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Contract

NHS Talking Therapies (formerly known as IAPT)

NHS Kent and Medway Integrated Care Board

F03: Contract award notice

Notice identifier: 2023/S 000-037134

Procurement identifier (OCID): ocds-h6vhtk-03a286

Published 18 December 2023, 2:41pm

Section I: Contracting authority

I.1) Name and addresses

NHS Kent and Medway Integrated Care Board

2nd floor Gail House Lower Stone Street

Maidstone

ME15 6NB

Contact

William Clark

Email

william.clark7@nhs.net

Country

United Kingdom

Region code

UKJ41 - Medway

Internet address(es)

Main address

<https://www.kentandmedway.icb.nhs.uk/>

Buyer's address

<https://www.kentandmedway.icb.nhs.uk/>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

NHS Talking Therapies (formerly known as IAPT)

Reference number

C117237

II.1.2) Main CPV code

- 85100000 - Health services

II.1.3) Type of contract

Services

II.1.4) Short description

NHS Kent and Medway Integrated Care Board are undertaking a procurement process and are inviting suitably qualified and experienced providers to bid for INHS Talking Therapies Services.

The procurement is split into Lots:

Lot 1: East Kent

Lot 2 West Kent

Lot 3 Medway & Swale

Lot4 Dartford, Gravesham & Swanley

The anticipated contract duration will be for an initial period of 3 years with an option to extend for up to a further 2 years as required.

The service is a Schedule 3 Service and is being procured under the Light Touch Regime(LTR) of the Public Contract Regulations 2015.

II.1.6) Information about lots

This contract is divided into lots: Yes

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £111,151,689

II.2) Description

II.2.1) Title

Lot 1 East Kent

Lot No

1

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKJ4 - Kent

II.2.4) Description of the procurement

The service will provide psychological therapies treatment for people age 17.5 and over with a common mental illness. The service will deliver Step 2 and Step 3 interventions, and clinicians will use GAD7 and PHQ-9 scores and other clinical indicators to determine the level of intervention required.

Providers are expected to follow the Improving Access to Psychological Therapies manual to implement and deliver effective assessment and treatment. It is the responsibility of the provider to ensure it has the required resources and workforce to support the range of treatment modalities required as per the IAPT manual. <https://www.england.nhs.uk/wp-content/uploads/2018/06/the-iapt-manual-v5.pdf>

The provider is required to implement referral pathways that are easy to understand, recognisable and simple to navigate. Services must seek out and activate innovative outreach mechanisms to meet the identified needs of the local population for example peer support, community development workers. This must include active case finding methods to reach in to our local communities to ensure that adult psychological therapy services are present, the benefits of treatment are shared in a variety of formats, and information about access is widely distributed whether through digital means or in person discussions with a wide range of patients, public and partner organisations.

II.2.5) Award criteria

Quality criterion - Name: Service Description / Weighting: 31

Quality criterion - Name: Social Value / Weighting: 10

Quality criterion - Name: HR & Workforce / Weighting: 10

Quality criterion - Name: Data Security & Information Governance / Weighting: 6

Quality criterion - Name: Equality, Diversity & Human Rights / Weighting: 5

Quality criterion - Name: Clinical Governance / Weighting: 11

Quality criterion - Name: Premises / Weighting: 2

Price - Weighting: 25

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 2 West Kent

Lot No

2

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKJ4 - Kent

II.2.4) Description of the procurement

The service will provide psychological therapies treatment for people age 17.5 and over with a common mental illness. The service will deliver Step 2 and Step 3 interventions, and clinicians will use GAD7 and PHQ-9 scores and other clinical indicators to determine the level of intervention required.

Providers are expected to follow the Improving Access to Psychological Therapies manual

to implement and deliver effective assessment and treatment. It is the responsibility of the provider to ensure it has the required resources and workforce to support the range of treatment modalities required as per the IAPT manual. <https://www.england.nhs.uk/wp-content/uploads/2018/06/the-iapt-manual-v5.pdf>

The provider is required to implement referral pathways that are easy to understand, recognisable and simple to navigate. Services must seek out and activate innovative outreach mechanisms to meet the identified needs of the local population for example peer support, community development workers. This must include active case finding methods to reach in to our local communities to ensure that adult psychological therapy services are present, the benefits of treatment are shared in a variety of formats, and information about access is widely distributed whether through digital means or in person discussions with a wide range of patients, public and partner organisations.

II.2.5) Award criteria

Quality criterion - Name: Service Description / Weighting: 31%

Quality criterion - Name: Social Value / Weighting: 10%

Quality criterion - Name: HR & Workforce / Weighting: 10%

Quality criterion - Name: Data Security & Information Governance / Weighting: 6%

Quality criterion - Name: Equality, Diversity & Human Rights / Weighting: 5%

Quality criterion - Name: Clinical Governance / Weighting: 11%

Quality criterion - Name: Premises / Weighting: 2%

Price - Weighting: 25%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 3 Medway & Swale

Lot No

3

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKJ4 - Kent

II.2.4) Description of the procurement

The service will provide psychological therapies treatment for people age 17.5 and over with a common mental illness. The service will deliver Step 2 and Step 3 interventions, and clinicians will use GAD7 and PHQ-9 scores and other clinical indicators to determine the level of intervention required.

Providers are expected to follow the Improving Access to Psychological Therapies manual to implement and deliver effective assessment and treatment. It is the responsibility of the provider to ensure it has the required resources and workforce to support the range of treatment modalities required as per the IAPT manual. <https://www.england.nhs.uk/wp-content/uploads/2018/06/the-iapt-manual-v5.pdf>

The provider is required to implement referral pathways that are easy to understand, recognisable and simple to navigate. Services must seek out and activate innovative outreach mechanisms to meet the identified needs of the local population for example peer support, community development workers. This must include active case finding methods to reach in to our local communities to ensure that adult psychological therapy services are present, the benefits of treatment are shared in a variety of formats, and information about access is widely distributed whether through digital means or in person discussions with a wide range of patients, public and partner organisations.

II.2.5) Award criteria

Quality criterion - Name: Service Description / Weighting: 31%

Quality criterion - Name: Social Value / Weighting: 10%

Quality criterion - Name: HR & Workforce / Weighting: 10%

Quality criterion - Name: Data Security & Information Governance / Weighting: 6%

Quality criterion - Name: Equality, Diversity & HR / Weighting: 5%

Quality criterion - Name: Clinical Governance / Weighting: 11%

Quality criterion - Name: Premises / Weighting: 2%

Price - Weighting: 25%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

II.2) Description

II.2.1) Title

Lot 4 Dartford Gravesham & Swanley

Lot No

4

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKJ4 - Kent

II.2.4) Description of the procurement

The service will provide psychological therapies treatment for people age 17.5 and over with a common mental illness. The service will deliver Step 2 and Step 3 interventions, and clinicians will use GAD7 and PHQ-9 scores and other clinical indicators to determine the level of intervention required.

Providers are expected to follow the Improving Access to Psychological Therapies manual to implement and deliver effective assessment and treatment. It is the responsibility of the provider to ensure it has the required resources and workforce to support the range of

treatment modalities required as per the IAPT manual. <https://www.england.nhs.uk/wp-content/uploads/2018/06/the-iapt-manual-v5.pdf>

The provider is required to implement referral pathways that are easy to understand, recognisable and simple to navigate. Services must seek out and activate innovative outreach mechanisms to meet the identified needs of the local population for example peer support, community development workers. This must include active case finding methods to reach in to our local communities to ensure that adult psychological therapy services are present, the benefits of treatment are shared in a variety of formats, and information about access is widely distributed whether through digital means or in person discussions with a wide range of patients, public and partner organisations.

II.2.5) Award criteria

Quality criterion - Name: Service Description / Weighting: 31%

Quality criterion - Name: Social Value / Weighting: 10%

Quality criterion - Name: HR & Workforce / Weighting: 10%

Quality criterion - Name: Data Security & Information Governance / Weighting: 6%

Quality criterion - Name: Equality Diversity & Human Rights / Weighting: 5%

Quality criterion - Name: Clinical Governance / Weighting: 11%

Quality criterion - Name: Premises / Weighting: 2%

Price - Weighting: 25%

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2023/S 000-003326](#)

Section V. Award of contract

Lot No

3

Title

NHS Talking Therapies Lot 3 Medway & Swale

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 December 2023

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Vita Health Group

14 Woolhall Street

Bury St Edmonds

IP33 1LA

Country

United Kingdom

NUTS code

- UKH1 - East Anglia

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £25,509,738

Total value of the contract/lot: £25,509,738

Section V. Award of contract

Lot No

1

Title

NHS Talking Therapies Lot 1 East Kent

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 December 2023

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Vita Health Group

14 Woolhall Street

Bury St. Edmonds

Country

United Kingdom

NUTS code

- UKH1 - East Anglia

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £43,572,367

Total value of the contract/lot: £43,572,367

Section V. Award of contract

Lot No

2

Title

NHS Talking Therapies Lot 2 West Kent

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 December 2023

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Vita Health Group

14 Woolhall Street

Bury St. Edmonds

IP33 1LA

Country

United Kingdom

NUTS code

- UKH1 - East Anglia

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £26,166,057

Total value of the contract/lot: £26,166,057

Section V. Award of contract

Lot No

4

Title

NHS Talking Therapies Lot 4 Dartford, Gravesham & Swanley

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

15 December 2023

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Vita Health Group

14 Woolhall Street

Bury St. Edmonds

IP33 1LA

Country

United Kingdom

NUTS code

- UKH1 - East Anglia

The contractor is an SME

No

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £15,903,527

Total value of the contract/lot: £15,903,527

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

The High Court

The Strand

London

WC2A 2LL

Country

United Kingdom

Internet address

<https://www.judiciary.uk/courts-and-tribunals/high-court/>