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Contract

## **EC1030 - Leadership Development Programmes**

The University of Edinburgh

F03: Contract award notice

Notice identifier: 2024/S 000-036833

Procurement identifier (OCID): ocds-h6vhtk-046a0a

Published 14 November 2024, 11:47am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

The University of Edinburgh

University of Edinburgh, Charles Stewart House, 9-16 Chambers St

Edinburgh

EH1 1HT

#### **Contact**

Elliot Freeman

#### **Email**

[elliott.freeman@ed.ac.uk](mailto:elliott.freeman@ed.ac.uk)

#### **Country**

United Kingdom

#### **NUTS code**

UKM75 - Edinburgh, City of

**Internet address(es)**

Main address

<https://www.ed.ac.uk>

Buyer's address

[https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00107](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00107)

**I.2) Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Education

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

EC1030 - Leadership Development Programmes

#### **II.1.2) Main CPV code**

- 80000000 - Education and training services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

The University of Edinburgh is looking for expressions of interest from suitably experienced organisations interested in providing services for leadership and management development. We are looking for provider(s) who can support in designing, delivering and evaluating elements of our leadership development offers for university staff over the next 2 years, in line with our university values and behaviours, and working towards the goals of our People Strategy and Strategy 2030.

#### **II.1.6) Information about lots**

This contract is divided into lots: Yes

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £600,000

### **II.2) Description**

#### **II.2.1) Title**

Aspiring Manager Programme

Lot No

1

#### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services
- 80500000 - Training services
- 80511000 - Staff training services

### **II.2.3) Place of performance**

NUTS codes

- UKM75 - Edinburgh, City of

### **II.2.4) Description of the procurement**

The University of Edinburgh offers an Aspiring Manager Programme, which provides a framework to develop core management skills and behaviours to set aspiring managers up for success in future management roles. The programme is suited to both professional services and academic staff who are not people managers and demonstrate the potential and motivation to develop into a management role.

This programme is conducted twice per annum over a period of four months per cohort. Each cohort has up to 128 participants and the programme comprises of various elements, all of which are conducted virtually.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Price / Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

The contract dates for this tender are 1st November 2024 to 31st October 2026. As detailed in the ITT, the University has the option to extend this contract by three periods of 12 months each, potentially taking the contract through to 31st October 2029.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Edinburgh Manager Programme

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services
- 80500000 - Training services
- 80511000 - Staff training services

### **II.2.3) Place of performance**

NUTS codes

- UKM75 - Edinburgh, City of

### **II.2.4) Description of the procurement**

The University of Edinburgh offers an Edinburgh Manager Programme, which provides a framework to develop the skills and behaviours required of managers. It also encourages and enables participants to network with managers across the University. The programme is suited to both professional services and academic staff who are people managers and are looking to develop and enhance their management skills.

This programme is conducted twice per annum over a period of six months per cohort and each cohort has up to 60 participants. The programme comprises of various elements that are mostly conducted virtually, with the exception of some sessions that are held in person with the aim of maximising networking and collaboration opportunities.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Price / Weighting: 30

### **II.2.11) Information about options**

Options: Yes

Description of options

The contract dates for this tender are 1st November 2024 to 31st October 2026. As detailed in the ITT, the University has the option to extend this contract by three periods of 12 months each, potentially taking the contract through to 31st October 2029.

### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

## **II.2) Description**

### **II.2.1) Title**

Edinburgh Leader Programme

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 80000000 - Education and training services
- 80500000 - Training services
- 80511000 - Staff training services

### **II.2.3) Place of performance**

NUTS codes

- UKM75 - Edinburgh, City of

### **II.2.4) Description of the procurement**

The University of Edinburgh offers an Edinburgh Leader Programme, which provides a framework to develop the skills and behaviours required of a strategic leader. It also gives an opportunity for leaders to grow their network with other University of Edinburgh leaders. The programme is suited to both professional services and academic staff who are mid manager to early senior leaders, including those in leadership roles who do not have direct line management responsibility but are required to influence across the University.

This programme is conducted twice per annum over a period of six months per cohort and each cohort has up to 60 participants. The programme comprises of various elements that are mostly conducted virtually, with the exception of some sessions that are held in

person with the aim of maximising networking and collaboration opportunities.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Price / Weighting: 30

#### **II.2.11) Information about options**

Options: Yes

Description of options

The contract dates for this tender are 1st November 2024 to 31st October 2026. As detailed in the ITT, the University has the option to extend this contract by three periods of 12 months each, potentially taking the contract through to 31st October 2029.

#### **II.2.13) Information about European Union Funds**

The procurement is related to a project and/or programme financed by European Union funds: No

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2024/S 000-022097](#)

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## **Section V. Award of contract**

### **Lot No**

1

### **Title**

Aspiring Manager Programme

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 November 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 6

Number of tenders received from SMEs: 5

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 6

Number of tenders received by electronic means: 6

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Tree of Knowledge

Unit 4 Halbeath Business Park, Kingseat Road

Dunfermline

KY11 8RY

Telephone



+44 7841013904

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

#### **V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £110,000

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### **Section V. Award of contract**

#### **Lot No**

2

#### **Title**

Edinburgh Manager Programme

A contract/lot is awarded: Yes

#### **V.2) Award of contract**

##### **V.2.1) Date of conclusion of the contract**

1 November 2024

##### **V.2.2) Information about tenders**

Number of tenders received: 11

Number of tenders received from SMEs: 9

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 11

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: No

**V.2.3) Name and address of the contractor**

GatenbySanderson

14 King Street

Leeds

LS1 2HL

Telephone

+44 1132056071

Country

United Kingdom

NUTS code

- UK - United Kingdom

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £228,000

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## **Section V. Award of contract**

### **Lot No**

3

### **Title**

Edinburgh Leader Programme

A contract/lot is awarded: Yes

### **V.2) Award of contract**

#### **V.2.1) Date of conclusion of the contract**

1 November 2024

#### **V.2.2) Information about tenders**

Number of tenders received: 16

Number of tenders received from SMEs: 13

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 16

Number of tenders received by electronic means: 16

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor**

Advance HE

Advance HE, York Science Park, Innovation Way, Heslington

York

YO105BR

Telephone

+44 7720968845

Country

United Kingdom

NUTS code

- UKE21 - York

The contractor is an SME

Yes

**V.2.4) Information on value of contract/lot (excluding VAT)**

Total value of the contract/lot: £220,000

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## **Section VI. Complementary information**

### **VI.3) Additional information**

(SC Ref:781823)

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Edinburgh Sheriff Court and Justice of the Peace Court

Sheriff Court House, 27 Chambers Street

Edinburgh

EH1 1LB

Email

[edinburgh@scotcourts.gov.uk](mailto:edinburgh@scotcourts.gov.uk)

Telephone

+44 1312252525

Country

United Kingdom