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Contract

Management and delivery of a One-stop shop domestic retrofit service

West Yorkshire Combined Authority

F03: Contract award notice

Notice identifier: 2025/S 000-037590

Procurement identifier (OCID): ocids-h6vhtk-044daf

Published 4 July 2025, 5:47pm

Section I: Contracting authority

I.1) Name and addresses

West Yorkshire Combined Authority

Wellington House, 40-50 Wellington Street

Leeds

LS1 2DE

Contact

Darren Wood

Email

darren.wood@westyorks-ca.gov.uk

Telephone

+44 1133481789

Country

United Kingdom

Region code

UKE4 - West Yorkshire

National registration number

8876556

Internet address(es)

Main address

<https://www.westyorks-ca.gov.uk>

Buyer's address

<https://yortender.eu-supply.com/ctm/Company/CompanyInformation/Index/103257>

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Management and delivery of a One-stop shop domestic retrofit service

Reference number

93950

II.1.2) Main CPV code

- 71314300 - Energy-efficiency consultancy services

II.1.3) Type of contract

Services

II.1.4) Short description

CONTRACT AWARD

West Yorkshire Combined Authority is seeking to establish Homes Energy West Yorkshire as a trusted retrofit service, and is seeking a provider to implement, lead and deliver a 'one-stop shop' (OSS) which will enable all West Yorkshire residents (of all tenure types) and landlords to access impartial advice and information on domestic retrofit and energy efficiency. The OSS aims to provide a comprehensive, accessible service to support households through the retrofit process, addressing barriers to uptake and promoting sustainable energy use. The purpose of this commission is to appoint a provider to manage and deliver the OSS and its services, acting as a 'managing agent'. The managing agent will provide both advice and installation services. Consortium bids are permitted, with a consortium lead clearly identified. The contract is to be for an initial 5 year term with the option to extend up to a maximum period of 15 years.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £20,000,000

II.2) Description

II.2.2) Additional CPV code(s)

- 09300000 - Electricity, heating, solar and nuclear energy
- 45300000 - Building installation work
- 50500000 - Repair and maintenance services for pumps, valves, taps and metal containers and machinery
- 71000000 - Architectural, construction, engineering and inspection services
- 71314300 - Energy-efficiency consultancy services

II.2.3) Place of performance

NUTS codes

- UKE4 - West Yorkshire

II.2.4) Description of the procurement

West Yorkshire Combined Authority is seeking to establish Homes Energy West Yorkshire as a trusted retrofit service, and is seeking a provider to implement, lead and deliver a 'one-stop shop' which will enable all West Yorkshire residents (of all tenure types) and landlords to access impartial advice and information on domestic retrofit and energy efficiency. The one stop shop is an initiative designed to address the gap in support for households in West Yorkshire's private housing sector, focusing on retrofitting and installing renewable energy solutions. With 82% of the region's 1.02 million households either owned or privately rented, there is a significant need for assistance in improving energy efficiency and reducing carbon emissions. The scheme responds to and delivers on the Mayor of West Yorkshire's manifesto, to establish a one stop shop (OSS) in West Yorkshire. The OSS aims to provide a comprehensive, accessible service to support households through the retrofit process, addressing barriers to uptake and promoting sustainable energy use. By offering direct support and raising awareness of existing schemes, the OSS will enable these households to contribute to the region's overall sustainability goals and help achieve West Yorkshire's ambitious Net Zero target by 2038. The purpose of this commission is to appoint a provider to manage and deliver the OSS and its services, which will support West Yorkshire residents and private landlords to improve the energy efficiency of their home through installation of retrofit measures acting as a 'managing agent'. The managing agent will provide both advice and installation services. Consortium bids are permitted, with a consortium lead clearly identified. The contract is to be for an initial 5 year term with the option to extend up to a maximum period of 15 years.

II.2.5) Award criteria

Quality criterion - Name: Resources and Capacity to Deliver / Weighting: 200

Quality criterion - Name: Mobilisation and Methodology / Weighting: 150

Quality criterion - Name: Equity, diversity and inclusion / Weighting: 100

Quality criterion - Name: Quality and Performance / Weighting: 250

Quality criterion - Name: Social Value / Weighting: 100

Cost criterion - Name: Advice Service / Weighting: 80

Cost criterion - Name: Surveys / Weighting: 20

Cost criterion - Name: Installations / Weighting: 100

II.2.11) Information about options

Options: Yes

Description of options

The Contract will consist of a 5 year initial Contract term with the option to extend the Contract for a further 10 years up to a maximum term of 15 years.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-040479](#)

Section V. Award of contract

Contract No

1

Title

Management and delivery of a One-stop shop domestic retrofit service

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

9 June 2025

V.2.2) Information about tenders

Number of tenders received: 10

Number of tenders received from SMEs: 8

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 10

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Energy Saving Trust Enterprises Limited

223-231 Pentonville Road, London

London

N1 9NG

Country

United Kingdom

NUTS code

- UKI - London

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £20,000,000

Total value of the contract/lot: £20,000,000

V.2.5) Information about subcontracting

The contract is likely to be subcontracted

Value or proportion likely to be subcontracted to third parties

Proportion: 20 %

Short description of the part of the contract to be subcontracted

Referral generation, Supply chain management, Supply chain management development leads.

Section VI. Complementary information

VI.3) Additional information

Note: Estimated contracted expenditure by the Combined Authority (CA) as a result of the award of this contract opportunity is in relation to the provision of a managing agent service for advice only. Initial term Contract Award Value of £6,303,512.18. Estimated 15 year total Contract award value is stated as up to £20m as Contract is subject to extension and modification after expiry of the initial term.

The awarded opportunity will also allow for the provision of installation services/works to the public as a consequence. However, such services/works are not deemed to be capable of being exclusively exploited by the awarded provider, and the CA will not control provision of these services/works. It is deemed that this procurement and resulting

Contract arrangements, Contract expenditure and Contract risk is in accordance and subject to Public Contract Regulations 2015 and does not satisfy the criteria or definitions of a concession set out in Contract Concession Regulations 2016. There is no guarantee of public expenditure in connection with this contract, therefore the total value is not known however could be in excess of £500m.

VI.4) Procedures for review

VI.4.1) Review body

High Court of England and Wales

London

Country

United Kingdom

VI.4.4) Service from which information about the review procedure may be obtained

West Yorkshire Combined Authority

Wellington House, 40-50 Wellington Street

Leeds

LS1 2DE

Email

darren.wood@westyorks-ca.gov.uk

Country

United Kingdom