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Planning

## **Care and Support at Home – Priority Unmet Demand delivery**

Cornwall Council

F01: Prior information notice

Prior information only

Notice identifier: 2022/S 000-036484

Procurement identifier (OCID): ocids-h6vhtk-039402

Published 23 December 2022, 10:10am

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

Cornwall Council

County Hall, Treyew Road

Truro

TR1 3AY

#### **Contact**

Celia Penhaligon

#### **Email**

[celia.penhaligon@cornwall.gov.uk](mailto:celia.penhaligon@cornwall.gov.uk)

#### **Telephone**

+44 1872322222

**Country**

United Kingdom

**Region code**

UK - United Kingdom

**Internet address(es)**

Main address

<http://www.cornwall.gov.uk>

Buyer's address

<http://www.cornwall.gov.uk>

**I.3) Communication**

Additional information can be obtained from the above-mentioned address

**I.4) Type of the contracting authority**

Regional or local authority

**I.5) Main activity**

General public services

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**Section II: Object****II.1) Scope of the procurement****II.1.1) Title**

Care and Support at Home – Priority Unmet Demand delivery

Reference number

DN649059

**II.1.2) Main CPV code**

- 85000000 - Health and social work services

### **II.1.3) Type of contract**

Services

### **II.1.4) Short description**

This Prior Information Notice (PIN) is an indication of Cornwall Council's intention to call for service provision proposals from potential providers to support Cornwall Council and NHS Cornwall and Isles of Scilly in reducing the current number of individuals awaiting care and support at home.

This notice makes no commitment to procure any services. This PIN is not part of any pre-qualification or selection process.

### **II.1.5) Estimated total value**

Value excluding VAT: £1,367,000

### **II.1.6) Information about lots**

This contract is divided into lots: No

## **II.2) Description**

### **II.2.3) Place of performance**

NUTS codes

- UKK3 - Cornwall and Isles of Scilly

### **II.2.4) Description of the procurement**

This Prior Information Notice (PIN) is an indication of potential future procurement activity and may be subject to change. This notice makes no commitment to procure any services and is not part of any pre-qualification or selection process.

Short Description:

Cornwall Council will be seeking proposals from potential providers to help deliver home care in Cornwall who have been waiting for a package of care and support at home and are considered high priority.

This service will be commissioned to support Cornwall Council and NHS Cornwall and

Isles of Scilly in reducing the current number of individuals awaiting care and support at home.

There are currently 512 individuals awaiting care and support at home, 211 of whom are of high priority (including but not limited to, people in acute/community hospital, at home without care, in a temporary residential care bed or with other interim arrangements).

#### Description of the Procurement:

The Council wishes to work with local and national providers of care and support at home to identify opportunities to meet the needs of individuals who are in high priority need through a number of strategies including but not limited to optimising the current capacity, provider led reviews and bringing in new workforce. Our aim is to agree plans of action with providers by mid-January with immediate mobilisation.

Currently Cornwall Council and NHS Cornwall and Isles of Scilly procure care and support at home via a Dynamic Purchasing System (DPS). We are also keen to work with providers who are not currently part of the DPS including both local and national providers.

We have been working with local providers and an external company to model how care delivery can be optimised, using advanced Artificial Intelligence (AI) technology to smooth out “peaks and troughs” during a care delivery day and to optimise runs with the intention of improving overall system efficiencies and increasing market capacity. There may be opportunities to work with the company to support overall optimisation of providers capacity as part of the implementation.

The Council will issue a call for service provision proposals, which will be based on optimised bundles of care packages in geographic ‘zones’ and a relaxation of care delivery times within a time window where possible and safe. Submissions as per the timetable below are possible from individual providers or formal or informal consortia operating in Cornwall.

The Council welcomes conversations with interested providers in advance of requirements going out through the DPS.

Questions/responses from informal pre-procurement conversations will be documented anonymously and published with this PIN for the benefit of all interested parties.

#### Next Steps:

We understand that the timescales for the development and implementation of our approach are very challenging. This is due to the requirements of the Adult Social Care Hospital Discharge Funding. As such, we welcome early conversations with potentially

interested providers. DPS requirements will be released in accordance with the following timetable:

- Forum with interested providers: 05.01.2023 (11:30 – 13:00 (MS Teams))
- Publication of DPS requirement 05.01.2023
- Submission of proposals by: 12.01.2023
- Negotiations with preferred providers finished by: 16.01.2023
- Award of contracts by: 17.01.2023

If you have any questions please contact [contractsadults@cornwall.gov.uk](mailto:contractsadults@cornwall.gov.uk) alternatively, please join our provider event on 5th January 2023:

Provider Event 5 January 2022 Joining Arrangements

Microsoft Teams meeting

Join on your computer, mobile app or room device

Click here to join the meeting

Meeting ID: 397 886 915 546

Passcode: vwp7zh

Download Teams | Join on the web

### **II.2.6) Estimated value**

Value excluding VAT: £1,367,000

### **II.3) Estimated date of publication of contract notice**

5 January 2023

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## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

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## **Section VI. Complementary information**

### **VI.3) Additional information**

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