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Planning

0177 Media Digitisation

BLUELIGHT COMMERCIAL LIMITED

UK3: Planned procurement notice - Procurement Act 2023 - [view information about notice types](#)

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Procurement identifier (OCID): ocds-h6vhtk-055805

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Scope

Reference

BLC0177

Description

BlueLight Commercial are looking to implement a Framework for the delivery of Media Digitisation Services. This will include the conversion of analogue media to digital records including meta data for integration with a Digital Evidence Management system.

Tender Documentation is scheduled to be published on 11th August and no documentation will be available before this date.

The Framework will include 3 lots which are:

Lot 1: Inhouse VHS Media Digitisation - This lot is for the provision of software, hardware

and training to enable a Police Force to convert VHS tapes to digital files.

Lot 2: Outsourced VHS Media Digitisation: This lot is for the provision of conversion services delivered completely by a third party with electronic files being returned securely to the customer Force.

Lot 3: Niche Media Digitisation: This lot is for the conversion of other forms of media, i.e. microfiche, CD, DVD's to an electronic file for ingestion by a Digital Evidence Management solution.

Commercial tool

Establishes an open framework

A series of frameworks with substantially the same terms. Awarded suppliers are carried over and new suppliers can bid.

Total value (estimated)

- £100,000,000 excluding VAT
- £120,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 6 October 2025 to 6 October 2029
- 4 years, 1 day

Main procurement category

Services

CPV classifications

- 30233000 - Media storage and reader devices
- 32322000 - Multimedia equipment
- 72311100 - Data conversion services

Contract locations

- UK - United Kingdom

Lot constraints

Description of how multiple lots may be awarded:

The capability to deliver the services required under each lot will be primarily evaluated against the capabilities requested in the tender documentation. A rate card will be included to enable direct award or further competition to be performed.

Lot LOT-0001. Lot 1: Inhouse VHS Media Conversion

Description

This lot is for the delivery of the hardware, software and training required to enable a Police Force to convert the VHS tapes held into a digital format for ingestion by a Digital Evidence Management solution.

Lot value (estimated)

- £50,000,000 excluding VAT
- £60,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot LOT-0002. Lot 2: Outsource VHS Media Conversion

Description

Suppliers will be asked to receive or collect VHS media from a Police Force for conversion to digital format for ingestion by a Digital Evidence management solution and the conversion will be performed by the supplier at a supplier location.

Lot value (estimated)

- £25,000,000 excluding VAT
- £30,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot LOT-0003. Lot 3: Niche Media Digital Conversion

Description

A supplier will convert niche media like microfiche, DVD's and CD's to a digital format for ingestion by a Digital Evidence Management solution.

Lot value (estimated)

- £25,000,000 excluding VAT
- £30,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Framework

Open framework scheme end date (estimated)

6 October 2029

Maximum number of suppliers

Unlimited

Framework operation description

Customers of the Framework will be able to perform a mini-competition or direct award under the required lots based on the rate card included within a suppliers bid. A customer can compete under 1, 2 or all 3 lots for the services they require. Due to the exact delivery methodology of the services, economies of scale etc. a mini-competition allows for best value to be determined by the customer for their specific requirements.

Participation

Particular suitability

Lot LOT-0001. Lot 1: Inhouse VHS Media Conversion

Lot LOT-0002. Lot 2: Outsource VHS Media Conversion

Lot LOT-0003. Lot 3: Niche Media Digital Conversion

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Publication date of tender notice (estimated)

12 August 2025

Enquiry deadline

22 August 2025, 1:00pm

Tender submission deadline

10 September 2025, 6:00pm

Submission address and any special instructions

<https://sell2.in-tend.co.uk/blpd/home>

Please register for the opportunity and submit your bid via the e-tendering portal. Please note, the tender will not be published before 11th August 2025

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

4 October 2025

Procedure

Procedure type

Open procedure

Contracting authority

BLUELIGHT COMMERCIAL LIMITED

- Companies House: 12517649

Lower Ground 5-8 The Sanctuary

London

SW1P 3JS

United Kingdom

Email: e-procurement@bluelight.police.uk

Website: <http://www.bluelightcommercial.police.uk/>

Region: UKI32 - Westminster

Organisation type: Public authority - sub-central government