Additional CPV code(s)**

- 22110000 - Printed books

### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

This lot will cover both children's and adult fiction titles, textbooks, revision guides and reading scheme sets used in schools and colleges by students. This lot will largely be used by education customers.

#### **II.2.5) Award criteria**

Quality criterion - Name: Non-Price / Weighting: 30

Price - Weighting: 70

#### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated values stated include the option period.

### **II.2) Description**

#### **II.2.1) Title**

Lot 2.2 - Reference Materials, Handbooks and Manuals

Lot No

2.2

#### **II.2.2) Additional CPV code(s)**

- 22112000 - Textbooks
- 22114000 - Dictionaries, maps, music books and other books
- 22200000 - Newspapers, journals, periodicals and magazines

#### **II.2.3) Place of performance**

NUTS codes

- UK - United Kingdom

#### **II.2.4) Description of the procurement**

This lot will cover the requirements of education customers for materials such as dictionaries, and encyclopaedias as well as non-education customers such as local authority departments and central governments bodies for reference books related to their area of work (e.g. social care).

### **II.2.5) Award criteria**

Quality criterion - Name: Non-Price / Weighting: 30

Price - Weighting: 70

### **II.2.11) Information about options**

Options: Yes

Description of options

The framework agreement has the option to extend for up to a further 24 months. The total estimated values stated include the option period.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.3) Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-022823](#)

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## **Section V. Award of contract**

### **Lot No**

1.1

### **Title**

Lot 1.1 - eBook Solutions

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 November 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 9

Number of tenders received from SMEs: 7

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Bolinda UK Ltd

10 John Street, London, WC1N 2EB

Country

United Kingdom

NUTS code

- UKI3 - Inner London – West

Companies House

05086231

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

A T Little & Sons Ltd (T/A Browns Books)

5 Redcliff Road, Melton, East Yorkshire, HU14 3RS

Country

United Kingdom

NUTS code

- UKE1 - East Yorkshire and Northern Lincolnshire

Companies House

01607961

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

OverDrive Global Limited

71 Queen Victoria Street, London, EC4V 4BE

Country

United Kingdom

NUTS code

- UKI3 - Inner London – West

Companies House

12501978

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Ulverscroft Limited

The Green, Bradgate Road, Anstey, Leicester, Leicestershire, LE7 7FU

Country

United Kingdom

NUTS code

- UKF2 - Leicestershire, Rutland and Northamptonshire

Companies House

01068776

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £3,600,000

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**Section V. Award of contract**

**Lot No**

1.2

**Title**

Lot 1.2 - eAudiobook Solutions

A contract/lot is awarded: Yes

**V.2) Award of contract**

**V.2.1) Date of conclusion of the contract**

7 November 2024

**V.2.2) Information about tenders**

Number of tenders received: 9

Number of tenders received from SMEs: 7

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Bolinda UK Ltd

10 John Street, London, WC1N 2EB

Country

United Kingdom

NUTS code

- UKI3 - Inner London – West

Companies House

05086231

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

OverDrive Global Limited

71 Queen Victoria Street, London, EC4V 4BE

Country

United Kingdom

NUTS code

- UKI3 - Inner London – West

Companies House

12501978

The contractor is an SME

No

### **V.2.3) Name and address of the contractor**

Ulverscroft Limited

The Green, Bradgate Road, Anstey, Leicester, Leicestershire, LE7 7FU

Country

United Kingdom

NUTS code

- UKF2 - Leicestershire, Rutland and Northamptonshire

Companies House

01068776

The contractor is an SME

Yes

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £2,400,000

## **Section V. Award of contract**

### **Lot No**

1.3

### **Title**

Lot 1.3 - ePress and Associated Solutions

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 November 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 9

Number of tenders received from SMEs: 7

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Bolinda UK Ltd

10 John Street, London, WC1N 2EB

Country

United Kingdom

NUTS code

- UKI3 - Inner London – West

Companies House

05086231

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

OverDrive Global Limited

71 Queen Victoria Street, London, EC4V 4BE

Country

United Kingdom

NUTS code

- UKI3 - Inner London – West

Companies House

12501978

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,200,000

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**Section V. Award of contract**

**Lot No**

1.4

**Title**

Lot 1.4 - Combined eBook and eAudiobook Solutions

A contract/lot is awarded: Yes

**V.2) Award of contract**

**V.2.1) Date of conclusion of the contract**

7 November 2024

**V.2.2) Information about tenders**

Number of tenders received: 9

Number of tenders received from SMEs: 7

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

Bolinda UK Ltd

10 John Street, London, WC1N 2EB

Country

United Kingdom

NUTS code

- UKI3 - Inner London – West

Companies House

05086231

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

OverDrive Global Limited

71 Queen Victoria Street, London, EC4V 4BE

Country

United Kingdom

NUTS code

- UKI3 - Inner London – West

Companies House

12501978

The contractor is an SME

No

**V.2.3) Name and address of the contractor**

Ulverscroft Limited

The Green, Bradgate Road, Anstey, Leicester, Leicestershire, LE7 7FU

Country

United Kingdom

NUTS code

- UKF2 - Leicestershire, Rutland and Northamptonshire

Companies House

01068776

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £7,200,000

## **Section V. Award of contract**

### **Lot No**

1.5

### **Title**

Lot 1.5 - Combined eBook, eAudiobook and ePress Solutions

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 November 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 9

Number of tenders received from SMEs: 7

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

Bolinda UK Ltd

10 John Street, London, WC1N 2EB

Country

United Kingdom

NUTS code

- UKI3 - Inner London – West

Companies House

05086231

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

OverDrive Global Limited

71 Queen Victoria Street, London, EC4V 4BE

Country

United Kingdom

NUTS code

- UKI3 - Inner London – West

Companies House

12501978

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £7,200,000

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**Section V. Award of contract**

**Lot No**

2.1

**Title**

Lot 2.1 - Fiction and Curriculum Books

A contract/lot is awarded: Yes

**V.2) Award of contract**

**V.2.1) Date of conclusion of the contract**

7 November 2024

**V.2.2) Information about tenders**

Number of tenders received: 9

Number of tenders received from SMEs: 7

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: Yes

**V.2.3) Name and address of the contractor**

A T Little & Sons Ltd (T/A Browns Books)

5 Redcliff Road, Melton, East Yorkshire, HU14 3RS

Country

United Kingdom

NUTS code

- UKE1 - East Yorkshire and Northern Lincolnshire

Companies House

01607961

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Imagine Me Stories Ltd

61 Bridge Street, Kington, Herefordshire, HR5 3DJ

Country

United Kingdom

NUTS code

- UKG1 - Herefordshire, Worcestershire and Warwickshire

Companies House

12971865

The contractor is an SME

Yes

### **V.2.3) Name and address of the contractor**

Waterstones Booksellers Limited

203-206 Piccadilly, London, W1J 9HD

Country

United Kingdom

NUTS code

- UKI3 - Inner London – West

Companies House

00610095

The contractor is an SME

No

### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £1,680,000

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## **Section V. Award of contract**

### **Lot No**

2.2

### **Title**

Lot 2.2 - Reference Materials, Handbooks and Manuals

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

7 November 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 9

Number of tenders received from SMEs: 7

Number of tenders received by electronic means: 9

The contract has been awarded to a group of economic operators: Yes

#### **V.2.3) Name and address of the contractor**

A T Little & Sons Ltd (T/A Browns Books)

5 Redcliff Road, Melton, East Yorkshire, HU14 3RS

Country

United Kingdom

NUTS code

- UKE1 - East Yorkshire and Northern Lincolnshire

Companies House

01607961

The contractor is an SME

Yes

**V.2.3) Name and address of the contractor**

Waterstones Booksellers Limited

203-206 Piccadilly, London, W1J 9HD

Country

United Kingdom

NUTS code

- UKI3 - Inner London – West

Companies House

00610095

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £720,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

As a Central Purchasing Body as defined in the Public Contracts Regulations 2015, the Framework Agreement is open for use by Public Bodies (defined at <https://www.espo.org/amfile/file/download/file/9608/>) that also fall into one of the following classifications of user throughout all administrative regions of the UK: Local Authorities; Educational Establishments (including Academies); Central Government Departments and Agencies; Police, Fire & Rescue and Coastguard Emergency Services; NHS and HSC Bodies, including Ambulance Services; Registered Charities; Registered Social Landlords; The Corporate Office of the House of Lords, The Corporate Officer of the House of Commons; or any public body established by or under the Scotland Act 1998 or any Act of the Scottish Parliament. Details of the classification of end user establishments and geographical areas are available at: <https://www.espo.org/legal>.

ESPO has established a commercial trading company, ESPO Trading Limited, whose target clients are third sector organisations such as national and local charities, public sector mutual organisations and other organisations involved in the delivery of services to or for the public sector. The successful Supplier may be asked to enter into an additional separate framework agreement (the Second Framework) with ESPO Trading Limited on materially similar terms to that found in the tender pack to be entered into by ESPO itself.

Any Second Framework agreement will be a purely commercial agreement and will, for the avoidance of doubt, not be governed by the Public Contract Regulations 2015 or other public procurement legislation. ESPO Trading Limited may enter into the second framework agreement with the successful supplier and make it available to third sector clients who themselves are not required to follow the Public Contracts Regulations 2015 or other public procurement legislation. Accordingly, this is provided for bidders information only.

An eAuction process may be used to award subsequent call off contracts following the reopening of competition among the parties to the Framework Agreement.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The Royal Court of Justice

The Strand

LONDON

WC2A 2LL

Country

United Kingdom

Internet address

<https://www.justice.gov.uk/>

### **VI.4.3) Review procedure**

Precise information on deadline(s) for review procedures

Information on deadlines(s) for review procedures can be found in Part 3, Chapter 6 of the Public Contracts Regulations 2015.