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Planning

## **Herefordshire Falls Response Service and Falls Navigator**

NHS Herefordshire& Worcestershire Integrated Care Board

F01: Prior information notice

Prior information only

Notice identifier: 2024/S 000-036769

Procurement identifier (OCID): ocds-h6vhtk-04b641

Published 13 November 2024, 4:49pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Herefordshire& Worcestershire Integrated Care Board

Kirkham House, John Comyn Drive, Perdiswell

Worcester

WR3 7NS

#### **Contact**

Lyle Lloyd, MCIPS, Senior Procurement Officer

#### **Email**

[lyle.lloyd@nhs.net](mailto:lyle.lloyd@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKG11 - Herefordshire, County of

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

<https://herefordshireandworcestershire.icb.nhs.uk/>

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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**Section II: Object**

**II.1) Scope of the procurement**

**II.1.1) Title**

Herefordshire Falls Response Service and Falls Navigator

Reference number

HFRS/2024/01

**II.1.2) Main CPV code**

- 85323000 - Community health services

**II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS Midlands and Lancashire Commissioning Support Procurement Unit is issuing this Prior Information Notice on behalf of NHS Herefordshire and Worcestershire Integrated Care Board (ICB) seeking engagement with the market in relation to the provision of a Falls Responder Service and Falls Navigator for the patient population in the county of Herefordshire, UK.

#### **II.1.5) Estimated total value**

Value excluding VAT: £1,103,895

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKG11 - Herefordshire, County of

Main site or place of performance

The county of Herefordshire, UK.

#### **II.2.4) Description of the procurement**

NHS Herefordshire and Worcestershire ICB is conducting this initial engagement exercise to establish potential interest to deliver a Falls Responder Service and Falls Navigator in Herefordshire.

The Falls Responder Service and Falls Navigator is for patients and service users in Herefordshire who have fallen and require urgent physical assistance to be assisted up or lifted.

The service is currently delivered by a local provider, however, this contract is due to expire on 31st March 2025.

Full details of the service are set out in the Service Specification within Annex 1 - please see section II.2.14 regarding how to access this documentation. The service provider would be expected to have sufficient staff with competencies and skills in falls management to ensure that the services are always provided in all respects and in

accordance with best practice.

The proposed contact duration is 3-years with the option to extend for a further 2-years with mutual consent. The new contract would aim to commence on 1st April 2025.

The proposed contract value is approximately £220,779 per annum. The total contract value for the 3-year contract period plus the optional 2-year extension period is expected to be £1,103,895; this is for the Herefordshire Falls Responder Service and the Herefordshire Falls Navigator.

In order to provide indicative activity data for the proposed service, the data for 2023 - 2024 was as follows:

(i) Falls Responder Service

Number Of Call Outs: 1085

Number of Service Users Attended: 836

Number of 1st time visits: 334

Number of repeat visits: 749

(ii) Falls Navigator

Number of frequent fallers (individuals) referred to the service: 79

Number took up offer of the service: 56

It is possible that TUPE may apply to the award of any new contract for the above service.

Potentially interested parties are invited to feedback their comments with regard to their interest, capacity, capability and readiness in delivering these services across Herefordshire.

Commissioners wish to understand;

1 Organisation name

2 Organisation contact details

- Contact name

- Phone number

- Email address

- Postal Address

3 Please confirm your current organisational structure (VCSE, Public Sector, Private Venture) - please include/attach an organisational chart where possible.

4 Are you currently providing a Falls Response Service for the patient population of Herefordshire, or elsewhere ? If you are a private provider, are you providing services under an NHS Contract with an NHS Commissioner or NHS Trust?

If so, please state which Commissioner / Trust your contract is with and provide contract start and end dates?"

5 Does your organisation have the capability, capacity and readiness to provide the service as per the draft service specification across the county of Herefordshire, UK? If so, please provide further details. (The Service Specification will be accessible in the 'Documents' section within the Atamis project C312940.) Please provide an overview of your area of expertise and previous experience of delivering Falls Response Services

7 Please share any comments or feedback that you may have on the draft service specification based on your experience.

8 Given the demand for Falls Responder Service and the quality of service provision required as per the draft specification, do you consider your organisation able to provide this service within the stated financial envelope over the full contract term?

Providers are requested to answer these questions within the Atamis requirements section when registering interest

(via <https://health-family.force.com/s/Welcome> ref C312940) by 17:00 hours on Friday 6th December 2024.

NHS Herefordshire and Worcestershire ICB is not bound to follow any particular procurement process at this stage. Responding to this EOI will not guarantee providers further involvement in any future process the ICB decides to follow.

Should this Early Engagement lead to a Procurement process, providers will be required to register interest for this separately and should not rely on their response to this PIN notice. The ICB has not determined which Procurement process to follow at this stage of Early Engagement.

The ICB welcomes feedback on the proposed specification for this service, but is not obliged to rely on provider information given in response to this request for expressions of

interest.

### **II.2.14) Additional information**

At this stage this is an early engagement exercise designed to help inform NHS Herefordshire and Worcestershire ICB of provider interest and capacity, and determine any relevant procurement route/process.

This engagement exercise will be operated via electronic means using the internet.

Details will be made available via documentation and information released on the Atamis portal.

To express interest, please register via Atamis e-sourcing portal <https://health-family.force.com/s/Welcome>.

Atamis Project Reference: C312940

Should providers have any queries, or having problems using the portal, they should contact the Helpdesk at:

Phone: 0800 9956035

E-mail: [support-health@atamis.co.uk](mailto:support-health@atamis.co.uk)

The following details can be found within the Atamis project C312940;

- Requirements - Questions
- Annex 1 - Service Specification

### **II.3) Estimated date of publication of contract notice**

14 November 2024

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

