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Award

## **Barts Network Managed Services**

BARTS HEALTH NHS TRUST

F15: Voluntary ex ante transparency notice

Notice identifier: 2022/S 000-036628

Procurement identifier (OCID): ocds-h6vhtk-039467

Published 28 December 2022, 1:17pm

### **Section I: Contracting authority/entity**

#### **I.1) Name and addresses**

BARTS HEALTH NHS TRUST

The Royal London Hospital, Whitechapel Road, Whitechapel

LONDON

E11BB

#### **Contact**

Sigmund Szabo

#### **Email**

[Sigmund.szabo@nhs.net](mailto:Sigmund.szabo@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKI42 - Tower Hamlets

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

[www.bartshealth.nhs.uk](http://www.bartshealth.nhs.uk)

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

Barts Network Managed Services

#### **II.1.2) Main CPV code**

- 72000000 - IT services: consulting, software development, Internet and support

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

To provide, manage and maintain a resilient, reliable and secure network (LAN and WLAN based on the SDA-enabled Cisco design) for all staff at Barts Health whether on an acute site, outpatient site, operational site, out in the community or from home.

#### **II.1.6) Information about lots**

This contract is divided into lots: No

#### **II.1.7) Total value of the procurement (excluding VAT)**

Value excluding VAT: £5,999,686

### **II.2) Description**

#### **II.2.3) Place of performance**

NUTS codes

- UKI - London

Main site or place of performance

North East London Integrated Care System

#### **II.2.4) Description of the procurement**

Services for planning, delivering, operating, managing (including security), supporting and monitoring the on-premise local area network infrastructure (LAN) and/or its assets.

Including but not limited to fixed and wireless devices, routers, switches, firewalls, fibre optic equipment etc). This may take the form of individual services and/or a Network Operations Centre - NOC.

Exclusions are telephony, mobile voice and data services, video-conferencing, audio-conferencing services, integrated communications and wide area network provisioning and connectivity.

Services to be delivered for:

- 5 large sites of 1000+ users
- Core Network components - 20+
- Edge/Access Switches - 500+
- Wireless Access Points - 2000+
- Operating and supporting a Cisco Enterprise Agreement across wired and wireless estate - 5 years + experience
- Operating and supporting a Cisco SDA network including 801.x, Trustsec, posture checking on end user devices

#### **II.2.11) Information about options**

Options: No

#### **II.2.14) Additional information**

Price is not the only award criterion.

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

## Explanation:

In October 2017, the Trust commenced a procurement transformation programme to invest between £48m to £69m over five years in IT infrastructure. A number of programmes have been completed to transform the infrastructure, including the replacement and upgrade to a Software Defined network.

During the period of 2023-2027, the Trust will continue its transformation journey to achieve patient releasing benefits and complete the procurement process of up to £25m for hardware, licenses and services related to network.

The Trust has a contract with Block Solutions Ltd. to provide software, hardware and services over ICT network assets covering the five mains hospital sites and other administrative sites till July 2024.

The Trust intends to split the above contract into two parts from 2023 onwards. Software and hardware procurement for the 2023-2027 period will be covered by a competitive tender exercise due to increased scope and additional economic benefits. The network managed service element is intended to be awarded to the incumbent Supplier for continuity, stability and various economic and operational benefits for a 5-year period to Block Solutions with an estimated value of £5.9m without competitive tendering.

The Trust considers this new contract represents value for money having benchmarked operating fees for network managed services against those offered to other NHS Trusts.

This will also generate significant savings for the Trust in retaining those services with the incumbent provider by not incurring procurement costs (estimated to be approximately £140K) and also avoiding the expenditure of funding services from both the incumbent provider and new provider during the transition period (estimated to be in the region of £200K).

The retention of Block Solutions in a network managed services role will provide stability, efficiency and continuity in the operation of the network for the Trust to deliver its health services to the public during this period of acquisition and integration of new hardware assets and licenses.

The intention of the Trust is to award and enter into a contract after observing a 10 day standstill period which expires on the 9th January 2023.

### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

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## **Section V. Award of contract/concession**

A contract/lot is awarded: Yes

### **V.2) Award of contract/concession**

#### **V.2.1) Date of conclusion of the contract**

28 December 2022

#### **V.2.2) Information about tenders**

The contract has been awarded to a group of economic operators: No

#### **V.2.3) Name and address of the contractor/concessionaire**

Block Solutions Limited

London

N1 7LB

Country

United Kingdom

NUTS code

- UKI - London

Companies House

05461477

The contractor/concessionaire is an SME

Yes

#### **V.2.4) Information on value of contract/lot/concession (excluding VAT)**

Initial estimated total value of the contract/lot/concession: £5,999,686

Total value of the contract/lot/concession: £5,999,686

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## **Section VI. Complementary information**

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

Royal Courts of Justice

London

Country

United Kingdom