This is a published notice on the Find a Tender service: <a href="https://www.find-tender.service.gov.uk/Notice/036922-2024">https://www.find-tender.service.gov.uk/Notice/036922-2024</a>

#### Contract

# **Salesforce Sales Cloud**

Metropolitan Housing Trust Limited

F03: Contract award notice

Notice identifier: 2024/S 000-036922

Procurement identifier (OCID): ocds-h6vhtk-04b699

Published 14 November 2024, 7:05pm

# **Section I: Contracting authority**

### I.1) Name and addresses

Metropolitan Housing Trust Limited

of The Grange, 100 High Street, Southgate

London

N14 6PW

#### **Email**

procurement@mtvh.co.uk

### **Telephone**

+44 2035354369

### Country

**United Kingdom** 

### Region code

UKI - London

### **National registration number**

IP16337R

#### Internet address(es)

Main address

https://www.mtvh.co.uk/

# I.4) Type of the contracting authority

Body governed by public law

### I.5) Main activity

Housing and community amenities

# **Section II: Object**

## II.1) Scope of the procurement

### II.1.1) Title

Salesforce Sales Cloud

### II.1.2) Main CPV code

• 48000000 - Software package and information systems

### II.1.3) Type of contract

**Supplies** 

### II.1.4) Short description

Salesforce Sales and marketing departments Sales Cloud

### II.1.6) Information about lots

This contract is divided into lots: No

### II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £430,000

### II.2) Description

# II.2.3) Place of performance

**NUTS** codes

• UKI - London

Main site or place of performance

#### LONDON

### II.2.4) Description of the procurement

Sales cloud service provided by Salesforce

### II.2.5) Award criteria

Price

### II.2.11) Information about options

Options: No

### II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

# Section IV. Procedure

# **IV.1) Description**

### IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The services can be provided only by a particular economic operator for the following reason:
  - o absence of competition for technical reasons

### Explanation:

Salesforce are the only CRM provider suitable to meet business needs

#### IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

### Section V. Award of contract

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

1 October 2024

#### V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

### V.2.3) Name and address of the contractor

Salesforce UK Limited

London

Country

**United Kingdom** 

**NUTS** code

• UKI - London

National registration number

05094083

The contractor is an SME

No

# V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £430,000

Total value of the contract/lot: £430,000

### Section V. Award of contract

A contract/lot is awarded: Yes

### V.2) Award of contract

#### V.2.1) Date of conclusion of the contract

10 November 2024

#### V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

### V.2.3) Name and address of the contractor

Salesforce UK Limited

London

Country

**United Kingdom** 

**NUTS** code

• UKI - London

National registration number

05094083

The contractor is an SME

No

# V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £430,000

Total value of the contract/lot: £430,000

# **Section VI. Complementary information**

# VI.3) Additional information

To view this notice, please click here:

https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=901392829

GO Reference: GO-20241114-PRO-28524236

## VI.4) Procedures for review

VI.4.1) Review body

Public Procurement Review Service

London

Country

**United Kingdom**