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Tender

## **NSCHT Multi-Lot Community Partnership Commissioning**

North Staffordshire Combined Healthcare NHS Trust (NSCHT)

F02: Contract notice

Notice identifier: 2024/S 000-036891

Procurement identifier (OCID): ocids-h6vhtk-04b687

Published 14 November 2024, 4:03pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

North Staffordshire Combined Healthcare NHS Trust (NSCHT)

Staffordshire

ST4 8HH

#### **Email**

[sophie.riding@nhs.net](mailto:sophie.riding@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKG2 - Shropshire and Staffordshire

#### **NHS Organisation Data Service**

UKG23

## **Internet address(es)**

Main address

<https://www.combined.nhs.uk/>

## **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://health-family.force.com/s/Welcome>

Tenders or requests to participate must be submitted to the above-mentioned address

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

NSCHT Multi-Lot Community Partnership Commissioning

Reference number

WHISP 320, 321, 322

#### **II.1.2) Main CPV code**

- 85000000 - Health and social work services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

NHS Midlands and Lancashire Commissioning Support Unit (MLCSU) is working on behalf of North Staffordshire Combined Healthcare NHS Trust (NSCHT) who are looking to undertake a multi-lot Competitive Process for Community Partnership Commissioning, including:

Lot 1 Health and Lifestyle Service

Lot 2 Future Focus Peer Coach Service

Lot 3 Financial Wellbeing Service

It is the intention of the NSCHT to start commissioning contracts for the above services from 1st April 2025 for 3 years with an option to extend for a further 1 year, and possibly another year (5 years total).

Contract start date: 1st April 2025

Contract end date (including possible extensions): 31st March 2030

Please see below total contract values for 5 years:

Lot 1 Health and Lifestyle Service - £580,000

Lot 2 Future Focus Peer Coach Service - £1,800,000

Lot 3 Financial Wellbeing Service - £200,000

The ITT will be live on Thursday 14th November 2024

on the Atamis Portal. The deadline for submissions

will be Wednesday 11th December 2024 12:00pm midday.

Bidders who submit a bid over the maximum contract values, for each lot, will not achieve the score of a pass. This will be checked during the evaluation of the pass/fail questions in the Basic Selection Envelope. There is a further competition on price.

To express interest and participate in the Competitive Process,

please register and apply via Atamis e-sourcing portal <https://health-family.force.com/s/Welcome>.

There will be a maximum of 3 contracts totalling £516,000 annually. The overall maximum contract value for all 3 lots, including possible contract extensions is £2,580,000.

Should Tenderers have any queries, or having problems using the portal, they should contact the helpdesk at:

Phone: 0800 9956035

E-mail: [support-health@atamis.co.uk](mailto:support-health@atamis.co.uk)

The relevant reference number for this tender is C318455 and the questionnaires will be located within the requirements.

Further details will be made available via documentation and information released during the tender process.

The competitive tendering process to which this ITT relates to and further to which the Authority intends to purchase the Services as set out in regulation 11 of the provider selection regime 2023 for the award of a contract with a competition.

This ITT has been made available to all Bidders who have expressed a potential interest in delivering this services in line with the requirements for Health Services and mixed

procurements

which fall under Regulation 3 and 11 for the award of a contract with a competition, and Schedule 1 of the Health Care Services (Provider Selection Regime) Regulations 2023. As such, the competitive tendering of these Services is being run as a bespoke, single-stage tender process as described in the documentation in this ITT, and in the Find a Tender contract notice advertisement.

Bidders are invited to bid for each lot separately.

Bidders can bid for more than one lot. If a bidder is the highest scoring bidder and therefore named the successful bidder for more than one lot, this may result in contracts being amalgamated rather than separate contracts being issued.

#### **II.1.5) Estimated total value**

Value excluding VAT: £2,580,000

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for maximum number of lots  
3

Maximum number of lots that may be awarded to one tenderer: 3

The contracting authority reserves the right to award contracts combining the following

lots or groups of lots:

Bidders are invited to bid for each lot separately. Bidders can bid for more than one lot. If a bidder is the highest scoring bidder and therefore named the successful bidder for more than one lot, this may result in contracts being amalgamated rather than separate contracts being issued.

## **II.2) Description**

### **II.2.1) Title**

Lot 1 Health and Lifestyle Service

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UKG2 - Shropshire and Staffordshire

Main site or place of performance

North Staffordshire and Stoke -on - Trent

### **II.2.4) Description of the procurement**

Lot 1 Health and Lifestyle Service - to promote health, weight management, nutrition and wellbeing.

The purpose of this procurement exercise is to appoint a provider to support the provision of Health and Lifestyle Support for Mental Health Services (North Staffordshire and Stoke on Trent) for North Staffordshire Combined Healthcare Trust NSCHT.

Weight management and promotion of positive lifestyles is complex, and this is especially true for people with severe mental illness. They are more likely to have common risk factors for being overweight, such as reduced access to healthy food, lower incomes and health conditions that limit their mobility. In addition, they have risk factors not typically faced by the general population, such as weight gain related to psychiatric medication and admission to inpatient wards with fewer opportunities to be physically active.

This service will not include smoking cessation support as it is anticipated that this will be a separately commissioned service in line with national aspirations for smoking support outlined in the NHS Long Term Plan.

A maximum of 1 bidder, or consortium, may be selected for each lot. The highest overall scoring bidder for each lot, will be recommended as a successful bidder

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £580,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

for 5 years total (3years with an optional extension for 1 year, then another optional extension for another year)

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.14) Additional information**

£116,000 per annum

## **II.2) Description**

### **II.2.1) Title**

Lot 2 Future Focus Peer Coach Service

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UKG2 - Shropshire and Staffordshire

Main site or place of performance

North Staffordshire and Stoke -on - Trent

### **II.2.4) Description of the procurement**

Lot 2 Future Focus Peer Coach Service - to provide a lived experience support offer to individuals where an expert by experience input would be of benefit for recovery and to address social stressors to mental illness.

The purpose of this procurement exercise is to appoint a provider to support the provision of a Future Focus Peer Coach (FFPC) Service within Mental Health Services (North Staffordshire and Stoke on Trent) for North Staffordshire Combined Healthcare Trust (NSCHT).

The objective of the FFPC Service provision is to enable Service Users to stay well in their recovery journey. The ways in which people are supported can be flexible, should be person centred and help people to make the best use of their community resources.

The Service will form a part of an integrated pathway across the voluntary sector, primary and secondary care mental health and social care. It should be based on recovery and social inclusion principles and designed to be accessible and to prevent people falling through gaps between services.



A maximum of 1 bidder, or consortium, may be selected for each lot. The highest overall scoring bidder for each lot, will be recommended as a successful bidder

#### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

#### **II.2.6) Estimated value**

Value excluding VAT: £1,800,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

for 5 years total (3years with an optional extension for 1 year, then another optional extension for another year)

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

#### **II.2.14) Additional information**

£360,000 per annum

### **II.2) Description**

### **II.2.1) Title**

Lot 3 Financial Wellbeing Service

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

### **II.2.3) Place of performance**

NUTS codes

- UKG2 - Shropshire and Staffordshire

Main site or place of performance

North Staffordshire and Stoke -on - Trent

### **II.2.4) Description of the procurement**

Lot 3 Financial Wellbeing Service - to provide bespoke financial and benefit advice.

The purpose of this procurement exercise is to appoint a provider to support the provision of Financial Wellbeing Management and Support (FWB) for Mental Health Services (North Staffordshire and Stoke on Trent) for North Staffordshire Combined Healthcare NHS Trust.

The service role of the Financial Wellbeing Support will need to offer a Mon-Fri service that offers a range of flexible support to people with financial difficulties within North Staffordshire and Stoke on Trent. The service will advise and support patients who are under the care of CMHT's including Older Persons and the Rehab Pathway.

A maximum of 1 bidder, or consortium, may be

selected for each lot. The highest overall scoring bidder for

each lot, will be recommended as a

successful bidder.

This is considered to be a mixed procurement.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £200,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

60

This contract is subject to renewal

Yes

Description of renewals

for 5 years total (3years with an optional extension for 1 year, then another optional extension for another year)

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

### **II.2.14) Additional information**

£40,000 per annum

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

11 December 2024

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

11 December 2024

Local time

12:01pm

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## Section VI. Complementary information

### VI.1) Information about recurrence

This is a recurrent procurement: No

### VI.3) Additional information

This is a Provider Selection Regime (PSR) Contract Notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 do not apply to this award.

To express interest and participate in the Competitive Process, please register and apply via Atamis e-sourcing

portal <https://health-family.force.com/s/Welcome> (<https://health-family.force.com/s/Welcome>).

Please see below the contract award criteria (including the relative importance of the key criteria)

Basic Selection Questions and Quality Pass/Fail Questions (to be assessed initially along with checking if a bidder has submitted a bid over the maximum contract values. Bidders who submit a bid over the maximum contract values, for each lot, will not achieve the score of a pass.

Bids which have achieved pass / provisional pass criteria in the basic selection and quality pass/fail questions, will be assessed for the below scored questions. As part of the multi-lot tender, for questions in '01 Basic Selection' (Basic Selection and Quality Pass/Fail questions) and '02 Common Questions', completion is required once only. The bidder should then complete the service/lot specific questionnaire (for Lot 1 and/or Lot 2 and/or Lot 3).

Common Questions - Scored (33.00%)

- Quality & Innovation - 10.00%
- Integration, Collaboration, Service Sustainability - 7.50%
- Improving Access, Reducing Health Inequalities, Facilitating Choice - 5.50%
- Social Value - 10.00%

Lot 1 Questions - Scored (67.00%)

- Quality & Innovation - 19.50%
- Integration, Collaboration, Service Sustainability - 8.50%
- Improving Access, Reducing Health Inequalities, Facilitating Choice - 9.00%
- Value - 30.00%

Lot 2 Questions - Scored (67.00%)

- Quality & Innovation - 19.50%
- Integration, Collaboration, Service Sustainability - 8.50%
- Improving Access, Reducing Health Inequalities, Facilitating Choice - 9.00%
- Value - 30.00%

Lot 3 Questions - Scored (67.00%)

- Quality & Innovation - 19.50%
- Integration, Collaboration, Service Sustainability - 8.50%
- Improving Access, Reducing Health Inequalities, Facilitating Choice - 9.00%
- Value - 30.00%

**VI.4) Procedures for review**

**VI.4.1) Review body**

North Staffordshire Combined Healthcare NHS Trust (NSCHT)

Stoke-on-Trent

Country

United Kingdom