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Tender

Provision of Physiotherapy Services

Govia Thameslink Railway

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-037067

Procurement identifier (OCID): ocds-h6vhtk-055834

Published 3 July 2025, 12:06pm

Scope

Reference

GTR0979

Description

The successful Bidder will provide physiotherapy services, supporting the rehabilitation and recovery of patients across multiple service lines, including musculoskeletal (MSK), post-operative care, and chronic pain management.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-Newcastle-upon-Tyne:-Physiotherapy-services./BJU52ZK2AD>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/BJU52ZK2AD>

Total value (estimated)

- £432,000 excluding VAT
- £518,400 including VAT

Above the relevant threshold

Contract dates (estimated)

- 2 January 2026 to 31 December 2028
- Possible extension to 31 December 2029
- 3 years, 11 months, 30 days

Description of possible extension:

12 months extension can be added.

Main procurement category

Services

CPV classifications

- 85142100 - Physiotherapy services

Contract locations

- UKI - London
- UKJ - South East (England)

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

28 July 2025, 5:00pm

Submission type

Tenders

Deadline for requests to participate

28 July 2025, 5:00pm

Submission address and any special instructions

<https://www.delta-esourcing.com/>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

1 December 2025

Award criteria

Name	Type	Weighting
Technical	Price	60%
Commercial	Price	40%

Other information**Conflicts assessment prepared/revised**

Yes

Procedure**Procedure type**

Competitive flexible procedure

Special regime

Utilities

Competitive flexible procedure description

The procurement process will follow the competitive flexible procedure in accordance with the Act.

The process consists of 5 stage procedure.

Stage 1 - Invitation to Participate Stage 1 commenced with the issuing of a Tender Notice and the publication of the ITP.

Bidders who were successfully shortlisted in Stage 1 were invited to participate in Stage 2.

Stage 2 will commence with the issuing of a letter inviting those Bidders which have successfully been shortlisted at Stage 1 of the Procurement to submit Initial Tenders.

The assessment process will identify which Bidders are to be selected to participate in the dialogue stage as set out in Stage 3

Stage 4 will commence with the issuing of a letter inviting Bidders that have been successfully shortlisted at Stage 3 to submit their Final Tenders

Stage 5 - GTR expressly reserves the right to include a Best and Final Offer stage as part of this Procurement. Bidders should not rely on this stage taking place, as GTR may not choose to complete a BAFO

Contracting authority

Govia Thameslink Railway

- Public Procurement Organisation Number: PCNW-8528-NRRP

41-51 Grey Street

Newcastle upon Tyne

NE1 6EE

United Kingdom

Contact name: Iwona Stachon

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Email: iwona.stachon@gtrailway.com

Region: UKC22 - Tyneside

Organisation type: Private utility