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Tender

# Light Commercial Vehicle (LCV) Fleet Replacement

YORKSHIRE WATER SERVICES LIMITED

F05: Contract notice - utilities

Notice identifier: 2024/S 000-037216

Procurement identifier (OCID): ocds-h6vhtk-04b75b

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## **Section I: Contracting entity**

### I.1) Name and addresses

YORKSHIRE WATER SERVICES LIMITED

Western House, Western Way, Buttershaw

**BRADFORD** 

BD62SZ

#### Contact

**Pedro Martins** 

#### **Email**

martinsp@yw.co.uk

#### Country

**United Kingdom** 

## **Region code**

UKE41 - Bradford

## **Companies House**

03778498

#### Internet address(es)

Main address

https://www.yorkshirewater.com/

# I.3) Communication

Access to the procurement documents is restricted. Further information can be obtained at

https://www.yorkshirewater.com/

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

https://www.yorkshirewater.com/

## I.6) Main activity

Water

# **Section II: Object**

## II.1) Scope of the procurement

#### II.1.1) Title

Light Commercial Vehicle (LCV) Fleet Replacement

#### II.1.2) Main CPV code

• 34100000 - Motor vehicles

#### II.1.3) Type of contract

**Supplies** 

#### II.1.4) Short description

This notice seeks expressions of interest for establishing a Dynamic Purchasing System for the replacement of Yorkshire Water's (YWS) current fleet of light commercial vehicles (LCVs) during AMP8 (2025-2030).

This framework agreement is intended as the primary route for selecting bidders to replace selected LCVs over the agreement's duration.

## II.1.5) Estimated total value

Value excluding VAT: £50,000,000

## II.1.6) Information about lots

This contract is divided into lots: No

## II.2) Description

#### II.2.3) Place of performance

**NUTS** codes

• UKE - Yorkshire and the Humber

## II.2.4) Description of the procurement

#### **Dynamic Purchasing System**

A Dynamic Purchasing System (DPS) is a fully electronic procurement process designed to provide a flexible and streamlined method for sourcing goods, works, or services over an extended period. Unlike traditional frameworks, a DPS remains open for suppliers to join at any time, provided they meet the specified criteria. Suppliers admitted to the DPS can then participate in "mini-competitions" or "call-offs" to bid on specific projects or requirements as they arise throughout the agreement's duration. This system promotes a dynamic, competitive environment that supports innovation and allows new suppliers to enter as the market evolves.

#### Procurement Scope

This notice seeks expressions of interest for establishing a Dynamic Purchasing System for the replacement of Yorkshire Water's (YWS) current fleet of light commercial vehicles (LCVs) during AMP8 (2025-2030).

This framework agreement is intended as the primary route for selecting bidders to replace selected LCVs over the agreement's duration.

Any estimated quantities or values in this or other documentation are provided for guidance only. YWS is not obliged to replace specific quantities if any bidder is successful and enters into the agreement.

Successful bidders will work with YWS to replace existing LCVs, which are divided into various lots reflecting each vehicle category (small, medium, large, pick up - all under 3.5 tonnes gross vehicle weight). This initiative is key to YWS meeting its 2030 sustainability target of zero-carbon emissions. Therefore, YWS will prioritise the replacement of diesel LCVs with low- or zero-emission LCVs, whether electric or utilising other sustainable energy sources as they develop and mature within the market.

This procurement seeks to establish a Dynamic Purchasing System with an initial five-year term, with the possibility of extending for up to an additional two years (5 + 2), with an estimated total value (excluding VAT) of £60,000,000.

Securing a place within the Dynamic Purchasing System does not guarantee any supplier work but enables suppliers to bid for opportunities during the agreement period.

For clarity, suppliers are not required to deliver vehicles across all lots to respond to this tender.

YWS's primary goal is to purchase new vehicles; however, depending on circumstances, YWS may also seek leasing quotes. Additionally, while YWS is focused on zero-emission fuels, it

may request costings for diesel-fuelled vehicles.

**Procurement Process** 

#### 1. Expression of Interest (EOI)

Submit a notification to participate in the tender via email to Pedro Martins at pedro.martins@yorkshirewater.co.uk.

#### 2. Selection Questionnaire (SQ)

Upon receipt of an EOI, a pre-qualification questionnaire (pass/fail) will be issued via SAP Ariba, where bidders must be registered. Bidders not meeting the minimum criteria will be excluded at this stage, though they may have the opportunity to resubmit.

#### 3. Invitation To Tender (ITT)

Bidders who pass the Selection Questionnaire stage will undergo further assessment from commercial and qualitative perspectives for each lot they intend to bid on. Tender documents and scoring criteria will be issued via SAP Ariba.

#### 4. Mini-Competitions and Award

LCV replacements within the DPS will proceed through commercial mini-competition events. Bidders not qualified for a specific lot will not be considered in mini-competitions related to that lot. Multiple mini-competition events will occur throughout the agreement, each specifying the number, type, and replacement method-purchase or lease-of vehicles for that event.

#### Notes:

- YWS unconditionally reserves the right to suspend or cancel this procurement process at its sole discretion and without liability.
- YWS unconditionally reserves the right to cancel, merge, or amend any lot and/or to make no award under this procurement process.
- If required, YWS unconditionally reserves the right to conduct an annual assessment of each lot's scope and suppliers to re-qualify suppliers within the framework, without retendering the framework.

#### II.2.5) Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement

documents

## II.2.6) Estimated value

Value excluding VAT: £50,000,000

# II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

**Duration in months** 

60

This contract is subject to renewal

Yes

Description of renewals

5+2

## II.2.10) Information about variants

Variants will be accepted: No

## II.2.11) Information about options

Options: No

## **Section IV. Procedure**

## IV.1) Description

## IV.1.1) Type of procedure

Negotiated procedure with prior call for competition

# IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

Framework agreement with several operators

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

## IV.2) Administrative information

#### IV.2.2) Time limit for receipt of tenders or requests to participate

Date

19 December 2024

#### IV.2.4) Languages in which tenders or requests to participate may be submitted

English

# Section VI. Complementary information

# VI.1) Information about recurrence

This is a recurrent procurement: No

# VI.4) Procedures for review

VI.4.1) Review body

YORKSHIRE WATER LIMITED

Bradford

Country

**United Kingdom**