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Planning

SEL ICB Community MSK Service (Greenwich) - Market Engagement

NHS South East London Integrated Care Board

F01: Prior information notice

Reducing time limits for receipt of tenders

Notice identifier: 2024/S 000-037114

Procurement identifier (OCID): ocds-h6vhtk-04b71f

Published 15 November 2024, 6:14pm

Section I: Contracting authority

I.1) Name and addresses

NHS South East London Integrated Care Board

160 Tooley Street

LONDON

SE1 2QH

Contact

Oluwatoyin Omolaiye

Email

oluwatoyin.omolaiye@nhs.net

Country

United Kingdom

Region code

UKI - London

NHS Organisation Data Service

Y56

Internet address(es)

Main address

<https://www.selondonics.org/icb>

Buyer's address

<https://www.selondonics.org/icb>

I.3) Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://health-family.force.com/s/Welcome>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

SEL ICB Community MSK Service (Greenwich) - Market Engagement

Reference number

PRJ 1172

II.1.2) Main CPV code

- 85100000 - Health services

II.1.3) Type of contract

Services

II.1.4) Short description

The MSK Community Service will play a vital role in supporting Greenwich in delivering its strategy to improve patient experience and health outcomes while optimising referral pathways. This service will manage a broad range of musculoskeletal conditions, providing accessible, community-based care that is responsive to local needs and designed to reduce pressure on secondary care. The MSK Community Service will work closely with primary and secondary care partners to establish sustainable, cost-effective care pathways, build local expertise, and streamline referrals, ensuring that complex cases are efficiently directed to specialist care. This approach will enhance overall capacity, improving timely access for patients requiring consultant-led treatment.

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 85100000 - Health services

II.2.3) Place of performance

NUTS codes

- UKI - London

II.2.4) Description of the procurement

Greenwich serves a resident population of approximately 290,000 (ONS, 2024), with projected growth expected to place increased demand on local healthcare services in the coming years. The borough has a diverse population with significant health disparities, and it remains among the more deprived areas within London, requiring targeted community healthcare solutions to address these needs effectively.

Musculoskeletal (MSK) conditions are a leading cause of disability and healthcare utilisation in Greenwich, significantly impacting residents' quality of life and placing pressure on local health services. Due to limited capacity in secondary care and some constraints in the current MSK service model, many patients face prolonged waits for assessment and treatment, resulting in unmet needs and exacerbating health inequalities within the community. The demand for accessible, timely MSK services has likely been further compounded by the pandemic, with backlogs and deferred care contributing to an increased burden on healthcare providers.

Our proposal is to commission a revised model of the Community MSK service and pathways in Greenwich, to include simplified and broader access, seamless assessment and diagnostics, entrenched community-based delivery with appropriate links to secondary care. We envisage a forward flowing pathway to minimise waiting times, a strengthened SPOA, maximise diverse speciality and suitably trained clinical workforce, and provide multiple pathways to access the service using the latest in traditional, digital and electronic resources.

This service will manage a broad range of musculoskeletal conditions through the integration of First Contact Practitioners (FCPs), providing accessible, community-based care that is responsive to local needs and designed to reduce pressure on secondary care. FCPs will serve as an initial point of contact, assessing and managing MSK conditions early in the care pathway, streamlining referrals, and ensuring that complex cases are efficiently directed to specialist care. The common ethos is to triage patients to the right provider first time.

We aim to expand the community focus of the service with greater range of therapists to deliver the services in the community. Shared decision making will be facilitated in the triage hub to enable patient to make informed choice on their treatment options and enhance choice.

A virtual market engagement event will be taking place on Thursday 28th November 2024 at 10.00 am via MS Teams.

Interested organisations must express an interest via Atamis e-tendering portal. Bidders

needs to register by completing and submitting the Early Engagement Registration Form and the Market Engagement Questionnaire (MEQ) on Atamis no later than 17:00hrs on 25 November 2024.

This can be done by clicking the below link.

<https://health-family.force.com/s/Welcome> (Contract Reference: C320901).

Please note that any expressions of interests by any other means will not be considered.

II.2.7) Duration of the contract, framework agreement or dynamic purchasing system

Duration in months

84

II.2.14) Additional information

A virtual market engagement event will be taking place on Thursday 28th November 2024 at 10.00 am via MS Teams.

Interested organisations must express an interest via Atamis e-tendering portal. Bidders needs to register by completing and submitting the Early Engagement Registration Form and the Market Engagement Questionnaire (MEQ) on Atamis no later than 17:00hrs on 25 November 2024.

This can be done by clicking the below link.

<https://health-family.force.com/s/Welcome> (Contract Reference: C320901).

Please note that any expressions of interests by any other means will not be considered.

II.3) Estimated date of publication of contract notice

17 January 2025

Section IV. Procedure

IV.1) Description

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.5) Scheduled date for start of award procedures

31 October 2025

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

NHS London Commercial Hub

Unex Tower , 5 Station Street, Stratford

London

Country

United Kingdom