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Planning

Alternative Education Provision, Education Outreach and Inclusion Support

Royal Borough of Greenwich

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

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Scope

Description

The Royal Borough of Greenwich (RBG) intends to commission an open framework via the competitive flexible procedure for Alternative Education Provision and associated Education Outreach Support Services. The duration of the framework is anticipated to be 3 years, with the potential to extend for up to a further 2 years.

It is anticipated the framework will include DfE registered provision, non-DfE registered provision, as well as outreach and educational support.

Potential providers are encouraged to participate in a soft market testing exercise and attend a market engagement event (Please see section on engagement).

Commercial tool

Establishes a framework

Contract dates (estimated)

- 1 September 2026 to 31 August 2029
- Possible extension to 31 August 2031
- 5 years

Main procurement category

Services

CPV classifications

- 80000000 - Education and training services

Contract locations

- UKI51 - Bexley and Greenwich

Engagement

Engagement deadline

29 July 2025

Engagement process description

Soft market testing

Royal Borough of Greenwich is seeking to engage with providers of Alternative Provision (AP) placements, and education outreach providers, as part of our soft market testing exercise.

This process aims to explore the capabilities, innovations, and interest of providers in delivering services that meet the needs of children and young people requiring alternative provision, as well as those who need reintegration and education outreach support to remain engaged in their learning.

We are requesting feedback from experienced providers across two key service areas:

1. Alternative Provision (AP) Placements

Providers who can deliver flexible, high-quality education services to students unable to attend mainstream settings. We are particularly interested in services that support students with complex behavioural, social, or educational challenges in a safe and inclusive environment. Providers should offer a range of educational options, including vocational training, therapeutic interventions, and innovative learning models such as online or blended learning.

2. Education Outreach and Inclusion Support

This requirement focuses on supporting students who are on roll at an education setting but require additional intervention to re-engage with their studies. The goal of this lot is to provide targeted early intervention, re-integration, and outreach services that promote educational continuity and successful transitions between settings.

a. Support students' engagement while they remain enrolled in mainstream education setting.

b. Facilitate the smooth transition for students moving into an AEP or Pupil Referral Unit (PRU) placement.

c. Assist with reintegration back into mainstream schooling following an AEP placement.

Providers are encouraged to participate in a soft market testing exercise. The link to complete is available here: <https://forms.microsoft.com/e/ZXJ5fF3S9p>. Please provide your completed responses by Thursday 24th July 2025.

Market engagement event

In addition, the Royal Borough of Greenwich will be holding a market engagement event on Tuesday 29th July 2025 @ 10:30am - 11:30am. This event will be held on Microsoft Teams. To register your attendance, please complete the registration form <https://forms.cloud.microsoft/e/61tykDhwil> by Thursday 24th July 2025.

Procedure

Special regime

Light touch

Contracting authority

Royal Borough of Greenwich

- Public Procurement Organisation Number: PXBB-6689-HZVL

The Woolwich Centre, 35 Wellington Street

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SE18 6HQ

United Kingdom

Email: procurement@royalgreenwich.gov.uk

Region: UKI51 - Bexley and Greenwich

Organisation type: Public authority - sub-central government