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Planning

## **Pre-market engagement for Development Agreement Opportunity**

London Borough of Southwark

F01: Prior information notice

Prior information only

Notice identifier: 2024/S 000-036540

Procurement identifier (OCID): ocds-h6vhtk-04b5ba

Published 12 November 2024, 11:14am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

London Borough of Southwark

Southwark Council, 160 Tooley Street

London

SE1 2QH

#### **Contact**

Mr Alex Talbot

#### **Email**

[2026\\_DA@southwark.gov.uk](mailto:2026_DA@southwark.gov.uk)

#### **Telephone**

+44 2075255000

**Country**

United Kingdom

**Region code**

UKI44 - Lewisham and Southwark

**Internet address(es)**

Main address

<http://www.southwark.gov.uk>

Buyer's address

<http://www.southwark.gov.uk>

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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**Section II: Object****II.1) Scope of the procurement****II.1.1) Title**

Pre-market engagement for Development Agreement Opportunity

**II.1.2) Main CPV code**

- 45000000 - Construction work

**II.1.3) Type of contract**

## Works

### **II.1.4) Short description**

The Contracting Authority is currently preparing to initiate a procurement process to procure development partner/s in relation to its 2026 Development Agreement Programme, and wishes to undertake pre-market engagement, further details of which are noted in Section II.2.4 of this notice.

The procurement will seek to identify development partner/s to work with the Contracting Authority to deliver new homes across a range of sites throughout the borough. The Contracting Authority will be seeking development partner/s whom it can work constructively with to deliver a shared aspiration of transforming several sites, in a variety of states, into high quality affordable and private housing.

The Contracting Authority will be seeking a partner/s that are willing and able to form an effective partnership; working constructively with the Contracting Authority to resolve any issues that arise and meet common aspirations to deliver high quality homes and ancillary uses across a range of sites. Through this forthcoming procurement, the Contracting Authority is seeking to identify a partner/s who can provide valuable insight and commercial acumen to help the Contracting Authority maximise the potential of a range of sites.

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKI44 - Lewisham and Southwark

### **II.2.4) Description of the procurement**

The purpose of the pre-market consultation is to gain an understanding of the approach of the market to several pertinent questions that will help Southwark Council to inform and optimise the design of the forthcoming procurement.

At this stage, any information gathered may be used to support the design of the procurement process and associated opportunity but will not be appraised in any future tender evaluation exercise. Please note that participation or non-participation in this pre-market consultation exercise shall not prevent any provider participating in any potential

procurement process, nor is it intended that any information supplied shall place any provider at an advantage or disadvantage in any forthcoming procurement process.

The themes that the council welcomes market views are:

1. Demolition Approach
2. Site Survey
3. Working on Educational Land Sites
4. Guarantees
5. Site Grouping
6. Affordable Housing Delivery
7. Building Safety Act

Organisations interested in participating in the pre-market engagement should contact the Contracting Authority at [2026\\_DA@southwark.gov.uk](mailto:2026_DA@southwark.gov.uk) to request further information. All those interested are encouraged to contact the Contracting Authority at their earliest convenience, but by no later than 17:00 on the 22nd of November. The form of the pre-market engagement will be face-to-face discussion sessions held in hybrid.

The resulting procurement will be advertised separately, this notice is solely to advertise the pre-market engagement.

### **II.3) Estimated date of publication of contract notice**

31 January 2025

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

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## **Section VI. Complementary information**

### **VI.3) Additional information**

The date relating to the publication of the contract notice is tentative and subject to change. All future tender documentation will be made available at <https://procontract.duenorth.com/register> and potential tenderers should register on this website to ensure that they have access to tender documentation when the tender is published.

In any forthcoming procurement, the Contracting Authority intends to rely on the Common Assessment Method as part of the pre-qualification stage. Any prospective bidders are encouraged to seek registration in advance of the procurement process being advertised, if not already registered, with a Recognised Assessment Body.

With regard to Section II.1.6 of this Notice - information regarding the number and detail of lots will be confirmed in the later contract notice.