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Contract

## **NHS Talking Therapies (formerly known as IAPT)**

NHS Kent and Medway Integrated Care Board

F03: Contract award notice

Notice identifier: 2023/S 000-037134

Procurement identifier (OCID): ocids-h6vhtk-03a286

Published 18 December 2023, 2:41pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Kent and Medway Integrated Care Board

2nd floor Gail House Lower Stone Street

Maidstone

ME15 6NB

#### **Contact**

William Clark

#### **Email**

[william.clark7@nhs.net](mailto:william.clark7@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKJ41 - Medway

**Internet address(es)**

Main address

<https://www.kentandmedway.icb.nhs.uk/>

Buyer's address

<https://www.kentandmedway.icb.nhs.uk/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

NHS Talking Therapies (formerly known as IAPT)

Reference number

C117237

#### **II.1.2) Main CPV code**

- 85100000 - Health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS Kent and Medway Integrated Care Board are undertaking a procurement process and are inviting suitably qualified and experienced providers to bid for INHS Talking Therapies Services.

The procurement is split into Lots:

Lot 1: East Kent

Lot 2 West Kent

Lot 3 Medway & Swale

Lot4 Dartford, Gravesham & Swanley

The anticipated contract duration will be for an initial period of 3 years with an option to extend for up to a further 2 years as required.

The service is a Schedule 3 Service and is being procured under the Light Touch Regime(LTR) of the Public Contract Regulations 2015.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £111,151,689

### **II.2) Description**

**II.2.1) Title**

Lot 1 East Kent

Lot No

1

**II.2.2) Additional CPV code(s)**

- 85100000 - Health services

**II.2.3) Place of performance**

NUTS codes

- UKJ4 - Kent

**II.2.4) Description of the procurement**

The service will provide psychological therapies treatment for people age 17.5 and over with a common mental illness. The service will deliver Step 2 and Step 3 interventions, and clinicians will use GAD7 and PHQ-9 scores and other clinical indicators to determine the level of intervention required.

Providers are expected to follow the Improving Access to Psychological Therapies manual to implement and deliver effective assessment and treatment. It is the responsibility of the provider to ensure it has the required resources and workforce to support the range of treatment modalities required as per the IAPT manual. <https://www.england.nhs.uk/wp-content/uploads/2018/06/the-iapt-manual-v5.pdf>

The provider is required to implement referral pathways that are easy to understand, recognisable and simple to navigate. Services must seek out and activate innovative outreach mechanisms to meet the identified needs of the local population for example peer support, community development workers. This must include active case finding methods to reach in to our local communities to ensure that adult psychological therapy services are present, the benefits of treatment are shared in a variety of formats, and information about access is widely distributed whether through digital means or in person discussions with a wide range of patients, public and partner organisations.

**II.2.5) Award criteria**

Quality criterion - Name: Service Description / Weighting: 31

Quality criterion - Name: Social Value / Weighting: 10

Quality criterion - Name: HR & Workforce / Weighting: 10

Quality criterion - Name: Data Security & Information Governance / Weighting: 6

Quality criterion - Name: Equality, Diversity & Human Rights / Weighting: 5

Quality criterion - Name: Clinical Governance / Weighting: 11

Quality criterion - Name: Premises / Weighting: 2

Price - Weighting: 25

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 2 West Kent

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UKJ4 - Kent

### **II.2.4) Description of the procurement**

The service will provide psychological therapies treatment for people age 17.5 and over with a common mental illness. The service will deliver Step 2 and Step 3 interventions, and clinicians will use GAD7 and PHQ-9 scores and other clinical indicators to determine the level of intervention required.

Providers are expected to follow the Improving Access to Psychological Therapies manual

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The provider is required to implement referral pathways that are easy to understand, recognisable and simple to navigate. Services must seek out and activate innovative outreach mechanisms to meet the identified needs of the local population for example peer support, community development workers. This must include active case finding methods to reach in to our local communities to ensure that adult psychological therapy services are present, the benefits of treatment are shared in a variety of formats, and information about access is widely distributed whether through digital means or in person discussions with a wide range of patients, public and partner organisations.

### **II.2.5) Award criteria**

Quality criterion - Name: Service Description / Weighting: 31%

Quality criterion - Name: Social Value / Weighting: 10%

Quality criterion - Name: HR & Workforce / Weighting: 10%

Quality criterion - Name: Data Security & Information Governance / Weighting: 6%

Quality criterion - Name: Equality, Diversity & Human Rights / Weighting: 5%

Quality criterion - Name: Clinical Governance / Weighting: 11%

Quality criterion - Name: Premises / Weighting: 2%

Price - Weighting: 25%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Lot 3 Medway & Swale

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UKJ4 - Kent

### **II.2.4) Description of the procurement**

The service will provide psychological therapies treatment for people age 17.5 and over with a common mental illness. The service will deliver Step 2 and Step 3 interventions, and clinicians will use GAD7 and PHQ-9 scores and other clinical indicators to determine the level of intervention required.

Providers are expected to follow the Improving Access to Psychological Therapies manual to implement and deliver effective assessment and treatment. It is the responsibility of the provider to ensure it has the required resources and workforce to support the range of treatment modalities required as per the IAPT manual. <https://www.england.nhs.uk/wp-content/uploads/2018/06/the-iapt-manual-v5.pdf>

The provider is required to implement referral pathways that are easy to understand, recognisable and simple to navigate. Services must seek out and activate innovative outreach mechanisms to meet the identified needs of the local population for example peer support, community development workers. This must include active case finding methods to reach in to our local communities to ensure that adult psychological therapy services are present, the benefits of treatment are shared in a variety of formats, and information about access is widely distributed whether through digital means or in person discussions with a wide range of patients, public and partner organisations.

### **II.2.5) Award criteria**

Quality criterion - Name: Service Description / Weighting: 31%

Quality criterion - Name: Social Value / Weighting: 10%

Quality criterion - Name: HR & Workforce / Weighting: 10%

Quality criterion - Name: Data Security & Information Governance / Weighting: 6%

Quality criterion - Name: Equality, Diversity & HR / Weighting: 5%

Quality criterion - Name: Clinical Governance / Weighting: 11%

Quality criterion - Name: Premises / Weighting: 2%

Price - Weighting: 25%

#### **II.2.11) Information about options**

Options: No

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

### **II.2) Description**

#### **II.2.1) Title**

Lot 4 Dartford Gravesham & Swanley

Lot No

4

#### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

#### **II.2.3) Place of performance**

NUTS codes

- UKJ4 - Kent

#### **II.2.4) Description of the procurement**

The service will provide psychological therapies treatment for people age 17.5 and over with a common mental illness. The service will deliver Step 2 and Step 3 interventions, and clinicians will use GAD7 and PHQ-9 scores and other clinical indicators to determine the level of intervention required.

Providers are expected to follow the Improving Access to Psychological Therapies manual to implement and deliver effective assessment and treatment. It is the responsibility of the provider to ensure it has the required resources and workforce to support the range of



treatment modalities required as per the IAPT manual. <https://www.england.nhs.uk/wp-content/uploads/2018/06/the-iapt-manual-v5.pdf>

The provider is required to implement referral pathways that are easy to understand, recognisable and simple to navigate. Services must seek out and activate innovative outreach mechanisms to meet the identified needs of the local population for example peer support, community development workers. This must include active case finding methods to reach in to our local communities to ensure that adult psychological therapy services are present, the benefits of treatment are shared in a variety of formats, and information about access is widely distributed whether through digital means or in person discussions with a wide range of patients, public and partner organisations.

### **II.2.5) Award criteria**

Quality criterion - Name: Service Description / Weighting: 31%

Quality criterion - Name: Social Value / Weighting: 10%

Quality criterion - Name: HR & Workforce / Weighting: 10%

Quality criterion - Name: Data Security & Information Governance / Weighting: 6%

Quality criterion - Name: Equality Diversity & Human Rights / Weighting: 5%

Quality criterion - Name: Clinical Governance / Weighting: 11%

Quality criterion - Name: Premises / Weighting: 2%

Price - Weighting: 25%

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2023/S 000-003326](#)

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

NHS Talking Therapies Lot 3 Medway & Swale

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

15 December 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Vita Health Group

14 Woolhall Street

Bury St Edmonds

IP33 1LA

Country

United Kingdom

NUTS code

- UKH1 - East Anglia

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £25,509,738

Total value of the contract/lot: £25,509,738

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

NHS Talking Therapies Lot 1 East Kent

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

15 December 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Vita Health Group

14 Woolhall Street

Bury St. Edmonds

Country

United Kingdom

NUTS code

- UKH1 - East Anglia

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £43,572,367

Total value of the contract/lot: £43,572,367

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## **Section V. Award of contract**

### **Lot No**

2

### **Title**

NHS Talking Therapies Lot 2 West Kent

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

15 December 2023

#### **V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Vita Health Group

14 Woolhall Street

Bury St. Edmonds

IP33 1LA

Country

United Kingdom

NUTS code

- UKH1 - East Anglia

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £26,166,057

Total value of the contract/lot: £26,166,057

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**Section V. Award of contract**

**Lot No**

4

**Title**

NHS Talking Therapies Lot 4 Dartford, Gravesham & Swanley

A contract/lot is awarded: Yes

**V.2) Award of contract**

**V.2.1) Date of conclusion of the contract**

15 December 2023

**V.2.2) Information about tenders**

Number of tenders received: 3

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

Vita Health Group

14 Woolhall Street

Bury St. Edmonds

IP33 1LA

Country

United Kingdom

NUTS code

- UKH1 - East Anglia

The contractor is an SME

No

**V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £15,903,527

Total value of the contract/lot: £15,903,527

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

The High Court

The Strand

London

WC2A 2LL

Country

United Kingdom

Internet address

<https://www.judiciary.uk/courts-and-tribunals/high-court/>