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Tender

Provision of Physiotherapy Services

Govia Thameslink Railway

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-037067

Procurement identifier (OCID): ocds-h6vhtk-055834

Published 3 July 2025, 12:06pm

Scope

Reference

GTR0979

Description

The successful Bidder will provide physiotherapy services, supporting the rehabilitation and recovery of patients across multiple service lines, including musculoskeletal (MSK), post-operative care, and chronic pain management.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-Newcastle-upon-Tyne:-Physiotherapy-services./BJU52ZK2AD>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/BJU52ZK2AD>

Total value (estimated)

- £432,000 excluding VAT
- £518,400 including VAT

Above the relevant threshold

Contract dates (estimated)

- 2 January 2026 to 31 December 2028
- Possible extension to 31 December 2029
- 3 years, 11 months, 30 days

Description of possible extension:

12 months extension can be added.

Main procurement category

Services

CPV classifications

- 85142100 - Physiotherapy services

Contract locations

- UKI - London
- UKJ - South East (England)

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

28 July 2025, 5:00pm

Submission type

Tenders

Deadline for requests to participate

28 July 2025, 5:00pm

Submission address and any special instructions

<https://www.delta-esourcing.com/>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

1 December 2025

Award criteria

Name	Type	Weighting
Technical	Price	60%
Commercial	Price	40%

Other information**Conflicts assessment prepared/revised**

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Utilities

Competitive flexible procedure description

The procurement process will follow the competitive flexible procedure in accordance with the Act.

The process consists of 5 stage procedure.

Stage 1 - Invitation to Participate Stage 1 commenced with the issuing of a Tender Notice and the publication of the ITP.

Bidders who were successfully shortlisted in Stage 1 were invited to participate in Stage 2.

Stage 2 will commence with the issuing of a letter inviting those Bidders which have successfully been shortlisted at Stage 1 of the Procurement to submit Initial Tenders.

The assessment process will identify which Bidders are to be selected to participate in the dialogue stage as set out in Stage 3

Stage 4 will commence with the issuing of a letter inviting Bidders that have been successfully shortlisted at Stage 3 to submit their Final Tenders

Stage 5 - GTR expressly reserves the right to include a Best and Final Offer stage as part of this Procurement. Bidders should not rely on this stage taking place, as GTR may not choose to complete a BAFO

Contracting authority

Govia Thameslink Railway

- Public Procurement Organisation Number: PCNW-8528-NRRP

41-51 Grey Street

Newcastle upon Tyne

NE1 6EE

United Kingdom

Contact name: Iwona Stachon

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Email: iwona.stachon@gtrailway.com

Region: UKC22 - Tyneside

Organisation type: Private utility