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Contract

## **Salesforce Sales Cloud**

Metropolitan Housing Trust Limited

F03: Contract award notice

Notice identifier: 2024/S 000-036922

Procurement identifier (OCID): ocds-h6vhtk-04b699

Published 14 November 2024, 7:05pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Metropolitan Housing Trust Limited

of The Grange, 100 High Street, Southgate

London

N14 6PW

#### **Email**

[procurement@mtvh.co.uk](mailto:procurement@mtvh.co.uk)

#### **Telephone**

+44 2035354369

#### **Country**

United Kingdom

#### **Region code**

UKI - London

**National registration number**

IP16337R

**Internet address(es)**

Main address

<https://www.mtvh.co.uk/>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Housing and community amenities

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Salesforce Sales Cloud

**II.1.2) Main CPV code**

- 48000000 - Software package and information systems

**II.1.3) Type of contract**

Supplies

**II.1.4) Short description**

Salesforce Sales and marketing departments Sales Cloud

**II.1.6) Information about lots**

This contract is divided into lots: No

### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £430,000

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKI - London

Main site or place of performance

LONDON

### **II.2.4) Description of the procurement**

Sales cloud service provided by Salesforce

### **II.2.5) Award criteria**

Price

### **II.2.11) Information about options**

Options: No

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The services can be provided only by a particular economic operator for the following reason:
  - absence of competition for technical reasons

Explanation:

Salesforce are the only CRM provider suitable to meet business needs

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 October 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Salesforce UK Limited

London

Country

United Kingdom

NUTS code

- UKI - London

National registration number

05094083

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £430,000

Total value of the contract/lot: £430,000

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## **Section V. Award of contract**

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

10 November 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Salesforce UK Limited

London

Country

United Kingdom

NUTS code

- UKI - London

National registration number

05094083

The contractor is an SME

No

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: £430,000

Total value of the contract/lot: £430,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=901392829>

GO Reference: GO-20241114-PRO-28524236

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Public Procurement Review Service

London

Country

United Kingdom